

INTEGRATED ANNUAL REPORT 2023



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The Integrated Annual Report has been prepared in order to comply, in all material respects, with the requirements of the Botswana Companies Act (CH42:01) and requirements of the Botswana Stock Exchange. Accordingly, the Board of Directors and Management of the Company assume no responsibility for, nor warrant compliance of, information contained in the Annual Report with requirements of other legal frameworks or regulatory authorities of other jurisdictions.



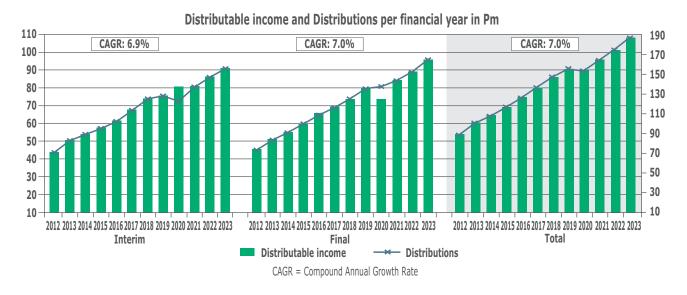
## NAP Overview

31 July 2023

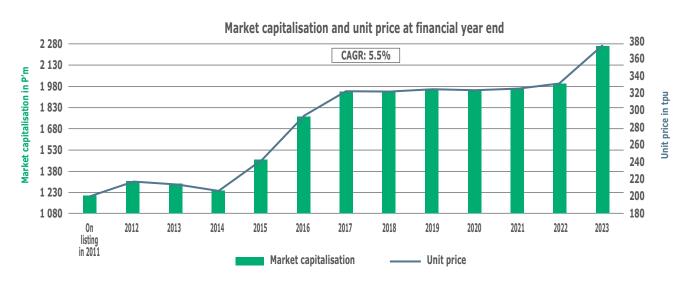
#### **OVERVIEW**

New African Properties Limited ("NAP") is a public variable rate loan stock company offering investors the opportunity to share in a diversified portfolio of 67 well-established, strategically located, primarily retail properties across Botswana as well as a small portfolio of Namibian retail properties.

NAP listed on the Botswana Stock Exchange (BSE) on 28 September 2011. It has generated both distribution and capital growth for investors. NAP has generated 7.0% annualised growth in distributions since listing.



Over the same period, the unit price has increased by an average of 5.5% per year.





### NAP Overview (continued)

31 July 2023

#### **STRATEGY**

NAP owns properties attracting good rentals from quality tenants to enable a consistent distribution flow to investors. This serves our primary objective of providing returns to investors through income and capital growth superior to alternative risk related investments.

The key strategic goals underlying this are:

- Managing our properties to achieve stable and sustainable growth
  - Investing in appropriate properties
  - Maintaining our retail focus
  - Maintaining our strong tenant profile
  - Maximising contractual rentals
  - Minimising rental arrears, bad debts and vacancies
  - Optimising expenditure
- Understanding the environment we operate in
- Managing using a sound governance framework
- The use of skilled service providers
- Distribution certainty and transparency
- Diversifying our funding through the introduction of prudent gearing
- Diversifying the unitholder base

#### **PROPERTY PORTFOLIO**

The portfolio has a widespread geographical footprint encompassing main urban areas, with a weighting towards Gaborone (being the primary economic hub in Botswana).

#### **NATURE OF INVESTMENT AND RETURNS**

The ownership of linked units in a variable rate loan stock company is tax efficient as profits are distributed by means of a dividend and a debenture interest payment which is larger than the dividend. The full amount of interest is deductible from income of the variable rate loan stock company as an expense incurred in the production thereof.

Dividends paid by the company are subject to withholding tax which is a final tax. Interest is also subject to withholding tax, unless the unitholder is exempt, and this tax can be credited against tax payable by the recipient. Any capital gains on disposal of linked units after one year of acquisition are exempt from taxation under the current taxation regime as the Company has offered more than 49% of its linked units to trade on the Botswana Stock Exchange.



In addition to being able to vote on issues that affect them, unitholders' interests are protected through the application of a code of governance and the appointment of independent directors to the Board.



## Five Year Historical Review

	31 July 2023	31 July 2022	31 July 2021	31 July 2020	31 July 2019
INCOME					
Revenue* (P000)	238 302	225 814	212 911	207 111	196 759
Distributable income (P000)	187 298	175 263	165 226	154 498	156 040
Distributable income (tpu)	30.99	29.00	27.34	25.56	25.82
Increase in distributable income (%)	7%	6%	7%	-1%	6%
Distributions (tpu):	31.01	29.01	27.34	25.52	25.80
- interim	15.11	14.26	13.38	12.04	12.56
- final	15.90	14.75	13.96	13.48	13.24
Distribution growth (%)	7%	6%	7%	-1%	5%
Profit (P000)	226 020	225 499	161 518	149 323	198 730
Increase in profit (%)	0%	40%	8%	-25%	-9%
ASSETS					
Investment property* (Pm)	1 583	1 545	1 467	1 489	1 503
Borrowings (Pm)	4	8	12	15	19
Net asset value (Pm)	1 521	1 483	1 433	1 433	1 442
Change in net asset value (%)	3%	4%	0%	-1%	3%
GEARING					
Debt to property value (%)	0%	1%	1%	1%	1%
Debt fixed (%)	0%	0%	0%	0%	0%
UNIT STATISTICS					
Units in issue (millions)	604	604	604	604	604
Closing price (tpu)	375	331	325	323	324
Mkt cap at end of period (Pm)	2 266	2 001	1 964	1 952	1 958
Premium to NAV (%)	49%	35%	37%	36%	36%
Historic yield (%)	8.3%	8.8%	8.4%	7.9%	8.0%
Total return per linked unit (%)	22.7%	10.8%	9.1%	7.6%	9.0%
PROPERTIES					
Number of properties	67	67	64	64	64
Last valuation* (Pm)	1 583	1 545	1 467	1 489	1 503
Change in property valuation (%)	2%	5%	-2%	-1%	3%
GLA (000m <sup>2</sup> )	135	135	129	129	129
Vacancy (by GLA)	6.9%	5.8%	5.0%	4.6%	3.4%

<sup>\*</sup> excludes lease accounting adjustments



## **Business Review**

for the year ended 31 July 2023

#### **FINANCIAL RESULTS**

NAP's focus is on maximising unitholder value, it does so by focusing on distributions. It ultimately collects rentals from tenants, incurs both property and portfolio related expenses, and then distributes the net to investors. Distributions exclude all fair value and other accounting adjustments and related taxes (which are non-cash items).

Distributions declared to unitholders during the current year totalled 31.01 thebe per linked unit and amounted to P187.4 million. This represents a 6.9% increase on the comparable 29.01 thebe and P175.3 million (in 2022).

The distribution growth mirrored that of the 6.9% increase in distributable net rental income.

	2023	2022	% change
	P'000	P'000	
Composition of Distributable Income and Distributions			
Revenue*	238 302	225 814	+5.5%
Other income	4 253	4 412	-3.6%
Property costs*	(40 882)	(41 530)	+1.6%
Excluding impairments*	(37 249)	(36 877)	-1.0%
Impairments	(3 633)	(4 653)	+21.9%
Distributable net rental income*	201 673	188 696	+6.9%
Portfolio operating expenses	(14 406)	(12 431)	-15.9%
Distributable operating profit	187 267	176 265	+6.2%
Net investment income*	3 522	2 616	+34.6%
Distributable profit before tax and FV adjustments	190 789	178 881	+6.7%
Taxation relating to distributable income	(3 491)	(3 618)	+3.5%
Distributable income	187 298	175 263	+6.9%
Number of units in issue	604 397	604 397	
Distributable income in tpu	30.99	29.00	+6.9%
Distributions declared			
Interim	91 324	86 187	+6.0%
Final	96 099	89 149	+7.8%
Total distributions	187 423	175 336	+6.9%
Distributions in tpu	31.01	29.01	+6.9%

<sup>\*</sup> excludes lease accounting adjustments and related taxes

The growth in distributable net rental income was in line with historic levels. It was enhanced by the net rental income related to the three acquisitions from the prior year which is now included, for the first time, for a full twelve months.





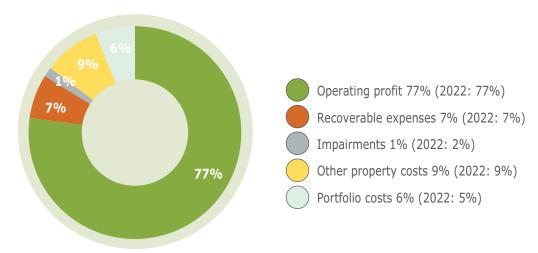
for the year ended 31 July 2023

#### FINANCIAL RESULTS (continued)

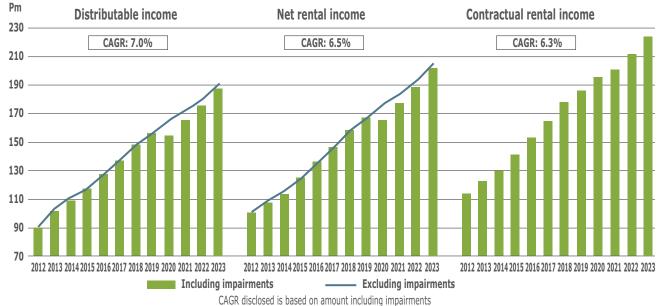
Property costs (excluding impairments) have increased marginally year on year with an added increase in expenses of a more variable nature such as letting commission, which will have longer term benefits for NAP. Impairments have however decreased by 22%, as the prior year included a significant impairment charge. Notably 80% of the current year impairment charge relates to a single tenant. The net unimpaired arrears excluding VAT amounts to P1.2 million at year end (2022: P1.4 million). Furthermore, the negotiation of lockdown arrears remains ongoing with a number of these having been closed in 2023 financial year.

There was a pronounced increase in portfolio expenses, this was largely attributable to a realised foreign exchange loss and the fact that a full valuation exercise was undertaken in the current year (as opposed to a desktop valuation).

Distributable operating profit amounted to 77% of total income and is in line with last year, the increase in portfolio costs being offset by the decrease in impairments.



The below charts provide a graphical representation of the growth in key financial performance measures, it also highlights the impact of Covid-19 particularly on the 2020 and 2021 financial years, primarily through the magnitude of impairments. This is evident in the gap between the line and bar graphs.







for the year ended 31 July 2023

#### FINANCIAL RESULTS (continued)

Profit for the year of P226.0 million is 0.2% up on last year's P225.5 million as a result of tax charges on the annual fair valuation adjustments with a full reconciliation set out below.

	2023	2022	
	P'000	P'000	
Reconciliation of Distributable Income to Comprehensive			
Income			
Distributable income	187 298	175 263	+6.9%
FV adjustments:			
- Investment property	37 808	16 618	
- Financial asset	(229)	1 397	
Share of associate's profit	6 812	7 078	
Amortisation of intangible asset	(881)	(881)	
Rent straight line adjustments	1 340	(1 478)	
IFRS 16 adjustments	(192)	(236)	
Tax on:			
- Investment property fair value	(7 834)	(3 508)	
- Investment property indexation	3 369	31 599	
- Share of associate's profit	(681)	(708)	
- Rent straight-lining	(303)	376	
- IFRS 16 adjustments	(13)	(13)	
- Other non distributable items	(474)	(8)	
Net profit after tax	226 020	225 499	+0.2%
Foreign exchange currency difference	(979)	35	
Comprehensive income	225 041	225 534	-0.2%

The properties have once again been independently valued with a reduction for the specific contractual arrangements relative to Riverwalk. These arrangements are set out in the annual financial statements and relate to the property excluding the anchor tenant in the main part of the centre and the adjoining property known as Riverwalk Plaza. The Riverwalk property in the top ten property table below is reflected net of the investment in the Associate and Riverwalk Plaza, but inclusive of the property occupied by the anchor tenant. Until the exercise of the option, the value of this property is likely to decrease, while the value of NAP's investment in the Associate is likely to increase.

The carrying value of the investment property in the financial statements has further been adjusted by lease accounting adjustments required by IFRS.

This year the carrying value of investment property increased by P36 million from P1 515 million to P1 551 million while last year reflected a P80 million increase from P1 435 million to P1 515 million (with a P17 million fair value gain in the Statement of Comprehensive Income). This movement in the fair value gain from the prior year P17 million to the current year P38 million is the main driver of the 16.9% higher increase in profit before tax.

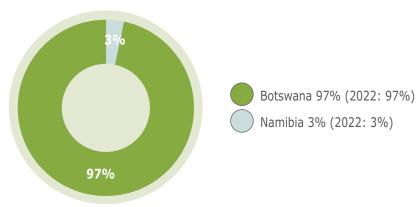


for the year ended 31 July 2023

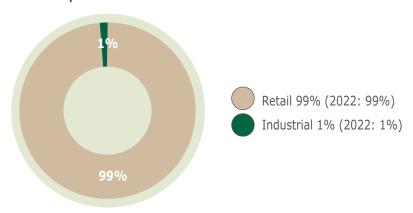
#### **PROPERTY PORTFOLIO**

There have been no changes to the portfolio during the year and it remains weighted towards the Botswana retail sector, with some exposure to the Namibia retail sector (3%) and Botswana industrial sector (1%). The total portfolio comprises 60 properties in Botswana and 7 properties in Namibia. Subsequent to year end, a fire damaged about a third of the Kasane Mall, three units being damaged. There were no injuries and the three affected units are expected to be fully restored by the second quarter of 2024.

#### **Country split**



#### Sectoral split



#### Property portfolio composition based on fair value at 31 July 2023:

	Namibia	Botswana	Total	
	Pm*	Pm*	Pm*	%
Sector				
Retail	45	1 516	1 561	99%
Industrial	-	22	22	1%
Total	45	1 538	1 583	100%
%	3%	97%	100%	
Number of properties	7	60	67	
GLA (m <sup>2</sup> )	12 561	122 734	135 295	

<sup>\*</sup> Fair value before rent straight line adjustment.





for the year ended 31 July 2023

#### **PROPERTY PORTFOLIO** (continued)

The top ten properties by value comprise 76% (2022: 77%) of the total fair value of the portfolio at year end.

#### **Details of the Top Ten properties:**

Property	Carrying value 31/7/2023 P'000	% of portfolio	Location	Major tenants
Riverwalk	223 176	14.1%	Gaborone	Pick & Pay, Hi Fi Corp, Pep, Nu Capital Cinemas, Ackermans, Woolworths, MrPrice, MrPriceHome, CB Stores, Bata Shoes, Nando's, Mugg & Bean, JB Sports
Kagiso Centre	195 910	12.4%	Gaborone	Pep, CB Stores, Sheet Street, Dunns, Options, Bata Shoes, JB Sports, Pharma South, Cash Crusaders, WUC, Ackermans
Gaborone Shopping Centre	189 060	12.0%	Gaborone	Pep, Furnmart, CB Stores, Dodo's, JB Sports, Dunns, Grand Pharmaceutical, Skipper Bar
Riverwalk Plaza	139 850	8.8%	Gaborone	Homecorp, Spar, Tops, FNB, Incredible Connection
Mafenyatlala	133 110	8.4%	Molepolole	Spar, Kweneng District Council, Ackermans, ABSA Bank, Pep, Dunns, KFC, CB Stores, JB Sports, MrPrice, Clicks, Furnmart, Options, Legit
Kasane Mall	95 430	6.0%	Kasane	Spar, Tops, Clicks, CB Stores, Pep, Dunns, Absa Bank, Woolworths, Topline, Access Bank
Mokoro Centre	62 210	3.9%	Maun	Spar, Ackermans, Pep, Dunns, Topline, Furnmart, Style, Dodo's, Taku, Beaver Canoe, The Hub, Puma Energy
Madirelo Centre	60 720	3.8%	Gaborone	CB Stores, Furnmart, Topline, Cash Crusaders, Afritec, City Furnishers
Plot 8, Station	54 520	3.5%	Gaborone	Knock Out Supermarket, CB Stores, Hungry Lion, Signed Past
Tlokweng Shopping Centre	43 770	2.8%	Tlokweng	Choppies, Furnmart, Liquorama, Pep, Chicken City
Total fair value				
2023 year end	1 197 756	75.7%		
Total fair value				
2022 year end	1 184 111	76.7%		

At year end 93% of the gross lettable area was let in terms of 466 leases. The inherent diversity within a quality tenant base is a major component underpinning NAP's performance, this is reflected in the fact 65% of rental income is attributable to listed and multinational tenants (2022: 64%).

Retaining and improving a secure and performing tenant base is paramount to NAP, and as such both the tenant composition and their offerings are considered holistically within the property portfolio.

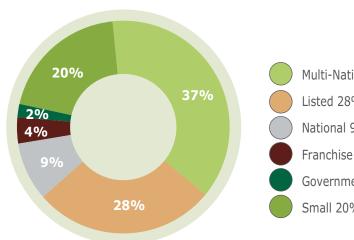




for the year ended 31 July 2023

#### PROPERTY PORTFOLIO (continued)

#### Tenant composition by rental



Multi-National 37% (2022: 36%)

Listed 28% (2022: 28%)

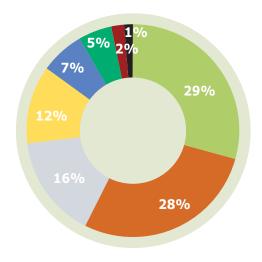
National 9% (2022: 10%)

Franchise 4% (2022: 4%)

Government/Parastatal 2% (2022: 2%)

Small 20% (2022: 20%)

#### Tenant categorisation by rental



Household goods, appliances and technology 29% (2022: 29%)

Clothing and accessories 28% (2022: 28%)

Supermarkets 16% (2022: 15%)

Small business and kiosks 12% (2022: 12%)

Restaurant, fast food and entertainment 7% (2022: 7%)

Banking and financial services 5% (2022: 5%)

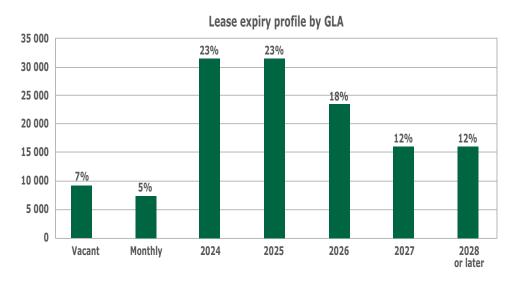
Government / Parastatal 2% (2022: 2%)

Liquor outlets 1% (2022: 2%)



for the year ended 31 July 2023

#### **PROPERTY PORTFOLIO** (continued)



Vacancies have increased from 5.8% in 2022 to 6.9% in 2023, with the Namibian portfolio making up 27% of the vacancies at year end.

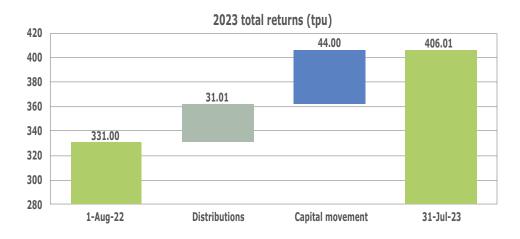
There has been a year on year improvement in monthly tenancies as the lag in renewals post lockdowns has now unwound. Approximately 90% of the monthly tenancies is related to the timing of lease renewals. The balance of 10% is composed of smaller tenants, where the outcome is unknown.

In terms of renewals, 23% is due for renewal in the upcoming financial year, with 30% of these pertaining to the Riverwalk node. Management remains confident on the renewal of the vast majority of these leases.

#### **RETURNS TO INVESTORS FOR 2023**

Returns to investors comprise an income return, being the distributions paid for the period, together with the capital growth. This capital growth is based on movement in unit price.

The income return to investors from the 31.01 thebe distribution equates to a 9.4% return for the year on the opening unit price of 331 thebe. The total return for the year amounts to 75.01 thebe per linked unit, taking into account the 44 thebe increase in the unit price to 375 thebe on 31 July 2023, equating to a total unitholder return of 22.7% for 2023.





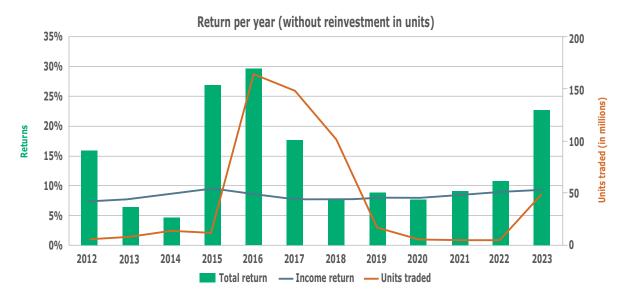
for the year ended 31 July 2023

#### **RETURNS TO INVESTORS SINCE LISTING**

Since listing income returns have remained fairly consistent and the movement in unit price has been more variable. Historically, the unit price has moved significantly on the back of larger sized trades. This year, however, has seen a gradual increase in unit price through day-to-day trading.

The aggregate total return to investors since listing amounts to 225% (2022: 188%) on the 200 thebe listing price. Distributions contributed 138% (2022: 122%) while the increase in the unit price contributed 87% (2022: 66%). This total return equates to a compound total annual return of 10.3% (2022: 10.1%) since listing.

If distributions had been reinvested in units, the compound total annual return would have increased to 13.3% (2022: 12.8%) over the same period.



#### **CONCLUSION**

NAP has been able to generate consistent distributable income growth through a sound, diversified property portfolio. NAP with P4.3m in debt, remains effectively ungeared, and is well placed to acquire further assets as and when quality assets become available.



## **Directors**

as at 31 July 2023

#### **Tobias Louis John Mynhardt**

Non-Executive Chairman
B.Comm (Hons - UCT), MSc Econ (LSE)
Chairman of Board
(Motswana)

Mr. Mynhardt is the Deputy Chairman of the CBH Group, having served on the Board since his appointment as a director in 2003. He has assumed leadership of various divisions of the CBH Group which has investments in a number of industries including property, retail, tourism, hospitality, manufacturing, construction and financial services. He led the 2011 listing of NAP which represented the consolidation of the CBH Group's property interests. He was Managing Director of an associate company, the then BSE-listed Furnmart Limited, from 2009 until his appointment as Deputy Chairman in 2016. Mr. Mynhardt's early career encompassed exposure to the investment industry through a hedge fund firm in London.





Louis James Mynhardt

Managing Director

Executive Director

CA, BA (Hons) Economics

Attends Risk, Audit and Compliance Committee meeting by invitation
(Motswana)

Louis Mynhardt qualified as a Chartered Accountant and is a member of the CBH Executive. Previously, Mr. Mynhardt worked within the private equity sector and was involved with sub-Saharan Africa's largest private equity real estate fund that develops, finances and manages properties across multiple assets classes and countries. Mr Mynhardt has served on the Boards and associated subcommittees of various listed and private companies in Botswana and abroad.

## Collin Frederick van Wyk Financial Director

Executive Director
B.Compt (Hons), CTA (UNISA), C.A.(S.A), ACPA
Attends Risk, Audit and Compliance Committee meetings by invitation
(South African)

Mr. van Wyk was appointed Financial Director in April 2023 and serves in a concurrent role as the Finance Manager at Nafprop, having been in that position since April 2017. Prior to that he was based in Uganda where he served as the Regional Financial Manager at The New Forests Company. Mr. van Wyk has also fulfilled managerial roles in the retail sector with a particular focus on high end retail. Preceding his move to commerce he spent five years in the audit environment.





**Directors** (continued) as at 31 July 2023

#### **Jerome Patrick McLoughlin**

Lead Independent Director
Independent, Non-Executive Director
B.Comm, Dip Acc (Natal), C.A.(S.A.)
Chairman of Risk, Audit and Compliance Committee
(South African)

After completing articles with Deloittes (Durban) in 1993 and qualifying as a chartered accountant, Mr. McLoughlin started a career in public audit practice and currently serves as a director of a firm of registered auditors known as Hodkinson Inc. He also serves as a non-executive director to companies and serves as trustee on a number of trusts. He has substantial experience in an advisory capacity and in property investment.





Seshadri Venkatakrishnan
Independent, Non-Executive Director
C.A. (India)
Member of the Risk, Audit and Compliance Committee
(Indian)

Mr. Venkatakrishnan is a Chartered Accountant from India with a wide experience in Finance and General Management, of which about 20 years was in Botswana. He has held senior roles in different capacities in varied business sectors like Retail, Manufacturing, Property holdings and Property development, IT, Healthcare sector and Education. He is currently a Management Consultant and holds directorships in companies in India.



## Management

as at 31 July 2023

#### Odirile Merafhe - CBH Group Executive, B.Sc (Embry Riddle, USA)

Mr. Merafhe is a member of the Executive Management team of the CBH Group, responsible for business development and special projects. Prior to this he was head of Business Development for Momentum Africa responsible for the growth of Momentum Africa subsidiaries in 10 countries and new opportunities in Africa and emerging markets. Before that he was General Manager of Momentum Botswana, the administrator of Botsogo Health plan, since the inception of the company. He oversaw the growth of the Botswana business to a well-respected and successful medical aid company with over 20,000 lives under administration. Before joining Momentum he was Chief Executive Officer of the Hospitality and Tourism Association of Botswana after spending 12 years in the Airline industry in Botswana and South Africa. Mr. Merafhe is Chairman of Metropolitan Health Botswana and a former Chairman of Junior Achievement Botswana, director of Botswana Development Corporation, MRI Botswana Limited, Botswana Tourism Board, Botswana Business Coalition on HIV AIDS. He is a Board member of Business Botswana.

#### Lauren Tapping - CBH Group Chief Financial Officer, B.Compt (Hons), CTA (UNISA), C.A.(S.A.), FCPA

Ms. Tapping has 35 years financial experience, with a significant focus on the property industry and specifically the listed real estate sector in South Africa, Namibia and Botswana. She is the Chief Financial Officer for the CBH Group and served as NAP's Chief Financial Officer / Finance Director from March 2012 to April 2023. Prior to joining the CBH Group she served as Finance Director of Marriott Property Services (Proprietary) Limited, JSE listed SA Corporate, director of Namibian listed Oryx Properties Limited and Head of Finance for the Listed Real Estate Division at Old Mutual Property Investments. In these capacities she gained experience with the various facets of property from a listed company and broad property services company perspective, was involved in a number of listings and corporate transactions, and served on various listed company committees including as chairman of Oryx's Remuneration & Nomination Committee. Prior to her commercial experience she spent 6 years in the audit environment.

#### Hinré Smit - CBH Legal Executive, B Com LLB LLM, H Dip Co Law, M Com (Ind Psych)

Hinré Smit is admitted as attorney in the high courts of Gauteng, Western Cape and Botswana, as well as a registered Industrial Psychologist with the HPCSA. She joined CBH in 2015, and is responsible for legal advice and company secretarial functions, as well as strategic HR matters across the wider CBH Group. Previously, Hinré was responsible for business development across Africa and the Americas, investigating and setting up businesses in countries ranging from Angola to Uruguay. She is the chairperson of the CBH Group Pension Fund management committee.

#### Colin Stewart - CBH Group Financial Manager, B.Compt (Hons), CTA (UNISA), C.A.(S.A.), FCPA

Mr. Stewart joined the CBH Group in early 2014. Prior to this he served as Group Financial Controller at Celerant Consulting, a multinational management consulting firm based in London. Before that his experience includes a number of financial roles in both the UK and South Africa in the manufacturing, telecommunications and banking sectors. Mr. Stewart completed his articles with Deloitte in South Africa having spent 6 years with the firm.

#### Derick Perkins - Nafprop Chief Executive Officer ACSCL (UP) EAAB registered

Mr. Perkins joined Nafprop in early 2023 after 8 years in private practice, consulting and developing retail centres. He spent 11 years with Redefine Properties in South Africa as Retail Asset Manager on both the Redefine and Fountainhead portfolios. Prior to 2004 Mr. Perkins had spent time in retail property with Pepkor, Shoprite Properties and Old Mutual Properties.



## Management (continued) as at 31 July 2023

#### Obed Morebodi - Nafprop Facilities Manager, MSc (Leeds Metropolitan University, UK)

Mr. Morebodi has experience in several industries. He worked for Bamangwato Concessions Limited (BCL) for 11 years and assumed his first management position in 2003 when he joined Wurth Solergy, a German based company. In this position he worked as Regional Technical and Sales Manager responsible for marketing and business growth. He later joined Pioneer Products where he was responsible for manufacturing and sales of concrete products to supply the construction industry. He joined Nafprop as Facilities Manager during 2007 and is responsible for facilities management, overseeing the technical and service provider management of the NAP portfolio.

#### Yagan Mukonde - Finance Manager, Nafprop, BSc (Mech Eng.), FCA, FCPA.

Mr. Mukonde graduated with a Bachelor's Degree in Mechanical Engineering from the University of Manchester. He was admitted to the membership of the Institute of Chartered Accountants in England & Wales (ICAEW), after serving articles with the Southampton office of Coopers & Lybrand - Deloitte, a predecessor firm to Pricewaterhouse-Coopers. Following qualification, Mr. Mukonde remained in public practice for a further period of four years before he moved into industry. In industry, and over the years, he worked in the areas of management accounting, financial reporting, internal auditing, corporate governance and enterprise risk management, among others. He also served as a trustee of a pension fund for a period of sixteen years, part of which time he served as the Chairman of its Finance & Investment Committee. Mr. Mukonde gained exposure to commercial property investment when he represented the equity interests of a Botswana Government - owned enterprise in two commercial properties situated in Francistown and Gaborone, when he served as a member of the committee responsible for monitoring and reviewing the operational and financial performance of the two properties. Mr. Mukonde joined Nafprop as a Financial Manager in June 2021.

#### Tshepiso Mmolai - Nafprop Projects Finance Manager, BAcc (University of Botswana), FCA

Ms. Tshepiso Mmolai has 11 years' experience in various industries that includes retail, hospitality, and real estate. She has served as a Financial Controller for Wentzel Group of Companies, a FMCG retail and Hospitality group, and later joined Overseas Development Enterprises Group, responsible for the Hospitality division finance function. She is currently serving as a member of the Training and Professional Development Committee of the Botswana Institute of Chartered Accountants (BICA). Prior to this, she gained five years external and internal audit experience.



## Corporate Governance

The directors recognise the need to conduct the business with integrity and in accordance with sound corporate practices based on an ethical foundation and appreciate that strategy, risk, performance and sustainability are inseparable.

The Board has accordingly established mechanisms and policies appropriate to the operations, which include a Board Charter, Approval Framework, Formal Strategy Document, Public Information and Trading Policy (which also deals with Communication), Stakeholder Policy, Corporate Social Responsibility Policy and a Policy for Non-Audit Services, as well as a Risk, Audit and Compliance sub-committee as detailed below.

Whilst NAP has no employees, the Property and Asset Management Company, Nafprop, its employees and the executive directors are subject to a code of conduct.

#### **BOARD AND ITS SUB-COMMITTEES**

The Board consists of 5 directors; 60% are non-executive and 67% of the non-executives are independent. Board members bring significant experience in the Group's primary business sectors of property and retail, together with significant financial skills and experience with listed companies and in the Group's operating countries of Botswana and Namibia. Non-executive directors are chosen for their business acumen and skills pertinent to the Group's business and the Board promotes diversity in a non-discriminatory manner in considering Board composition. The Board considers that it is adequately constituted to enable it to carry out its duties and that there is an appropriate balance of power and of skills. The roles of the Managing Director and Chairman are not filled by the same person. In view of the Chairman not being an independent director the Board has appointed a Lead Independent Director, Mr. J.P. McLoughlin.

At least one third of directors are required to retire annually at the annual general meeting, based on those longest in office. If, at the date of any ordinary meeting, any Director has held office for three years since their last election or appointment they shall retire at such meeting, either as one of the one third normal rotation or in addition thereto. Retiring members are eligible for re-election with all motions for appointment or re-election being considered individually. During the year Messrs. J.T. Mynhardt and F.B Lebala and Ms. L.C Tapping retired from the Board with Messrs. L.J. Mynhardt and C.F. van Wyk appointed to the Board. Messrs. J.P. McLoughlin and S. Venkatakrishnan are due to retire at the next annual general meeting and offer themselves for re-election and the appointments of Messrs.L.J. Mynhardt and C.F. van Wyk require ratification.

The Board is scheduled to meet at least three times per annum and met three times during the 2023 financial year. The number of meetings required was considered by the Board and it was agreed that, taking into consideration the type and nature of the company's operations, as well as the costs in time and money of holding a board meeting, three meetings a year are effective and appropriate. Ad hoc specific decisions required to be taken between meetings are attended to by the passing of a resolution signed by all directors, following any interaction considered necessary by individual Board members. These round robin resolutions are subsequently ratified at the following Board meeting. Where necessary an extraordinary Board meeting would be called.

While the Board strives to have full attendance at meetings, the quorum is any four directors and board papers are distributed timeously to enable members to be properly briefed prior to meetings. Directors who are unable to attend a meeting receive the relevant documents and are able to communicate with the Chairman and Company executives on any issue.

#### The primary responsibilities of the Board are:

• Leadership:

To exercise ethical leadership, enterprise, integrity, judgment and good corporate citizenship in directing the Group so as to achieve its strategic goals and objectives, in a manner based on accountability and responsibility.



### Corporate Governance (continued)

#### The primary responsibilities of the Board are: (continued)

• Strategy: To approve the strategic direction and budgets of the Group and ensure that the goals and

objectives are aligned to those set out in the Trust Deed, appreciating that strategy, risk

and sustainability are inseparable.

Control: To retain full and effective control of the Group, its management and key service providers,

reserving specific powers for the Board itself and delegating other matters with the appropriate written authority and terms of reference to Sub-Committees, Management and key service providers; and to ensure that the Group is a going concern with responsibility

for all decisions that are material to this purpose.

• Governance of Risk: To manage risk, including related to information technology, with the assistance of the

Risk, Audit and Compliance Committee, to ensure that the risk philosophy is appropriate to the business and that there is compliance with the policies, procedures and standards.

• Compliance: To oversee governance and compliance, with the assistance of the Risk, Audit and

Compliance Committee, to strike an appropriate balance between performance and

conformance.

• Stakeholder relationships: To strive for an appropriate balance between various stakeholders and that dealings with

stakeholders are appropriate.

Reporting: To formally report to linked unitholders through the annual report and announcements,

with the assistance of the Risk, Audit and Compliance Committee.

The Board has established a Board sub-committee, being the Risk, Audit and Compliance Committee (RACC), whose terms of reference and authorities are clearly defined. Certain authorities have also been delegated to the external Asset and Property Manager, including to their Asset Management Committee for NAP.

The RACC is a formal committee, comprising only independent non-executive directors, and there is a separate report from this Committee. The Committee comprises of 2 independent directors which is considered adequate in view of the nature of operations, controls in place, contractual arrangements with service providers and relative costs.

The external Manager's Asset Management Committee comprises the NAP Chairman, NAP Managing Director and NAP Financial Director, who meet periodically on both a formal and informal basis as required, to consider and make decisions and / or recommendations to the Board on matters delegated by the approved investment policy and authority limits.

The Company has no employees and there is therefore no need for a Remuneration Committee. The Board, excluding the independent directors, approves remuneration payable to independent directors, which will then be ratified by unitholders at each annual general meeting. Independent directors receive no compensation other than fees approved and disclosed in this manner and fees are based solely on attendance at meetings.

The Board as a whole considers Board composition and has not formed a separate Nomination Committee.

#### ASSESSMENT, REVIEW AND SUCCESSION PLANNING

The Board reviewed its operation and assessed its performance, concluding that it had fulfilled its primary responsibilities.

A formal evaluation is performed on the Board and RACC as a whole, the Managing Director and the Financial Director and finance function. Individual directors complete an evaluation on each of these areas as well as a self evaluation, which are then submitted to the Chairman for his consideration and an overall summary reported to the full Board.



### Corporate Governance (continued)

#### ASSESSMENT, REVIEW AND SUCCESSION PLANNING (continued)

The Board has specifically considered the attendance and performance of the directors standing for re-election / ratification of appointment and supports their re-election / ratification. The independence of independent directors was considered and it was concluded that there are no relationships or circumstances likely to affect, or appearing to affect, the director's judgment notwithstanding the length of service.

In addition, the RACC specifically considers the expertise and experience of the Financial Director, the senior financial management team and the finance function. The Committee considered the fact that the Financial Director fulfills this role on a part time basis and is satisfied with this arrangement, having also engaged with the BSE on the same. The RACC has also considered the competence, qualifications, experience and independence of the Company Secretary. As part of the formal evaluation process, their conclusion on these assessments is reported to both the Board and in the RACC report included in this annual report.

Succession plans are normally a key part of sustainability considerations but the fact that NAP has no employees and the external management agreements has relevance. The Board has however considered the key roles fulfilled relative to NAP, being the NAP Managing Director and Finance Director, the Nafprop executive team (being the CEO, Finance Manager and General Manager) as well as the Independent Directors.

The NAP Managing Director and Financial Director functions are performed in terms of the Asset Management agreement and there are other resources within wider Nafprop / CBH group who could assume these positions in the same manner as the current incumbents if required. The Nafprop team, with input from the extended CBH group, would manage a temporary vacancy while pursuing recruitment processes for the key Nafprop positions and the NAP Chairman and Managing Director would be involved in this process. Independent directors have been chosen for their business acumen and relative skills and the potential conflicts of interest would be a key consideration for any new independent.

In terms of the Board Charter, the Chairman is appointed by the Board from amongst its members on an annual basis after the AGM, failing which the existing Chairman will remain in place. The incumbent was appointed in April 2023.

#### **BOARD STATEMENT**

#### In as far as the Board is aware:

- The Company and its representatives have acted in an ethical manner;
- The Company has not engaged in any activities which contravene laws and regulations;
- The Directors have declared all material interests in contracts, if any, involving the Company;
- The Company has made all endeavours to ensure equitable treatment of unitholders;
- The RACC has conducted an appropriate review of the key internal controls which cover financial, operational, technology and compliance and reported their findings to the Board;
- The RACC has adequately assessed risk and the risk management and compliance practices adopted;
- The Board has considered the Company's ability to continue as a going concern and concluded that it is able to; and
- The Company Secretary has the appropriate competence and experience to fulfil this role and that the relationship between the Board and the Company Secretary is an arms-length relationship.



## King Code Of Corporate Governance

The King Report on Governance (King III) recognises that a "one size fits all" approach is not appropriate in view of the large degree of variation across businesses and warns that there is a danger that the Board and management may become focused on compliance at the expense of enterprise. The cost of compliance is burdensome, measured both in terms of time and direct cost. It is the Board's duty to undertake a measure of risk for reward and to try to improve the economic value of a company. If the Board has a focus on compliance, the attention on its ultimate responsibility, namely performance, may be diluted. The business of NAP, as an investment holding company, is not inherently complex and this and the external management has a bearing on NAP's application of the King III principles. The following abridged summary of King III has been considered and has been fully complied with unless otherwise noted.

Ethical leadership and corporate citizenship	
Effective leadership based on an ethical foundation	
Group is seen as a responsible corporate citizen	
Effective management of company's ethics	
Board and directors	
Board appreciated that strategy, risk, performance and sustainability are inseparable	
The Board is the focal point for and the custodian of corporate governance	Note 1
The chairman of the Board is an independent non-executive director	Note 2
CEO has been appointed	Note 3
Framework for the delegation of authority has been established	
The Board comprises a balance of power, with a majority of non-executive directors, the majority of whom are independent	
Directors are appointed through a formal process	
Formal induction and ongoing training of directors is conducted	Note 4
The Board is assisted by a competent, suitable qualified and experienced Company Secretary	
Regular performance evaluation of the Board, its committee and the individual directors	Note 5
Appointment of well-structured committees and an oversight of key functions	
A governance framework has been agreed between the Group and the subsidiary Board	
Risk, remuneration and nomination committees appointed as standing committees	Note 6
Directors and executives are remunerated fairly and responsibly	Note 6
Remuneration of directors and certain senior executives is disclosed	Note 6
The company's remuneration policy is approved by its unitholders	Note 6
Audit Committee	
Guided by terms of reference approved by the Board	Note 7
Members are to be suitably skilled and experienced independent, non-executive directors	
Chaired by an independent non-executive director	
Oversees integrated reporting	



## King Code Of Corporate Governance (continued)

Audit Committee (continued)	
Ensure a combined assurance model is applied to optimise assurance activities.	Note 8
Satisfies itself of the expertise, resources and experience of the company's finance function	
Oversees internal audit	Note 8
Integral to the risk management process	
Recommends the appointment of the external auditors	
Oversees the external audit process	
Reports to the Board and unitholders on how it has discharged its duties	
Governance of risk	
The Board is responsible for the governance of risk and setting levels of risk tolerance	
The RACC assists the Board in carrying out its risk responsibilities	
The Board delegates the risk management plan to management (including design, implementation	& monitoring)
The Board ensures that risk assessments and monitoring is performed on a continual basis	
Frameworks and methodologies are implemented to increase the probability of anticipating unpredic	ctable risks
Ensure Management considers & implements appropriate risk responses	
Ensure continual risk monitoring by Management	Note 9
The Board receives assurance on the effectiveness of the risk management process	
Ensure sufficient, timely, relevant, accurate and accessible risk disclosure to stakeholders	
Governance of information technology ("IT")	
The Board is responsible for IT governance	Note 10
IT is aligned with the performance and sustainability objectives of the company	Note 10
Management is responsible for the implementation of an IT governance framework	Note 10
The Board monitors and evaluates significant IT investments and expenditure	Note 10
IT is an integral part of the company's risk management	Note 10
IT assets are managed effectively	Note 10
The Audit and Risk Committee assists the Board in carrying out its IT responsibilities	Note 10
Compliance with laws, codes, rules and standards	
The Board ensures that the company complies with applicable laws	
The Board and directors have a working understanding of the effect of applicable laws, rules and stacompany and its business	andards on the
Compliance risk forms an integral part of the company's risk management process	
The Board has delegated to management the implementation of an effective compliance framework	and processes
Internal audit	
Ensure effective risk based internal audit	Note 8



### King Code Of Corporate Governance (continued)

Governing stakeholder relationships	
Appreciate that stakeholders' perceptions affect a company's reputation	
Delegate Management to proactively deal with stakeholder relationships	
Strive for an appropriate balance between the various stakeholder groupings in the company's b	est interest
Ensure equitable treatment of unitholders	
Transparent and effective communication with stakeholders	
Ensure disputes are resolved effectively, efficiently and expediously	Note 11
Integrated reporting and disclosure	
Ensure integrity of Integrated Report and obtain independent assurance	Note 12
Sustainability reporting and disclosure is integrated with the company's financial reporting	

#### **Notes**

Note 1 = The Board is scheduled to meet at least three times per annum and met three times during the current year. The number of meetings required was considered by the Board and it was agreed that, taking into consideration the type and nature of the company's operations, as well as the costs in time and money of holding a board meeting, three meetings a year are effective and appropriate. Ad hoc specific decisions required to be taken between meetings are attended to by the passing of a resolution signed by all directors, following any interaction considered necessary by individual Board members. These round robin resolutions are subsequently ratified at the following Board meeting. Where necessary an extraordinary Board meeting would be called.

Note 2 = Mr. T.L.J. Mynhardt serves as non-executive Chairman as at year end. In terms of King III, he is not an independent director. Mr. Mynhardt however has vast experience in the property and retail sectors with skills and business acumen pertinent to NAP and Mr. J.P. Mc Loughlin has been appointed as Lead Independent Director.

Note 3 = NAP has no employees or employment contracts and outsources all management functions as detailed elsewhere in this report. Mr. L.J. Mynhardt fulfils the functions of Managing Director as at year end.

Note 4 = All current directors have served in executive roles for a number of years and bring a wide range of business relevant experience, and sound knowledge of their fiduciary and corporate responsibilities. Whilst a formal training program is not in place, non-executive directors are required to uphold regulatory and good governance criteria, all members have access to the advice of the Company Secretary as required and executives and management update the Board and its Committee on developments, including changes in law, impacting NAP.

Note 5 = A formal evaluation of the Board and RACC as a whole, the Financial Director and finance function, as well as the Company Secretary is done at the meetings where the year end results are approved. Individual directors complete a self evaluation which is submitted to the Chairman for his consideration. The Board considers the attendance and performance of directors standing for re-election as well as the independence of independent directors.

Note 6 = No remuneration and nomination committee has been formed as NAP has no employees and nominations will be dealt with by the Board. Directors' fees are only paid to independent directors and are detailed in notes 19 and 26 of the annual financial statements and ratified by unitholders at the AGM.



### King Code Of Corporate Governance (continued)

#### Notes (continued)

Note 7 = The RACC comprises of 2 independent directors which is considered adequate in view of the nature of operations, controls in place, contractual arrangements with service providers and relative costs.

Note 8 = Assurance is based on key service provider confirmations to RACC, the oversight of the Board and RACC and through independent assurance from parties such as the external auditors, valuers, and other professional service providers as considered necessary. RACC has not established a fully fledged internal audit function in view of the alternative measures taken. RACC have identified key risk areas and have included these as standard agenda items for reporting by management and key service providers and review / monitoring by the Committee and Board. In addition to the external audit, independent professionals are requested to review specific areas where considered appropriate. Furthermore, the management of day-to-day activities is outsourced to Nafprop who report to both RACC and the Board. Executive directors review and provide input on key and subjective items. The nature of the business allows for strong budgetary and monitoring controls, primarily through the format of reporting to both RACC and Board. This structure provides risk and governance oversight and manages key risks that would otherwise be identified through an internal audit function.

Note 9 = NAP has not appointed a Chief Risk Officer as it has no employees. Management of the business is delegated to Nafprop who report to both the MD and RACC, who consider whether the appropriate balance is achieved between acceptable risk levels and the cost and practicalities of achieving this.

Note 10 = NAP's exposure to technology lies with Nafprop. Nafprop currently utilises MDA, which is a real-time integrated property management system. MDA is well supported and used extensively in the property industry across numerous countries in Southern Africa. MDA has extensive reporting capabilities which allows for continuous and accurate management of tenancies, leases, income, expenditure, debt collection and financial reporting. Based on the ability to deliver the required reporting the system is considered suitable and NAP's key consideration is the safeguarding of data which is considered by RACC. As part of the NAP external audit process the key controls are assessed.

Note 11 = NAP does not have a formal Dispute Resolution Policy. However the Approval Framework and Public Information and Trading policy have relevance. In addition, Nafprop as manager has policies for dealing with disputes with employees, tenants and service providers.

Note 12 = Independent external auditors express an opinion on the financial statements. RACC reviews the full report prepared by management and recommends to Board. The Board considers that the cost of further independent assurance on other information in this report outweighs the benefit.



## Risk, Audit And Compliance Committee Report

#### **Role of the Committee**

The primary objective of the Committee is to provide the Board with additional assurance regarding the financial information used by the Board and to assist the Board in discharging its responsibilities.

#### **Composition, attendance and frequency of meetings:**

The RACC to comprise only independent non-executive directors and to meet at least twice per annum. The Financial Director, Managing Director, representatives of the Nafprop Financial Management team and the auditors to be invited to attend but shall be excused as required by members of the Committee. The auditors to be given the opportunity to discuss any items considered necessary without the executives or management being present.

During the year three meetings were held and there was full attendance from committee members. The external auditors met with the RACC prior to signing the audit report.

#### **Scope and responsibilities:**

The Board Charter sets out the scope and responsibilities of this Committee which comprises:

#### • Financial results and reporting:

- o Consider indicators relevant to the going concern assumption.
- o Oversee the integrated report and recommend approval to Board.
- o Recommend approval of financial results to Board.
- o Recommend approval of BSE announcements to Board.
- o Agree and recommend accounting policies to Board.
- o Consider the appropriateness and disclosure of related party transactions.
- o Reporting to Board and unitholders on proceedings of the committee and how it has discharged its duties.

#### • Compliance:

- o Monitoring that decisions taken by Board, that affect the RACC are followed through.
- o Monitoring compliance with Trust Deed, BSE Equity Listings Requirements, Companies Act, King Code on Corporate Governance and other applicable legislation.

#### • Risk management and controls:

- o Monitor the corporate risk assessment philosophy, strategies and processes, assess management's design, implementation, responses and monitoring of controls and risk and consider their appropriateness to the business.
- o Ensure a combined assurance model is applied to optimise assurance activities.
- o Review of internal controls and systems.

#### • External audit:

- o Recommend appointment of auditors.
- o Be satisfied with auditor's independence especially where non-audit services are performed.
- o Agree the principles with the external auditors without limiting their statutory obligations.
- o Decide on the extent of external verification of non-financial information.
- o Decide on the external review of interim results.
- o Recommend letters of representation and other documentation for Board approval.
- o Review the audit management letter.

#### • Internal audit:

o Consider the need for, extent of and oversee any internal audit.

#### Assessments:

o Financial Director and finance function

Assess the expertise, resources and experience of the financial director and the finance function on an annual basis and confirm that it has discharged this duty in the report to unitholders.



### Risk, Audit And Compliance Committee Report (continued)

#### **Scope and Responsibilities** (continued)

- **Assessments:** (continued)
  - o Company Secretary

Consider the competence, qualifications and experience of the Company Secretary and whether the relationship between the Board and the Company Secretary is an arms-length relationship, detailing reasons for the conclusions, on an annual basis to enable the Board to confirm it has executed this responsibility in the annual report. Where the Company Secretary is a juristic person this assessment to also consider the individuals who perform the role, the directors and shareholders.

The Committee addressed the items falling within its scope of responsibilities during the year, covering both holding and subsidiary company. As part of the Group's risk management processes certain items have been identified for regular reporting and review at each meeting and form part of the standard agenda.

#### **Going concern**

We have concluded that NAP will be able to continue as going concern for the ensuing year based on:

- Adequacy of cash as evidenced by the cash flow projections;
- Budgets for the year ending 31 July 2024;
- The fact that there are no circumstances that we are aware of that will materially change the cash flow projection and budgets:
- There are no capital commitments at year end or date of this report;
- Any decision to incur further capital expenditure will be approved together with the relevant funding;
- There are no legal issues pending which would impact the group's ability to continue as a going concern;
- There are no material abnormal items or other issues that impact the quality of earnings as reported for the year;
- All provisions considered necessary have been made for potentially unrecoverable debtors and assets; and
- There are no events subsequent to year end which would impact the Group's ability to continue as a going concern.

#### **Matters of judgement**

The Committee reviewed all material matters of judgement included in the financial statements. This primarily related

- Valuations of assets carried at fair value
  - o Board appointed a qualified independent valuer
  - o Reviewed the summarised report on the external valuations
  - o Reviewed the computations and assumptions used to compute other items based on valuations
  - o Reviewed the external audit report to those charged with governance, noting the work done in this regard and their conclusion that they have reviewed management's assessment and found that the assumptions used were consistently applied and the outcome to be reasonable.
- Impairment assessment for assets not carried at fair value
  - o Reviewed the assumptions and computations used
  - o Confirmed that no issues were raised by the external auditor in the report to those charged with governance.

#### **External auditors**

- Assessment of independence and external audit quality
  - o Concluded that the external auditor was independent having considered their representations regarding independence, the total value of both audit and non-audit services as well as the controls around the provision of the latter.
  - o Considered the reporting to the Committee and audit report and were satisfied.



### Risk, Audit And Compliance Committee Report (continued)

#### **External auditors** (continued)

- Reviewed the fees for non-audit services against the approved policy and was considered not to impact auditors' independence. The policy being:
  - o Routine non-audit services (for this financial year it relates to tax compliance services in Botswana);
  - o The financial director is authorised to approve "ad-hoc" non-audit services up to an aggregate maximum value of 10% of the prior year audit fee in any financial year; and
  - o All services in excess of the above to be considered by the RACC on a round-robin basis and ratified at the next meeting.
- Mandatory Audit Firm Rotation
  - o In line with the BSE Equity Listings Requirements and the Botswana Accounting Oversight Authority, appointed new auditors at the January 2023 AGM.
  - o Considered a summary of the responses from the request for proposals.

#### Combined assurance model and internal audit

The Committee considered the need for internal audit taking into account a number of factors and concluded that the structures and processes in place provides risk and governance oversight and manages key risks that would otherwise be identified through an internal audit function. Some of the specific considerations included:

- The nature of the business allows for strong budgetary and monitoring controls, primarily through the format of reporting to both RACC and Board;
- The Committee conducted a review of the key internal controls which cover financial, operational, technology, compliance and risk management and reported their findings to the Board;
- Key service provider confirmations, oversight of the Board and RACC, independent assurance from parties such as the external auditors, valuers, and other professional service providers as considered necessary;
- The Committee identified key risk areas and these are included as standard agenda items for reporting by management / key service providers and review / monitoring by the Committee and Board at each meeting;
- In addition to the external audit, independent professionals are requested to review specific areas where considered appropriate; and
- The management of day-to-day activities is outsourced to Nafprop who report to the Executive Directors, RACC and the Board.

#### Assessments

- The Committee has reviewed the financial reporting to Board, RACC and unitholders in addition to the external auditor's report to unitholders and feedback to RACC. We concluded that we are satisfied with the expertise and experience of the Financial Director, Collin van Wyk, the senior financial management staff and the finance function. This conclusion was reported to the Board as part of the formal evaluation process.
- The Committee considered the fact that the Financial Director fulfills this role on a part time basis and is satisfied with this arrangement, having also engaged with the BSE on the same. The fact that the Company has no employees and outsources all functions to predominantly the Asset and Property Manager, Nafprop, has relevance. The Financial Director is employed by Nafprop and is involved in the day to day management of NAP's business. This arrangement allows the Financial Director full oversight of all NAP's activities, notwithstanding the contractual relationship between the parties. The BSE responded that the Committee had no objections and requested NAP to inform shareholders.
- The Committee has considered the competence, qualifications and experience of the Company Secretary by making enquiries about the qualifications and experience of the Company, its shareholders, directors and the individuals performing the company secretarial function as well as confirmation that they were performing the role of Company Secretary on an arms-length basis. We concluded that the relationship is arms-length and that, on the basis of the information received, the Company Secretary has the necessary competence, qualifications and experience to fulfil this responsibility. This conclusion was reported to the Board.
- The Committee performed an ethics assessment and reviewed the ethics risk profile and concluded that the Board had acted appropriately.



### Risk, Audit And Compliance Committee Report (continued)

#### **Integrated annual report**

Following the Committee's review of the 2023 annual financial statements, we are of the view that the financial statements comply in all material respects with the requirements of IFRS and fairly present the financial position of NAP at 31 July 2023 and results of operations and cash flows for the year then ended.

**JP Mc Loughlin** 

Chairman - Risk, Audit and Compliance Committee



## Risk Management

The primary objective of risk management is to find the balance between minimising risk to acceptable levels and the costs and practicalities in achieving this. This involves gaining an understanding of the risks the Group is exposed to, establishing acceptable tolerance levels by determining the Group's risk appetite, and managing the risks to ensure they stay within tolerable levels.

In the normal course of operations the Group is exposed to strategic and business risk, financial risk, regulatory and compliance risk.

The Group's exposure to human resources risk is an indirect risk for the Group as it employs no staff in view of the asset and property management being outsourced. NAP's executives are consulted in all key employment decisions by the Asset and Property Manager and have direct access to the relevant managers as required.

The Group's exposure to technology is outsourced. Technology risk is subject to the contractual relationship with the Asset and Property Manager, who uses a reputable and well supported property management system, the MDA system, for managing the company and its properties. MDA is an interactive and adaptive system which allows Nafprop to generate real time reports for each of the properties and allows for the effective management of the properties. Nafprop can accurately manage and access instant data on the tenancies, leases, occupancies, rental income and expenses through this system. The RACC considers the appropriateness of reported back up procedures as advised by the Asset and Property Manager.

The key risks that the Group is exposed to, together with the key controls, are summarised below.

#### **Financial risk**

Financial risk comprises market risk (incorporating interest, currency and other price risk), credit risk and liquidity risk. Notes 30.1 and 30.2 to the annual financial statements deal with the major elements of financial risk which arise from financial instruments to which the Group is exposed, during or at the end of the financial reporting period, and the capital risk management.

#### Strategic and business risk

This is the risk that the Company does not achieve critical objectives such as meeting stakeholder expectations, does not have access to capital as required, financial reporting risks, as well as inherent business risks in the property sector.

The investment strategy, regular budget and forecasting processes, approval framework and the routine presentation of reports to Board and RACC are the Board's primary method of managing strategic and business risks. The Company has also contracted with competent asset managers who are responsible for advising the Board on strategy and individual property investments.

#### Portfolio growth

• This is the risk that the Group is unable to grow its asset base in order to create new investment opportunities and realise its strategic objectives or, that it grows its asset base with a negative impact on returns to investors. The growth of the portfolio has been challenging in view of the demand for property investment opportunities and limited availability of sizeable assets at acceptable returns. Both the Board and Management continue to seek potential opportunities but will only consider acquisitions or developments that contribute positively to the long term growth in returns to unitholders. Funding is a key factor in the consideration of any transaction.

#### Investment decision risk

• This is the risk that inappropriate investment decisions are made. These decisions are made in terms of the approval framework, which delegates limited decisions in this regard while retaining decision making responsibility for all significant investment decisions at a Board level. The Board also relies on input from the Asset Manager in this regard.



### Risk Management (continued)

#### **Strategic and business risk** (continued)

#### Capital risk management

• This is the risk that the Group will have inadequate access to capital to meet its needs and its ability to continue as a going concern. The gearing level together with the relative cost of debt and equity forms part of the strategic review and is a key part of any investment decision contemplated. The Board also reviews forecasts and cash flow projections at each meeting and directors also sign a solvency certificate at the time of each distribution declaration. This risk is more fully dealt with in notes 30.1 and 30.2 to the annual financial statements.

#### Property performance risk

 The Asset and Property Manager is responsible for managing the properties on a day to day, and more strategic, basis. The key considerations are the market factors surrounding the property, the continued tenancy, rental levels, collection of rentals and management of operating costs to optimise spend. Nafprop has various systems, controls and procedures in place to manage these issues and report to RACC and Board in summarised form on all the relevant items at each meeting.

The detailed operational risks are managed by the service providers and considered, together with key controls, by RACC.

#### Regulatory and compliance risk

This is the risk that the company does not comply with relevant legal requirements which may result in negative publicity and financial loss or that regulatory amendments impact on the sustainability and / or returns of NAP.

The risk is managed through the use of competent, skilled and experienced service providers who are required to provide their respective systems, controls and procedures to the RACC for review, as well as to confirm the adequacy of these and their compliance.

Executives and management take an active role in reviewing and commenting on relevant legislative and regulatory changes where appropriate.



## Asset And Property Management

The assets and properties of the Company are managed by Nafprop, a wholly owned subsidiary of CBH, in terms of separate property and asset management agreements. Nafprop and the wider CBH Group have been developing and managing retail property since 1965 and employs a range of diversely skilled managers, some of whose details and experience are set out elsewhere in the integrated report. The key responsibilities and remuneration in terms of these agreements are set out below.

#### **Asset Management**

The manager is accountable to the Board of Directors of NAP, with the obligation to report regularly as required by the Board of NAP.

#### Key responsibilities:

- Manage the assets and securities owned by the NAP, from time to time;
- Carry out all treasury and asset management services;
- Investigate and prepare recommendations of strategy including potential acquisitions to or disposals from the portfolio;
- Negotiate for and conclude agreements for acquisitions and disposals to and from the portfolio;
- Manage cash surpluses and payment of distributions to linked unitholders;
- Procure valuations;
- Undertake the financial, administrative and secretarial management;
- Prepare or cause to be prepared all financial statements, reports, returns and valuations of the property portfolio;
- Ensure compliance with applicable regulatory requirements; and
- Prepare budgets of income and expenditure at the commencement of each financial year.

#### Remuneration:

• The manager is entitled to be reimbursed any expenditure or other amounts reasonably incurred and disbursed by it in respect of the management of the NAP's assets and is entitled to an annual fee equal to 0.50% (exclusive of VAT) of the value of the average market capitalisation in the month in question plus debt, paid monthly.

#### **Property Management**

The manager is accountable to the Board of Directors of NAP, with the obligation to report regularly as required by the Board of NAP.

#### Key responsibilities:

- Let accommodation in the properties, prepare leases, collect rentals, enforce leases and other contractual arrangements;
- Manage the properties, paying all costs, disbursements and expenses related to and arrange and maintain insurance in respect of the properties;
- Recommend to the Board any replacement, repairs, refurbishment or maintenance necessary;
- Assist with the preparation of the half yearly and annual financial statements and reports to the Company;
- Maintain a separate bank account into which all rental income is paid and from which all expenses in respect of the properties are disbursed;
- Keep books and records in accordance with acceptable practices and standards, and report in terms of International Financial Reporting Standards (IFRS); and
- Prepare budgets for each financial year and present same for approval by the Board prior to the commencement of that year.

#### Remuneration:

• The manager is entitled to be reimbursed all expenditure and other amounts reasonably incurred by and disbursed by it in respect of the properties, and a fee equal to 4.5% (exclusive of VAT) of the amount of total collections by it, and, in respect of letting, 100% of the first month's gross rental for leases that run up to five years and 150% of the first month's gross rental for leases that run in excess of five years, and in respect of renewals of such leases procured by the manager itself 50% of the aforesaid fees based on the period of renewal.



## Key Stakeholders

NAP has a number of key stakeholders and remains committed to ethical dealings and open communication with all categories of stakeholders. The Board recognises the necessity to balance the needs of the various stakeholders to enable NAP to continue to the ultimate benefit of NAP and the wider community. Furthermore, attention is given to the fact that NAP's reputation may be impacted by the perceptions of its various stakeholders and as such management is given the responsibility of dealing with all stakeholders in terms of the NAP approved stakeholder policy. This policy identifies the categories of stakeholders, NAP's role, the manner of engagement, responsibilities and mechanisms for dispute resolution.

## Banks, funders and money market funds

- Consistent flow of funds from operating activities
- Compliance with funding obligations
- Engagement primarily through property asset manager
- Dispute resolution dealt with in terms of relevant agreements

## Regulatory bodies and government

- Sizeable contribution to the BSE domestic market
- Participation and commentary on regulatory changes
- Compliance with requirements
- Contribution to fiscus through rates and taxes
- Engagement through executives and property asset manager
- Dispute resolution dealt with in terms of relevant statutory / regulatory provision

### Unitholders and equity asset managers

- Providing access to liquid investment with diversification benefits with a focus on consistent growing distributions
- Engagement through formal announcements and reports, AGM, road shows and website
- Managing Director and Finance Director responsibility

# NEW AFRICAN PROPERTIES

#### Communities

- Provide access to retailers, including multinationals, and services including in outlying areas
- Provide opportunities for employment through asset and property manager, tenants and service providers
- Training and development of citizen employees of the asset and property manager
- Engagement primarily through property managers
- Dispute resolution in terms of Property Manager's policies

#### **Tenants**

- Provide access to customers, including in outlying areas
- Understand the needs of tenants
- Identify opportunities for local businesses and entrepreneurs
- Open door policy
- Engagement primarily through property managers
- Dispute resolution in terms of Property Manager's policies and relevant agreements

#### **Service providers**

- Creation of opportunities for business
- Encourage use of citizen owned businesses and promote small business development
- Comply with payment terms
- Engagement primarily through property managers
- Dispute resolution in terms of Property Manager's polices and relevant agreements

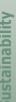
Employees are a typical stakeholder category but NAP has no employees.



## Key Capital Analysis

NAP has adopted an integrated approach to its business model, which in itself is supported by ethical and responsible corporate citizenship which means that NAP is able to fulfil its strategic aspirations while aligning with those of its varoios stakeholders. Core to this is the six capitals as identified below. These have been assessed in terms of inputs, activities, outputs and outcomes and is encompassed in the CSR policy.

	Inputs	Activities	Outputs	Outcomes
Financial capital	Equity (linked units)     Debt	<ul> <li>Providing a liquid instrument that is easily tradable on the BSE</li> <li>Assessment and maintenance of sound debt management principles</li> </ul>	Growth in distributions per linked unit     Cashflow to meet investment requirements	Asset for long-term investors     Alternative to fixed income investments     Inflationary hedge     Sustainable distributions
Development capital	Established property assets with a wide geographical footprint     Predominately retail based GLA     Yield enhancing assets	<ul> <li>Maintaining a strong and diversified tenant base</li> <li>Leasing of GLA</li> <li>Collection of rentals</li> <li>Recovery of operating costs</li> <li>Maintenance of premises</li> <li>Identifying acquisition and expansion opportunities</li> </ul>	Diversified investment property portfolio     Growth in contractual rentals     Net rental income growth     Consistent return on assets	<ul> <li>Provides a platform for retailers to access to their final markets</li> <li>Marketable GLA</li> <li>Growth in distributable income</li> <li>Growth in NAV</li> <li>Supports GDP growth</li> </ul>
Leadership capital	Board members with relevant skills and experience     Appropriate Board composition     Property and asset manager with an established track record and required skills	<ul> <li>Board and subcommittee meetings</li> <li>Board assessments</li> <li>Consideration of Board composition</li> <li>Remuneration of independent Board members</li> <li>Communication between NAP and the property and asset manager</li> <li>Assessment of the property and asset manager</li> </ul>	Structured and effective Board     Informed decision making     Synergy between NAP and property and asset manager     An environment conducive to achieving results     Motivated property and asset management team	Exercise of leadership, enterprise, integrity and judgement     Clearly defined objectives     Goal congruence between Board and the property and asset manager     Diligent performance     Efficient reporting relationships





## Key Capital Analysis (continued)

	Inputs	Activities	Outputs	Outcomes
Social and relationship capital	<ul> <li>Community</li> <li>Tenants</li> <li>Property and asset manager staff</li> <li>Service providers</li> <li>Ethical business practices</li> </ul>	<ul> <li>Acquiring an understanding of the environment in which NAP operates</li> <li>Ongoing tenant dialogue</li> <li>Engagement with local communities</li> <li>Engagement with service providers</li> <li>Conscious drive towards promoting local entrepreneurship</li> </ul>	Sustainable relationships     Employment opportunities     Facilitation of services and retail to the broader community	Improvement of livelihoods within the community     Wealth creation     Sustainable business practices     Access to markets and customers
Natural environment capital	<ul><li>Water</li><li>Electricity</li><li>Land usage</li><li>Environmental footprint</li></ul>	Optimisation of energy and water consumption     Review consumption trends     Sound refuse and waste disposal methods from site	<ul> <li>Minimising impact on the broader environment</li> <li>Sustainable use of natural resources</li> </ul>	<ul> <li>Increase sustainability of natural resources</li> <li>Aim to reduce the demand on non-renewable energy supplies.</li> <li>Manage costs</li> </ul>
Corporate capital	Corporate governance structures Risk management processes Industry and market knowledge Business processes and information technology	Remain abreast of regulatory and legislative changes Actively participate in industry related matters and relevant legislative changes Regular and consistent reporting procedures Assessment of risks and control environment Asset and property management	Improved business knowledge     Accurate information for decision making     Mitigating risk to acceptable levels     Optimal property performance	Sustainable business model based on ethical principles     Business conducive environment     Clear and concise governance framework     Relevant reporting to stakeholders     Effective business processes



## **Directors'** Responsibility And Approval Of The Annual Financial Statements

The directors are required in terms of the Companies Act (CAP 42:01) to maintain adequate accounting records and are responsible for the content and integrity of the consolidated and separate annual financial statements and related financial information included in this report. It is their responsibility to ensure that the consolidated and separate annual financial statements fairly present the state of affairs of the Group and the Company as at the end of the financial year and the results of their operations and cash flows for the period then ended, in conformity with International Financial Reporting Standards. The external auditors are engaged to express an independent opinion on the consolidated and separate annual financial statements.

The consolidated and separate annual financial statements are prepared in accordance with International Financial Reporting Standards and are based upon appropriate accounting policies consistently applied and supported by reasonable and prudent judgments and estimates.

The directors acknowledge that they are ultimately responsible for the system of internal financial control established by the Group and place considerable importance on maintaining a strong control environment, including maintaining controls over the security of the Company's website. To enable the directors to meet these responsibilities, the Board sets standards for internal control aimed at reducing the risk of error or loss in a cost effective manner. The standards include the proper delegation of responsibilities within a clearly defined framework, effective accounting procedures and adequate segregation of duties to ensure an acceptable level of risk. These controls are implemented by trained and appropriately skilled personnel and are reported to the Risk, Audit and Compliance Committee. The Board requires adherence to the highest ethical standards in ensuring that the Group's business is conducted in a manner that in all reasonable circumstances is above reproach. The focus of risk management in the Group is on identifying, assessing, managing and monitoring all known forms of risk across the Group. While risk cannot be fully eliminated, the Group endeavours to minimise it by ensuring that appropriate infrastructure, controls, systems and ethical behaviour are applied and managed within predetermined procedures and constraints.

The directors are of the opinion that based on the information and explanations given by management, the system of internal control provides reasonable assurance that the financial records may be relied on for the preparation of the consolidated and separate annual financial statements. However, any system of internal financial control can provide only reasonable, and not absolute, assurance against material misstatement or loss.

The directors have reviewed the Group's cash flow forecast for the year to 31 July 2024 and, in the light of this review and the current financial position, they are satisfied that the Group has access to adequate resources to continue in operational existence for the foreseeable future.

The external auditors are responsible for independently reviewing and reporting on the consolidated and separate annual financial statements. The consolidated and separate annual financial statements have been examined by the external auditors and their report is presented on pages 38 to 41.

The consolidated and separate annual financial statements set out on pages 42 to 81, which have been prepared on the going concern basis, were approved by the Board on 19 October 2023 and were signed on its behalf by:

**TLJ Mynhardt** *Chairman* 

19 October 2023

#2.

LJ Mynhardt
Managing Director
19 October 2023



## Directors' Report

The Directors have pleasure in submitting their report for the year ended 31 July 2023.

#### **NATURE OF BUSINESS**

New African Properties Limited is a property investment company listed on the Botswana Stock Exchange and is classified as a public variable rate loan stock company. The Group derives its income from rental from a portfolio of predominantly Botswana based retail properties.

#### STATED CAPITAL

As a loan stock company the equity of the company comprises linked units, where every one ordinary share is indivisibly linked to one variable rate debenture.

At 31 July 2023 there were 604 397 124 (2022: 604 397 124) linked units in issue with no changes during the year.

#### **DISTRIBUTION**

Distributions to linked unitholders comprise dividends on the ordinary shares and interest on debentures. The following distributions were declared for the year:

		2023		2022
	P'000	thebe per	P'000	thebe per
		linked unit		linked unit
2023: Number 23 - declared 25 April 2023				
paid 31 May 2023				
(2022: Number 21 - declared 20 April 2022				
paid 1 June 2022)				
Interest	87 456	14.47	83 407	13.80
Dividends	3 868	0.64	2 780	0.46
	91 324	15.11	86 187	14.26
Number 24 - declared 31 July 2023				
paid 4 October 2023				
(2022: Number 22 - declared 21 July 2022				
paid 5 October 2022)				
Interest	92 291	15.27	86 127	14.25
Dividends	3 808	0.63	3 022	0.50
	96 099	15.90	89 149	14.75
Total for the year	187 423	31.01	175 336	29.01

#### **SUBSIDIARY COMPANIES**

Details of the Group's subsidiary company are set out in note 6 to the financial statements.



## Directors' Report (continued)

#### **DIRECTORS' FEES**

Independent directors are paid fees for meetings attended and these fees amounted to 2023: P350 400 (2022: P316 500) for the year. No other executive or non-executive directors are paid fees by the Company and the Company pays no other compensation to any director.

#### **DIRECTORS' INTERESTS**

The aggregate number of linked units held directly by directors at 31 July 2023 was nil (2022: 340 332 linked units). Indirectly, 96 747 707 (2022: 96 747 707) linked units were held.

#### **BORROWINGS**

The company's borrowing capacity is limited to 70% of the value of the assets of the Company or such other sum as the Company may, by ordinary resolution, in general meeting determine. Directors are authorised to secure the repayment of or raise any such sum by mortgage or charge upon the whole or any part of the property and assets of the Company.

Borrowings amount to P4.3 million at 31 July 2023 (2022: P8.1 million).

#### **COMPANY SECRETARY**

The company secretary is DPS Consulting Services Proprietary Limited.

#### **POST BALANCE SHEET EVENTS**

Kasane Mall was partially damaged by a fire in August 2023, reinstatement works are underway and the costs associated with this are covered by insurance. Trade in the undamaged portion of the mall was unaffected.

**TLJ Mynhardt** 

Chairman

19 October 2023

LJ Mynhardt

**Managing Director** 

19 October 2023

## Independent Auditor's Report

#### **Chartered Accountants**

#### **Grant Thornton**

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#### To the Unitholders of New African Properties Limited

#### **OPINION**

We have audited the consolidated and separate annual financial statements of New African Properties Limited set out on pages 42 to 81, which comprise the consolidated and separate statement of financial position as at 31 July 2023, and the consolidated and separate statement of profit or loss and other comprehensive income for the year then ended, consolidated and separate statement of changes in equity for the year then ended and consolidated and separate statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated and separate annual financial statements give a true and fair view of, the consolidated and separate financial position of New African Properties Limited as at 31 July 2023, and its consolidated and separate financial performance and its consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards.

#### **BASIS FOR OPINION**

We conducted our audit in accordance with International Standards on Auditing. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the audit of the annual financial statements section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants Code of Ethics for Professional Accountants (Parts 1, 3 and 4A) (IESBA Code) and other independence requirements applicable to performing audits of annual financial statements in Botswana. We have fulfilled our other ethical responsibilities in accordance with the IESBA Code and in accordance with other ethical requirements applicable to performing audits in Botswana. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated and separate annual financial Statements of the current period. These matters were addressed in the context of our audit of the consolidated and separate annual financial statements as a whole, and in forming our opinion thereon, and the report below is not intended to constitute separate opinions on those key audit matters.

#### **Key audit matter**

## Valuation of the investment property (All figures mentioned are in P'000)

As at 31 July 2023, the Group and the Company recognized investment properties at carrying amounts at P1,582,569 and P1,538,045 respectively, as disclosed in Note 5, Investment Property, to the consolidated and separate financial statements.

#### How the matter was addressed in our audit

In respect of the Group's independent Valuer ("Valuer"), we performed the following procedures:

- Inspected the valuer's valuation reports for statements of independence and compliance with generally accepted valuation standards, as well as for confirmation of the valuer's affiliation with the relevant professional body.
- Inspected underlying documents relating to the Valuer's professional certifications, experience in the industry and reputation in the field, and considered our previous experience with the expert.

Botswana Accountancy Oversight Authority registration number: FAP 005 2023 (Audit Firm of Public Interest Entity) Botswana Institute of Chartered Accountants membership number: MeFBW11013 (Non-Audit)

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### Independent Auditor's Report (continued)

#### **KEY AUDIT MATTERS** (continued)

#### **Key audit matter**

The Group and Company measure investment propertied at fair value. Gains and losses arising from changes in the fair values of investment properties are included in the statement of comprehensive income. In the current year, the fair value adjustment recorded in the statement of comprehensive income in respect of investment properties for the Group and Company amounted to a fair value gain of P38,904 and P36,924 respectively. Refer to Note 5, Investment Property to the consolidated and separate financial statements for detailed disclosures.

The Group's valuation of the portfolio of properties was based on valuations carried out by an independent valuer using the investment method. For the Riverwalk property, the independent valuation assumes that standard terms and conditions with respect to title will apply to the property as a whole. Given specific ownership structure and related contractual arrangements of the Group, the Group reduced the value determined by the independent valuer to take account of the specific ownership structure and contractual arrangements. Refer to Note 4.1, Critical accounting Estimates and judgements, Investment property, to the consolidated and separate financial statements for details.

Significant judgement is required to determine the fair value of investment properties. The following assumptions are key in determining the fair value:

- · The capitalization and discount rate applied and
- Net cash flows

We considered the valuation of the investment properties to be a matter of most significance to our current year audit due to the following.

- Significant judgements made by the Group in determining the net cash flows, capitalization, and discount rate; and
- The magnitude of the balance of the investment properties recorded in the consolidated and separate statements of financial position as at 31 July 2023.

#### How the matter was addressed in our audit

- Evaluated whether there are matters that might have affected the Valuer's objectivity or that many have imposed scope limitations upon the work performed.
- Based on our procedures performed, we noted no matters requiring further consideration.

Based on our procedures performed, we noted no matters requiring further consideration.

We assessed the appropriateness of the valuation used by the valuer against the requirements of IFRS 13-Fair value measurement and industry practice. Based on our procedures performed, we accepted the valuation methodologies used by the valuer.

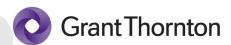
On a sample basis we tested the fair values in the valuer's valuation report by performing the following procedures;

- Compared a sample of data inputs used in the independent valuations, including net cash flows, to underlying documentation (such as tenancy schedules, rental agreements, business plans and historical performance). The data inputs used in the independent valuations were found to be consistent.
- Compared the capitalization rated utilized in the valuations to those generally used in the market for similar properties, rates used in historical valuations and general market factors and property specific risk factors. Based on our procedures performed we accepted the capitalization rates used in the valuations.

With respect to the Riverwalk property, we tested the Group's calculation of the downward adjustment to the fair value calculated by the valuer as follows.

- Assessed the calculations with reference to the specific ownership structure and related contractual arrangements.
   which had not been taken into account by the independent valuer. We noted no matters requiring further consideration.
- To assess reasonableness of data inputs used, we compared the data inputs used in the calculation, including future cash flows from net rental income to underlying documentation (such as rental agreements, business plans and historical performance) taking into account the lettable area and attributable cash flows. We did not identify any exceptions.
- Assessed the reasonableness of the discount rate used to calculate present value of future cash flows, by independently computing the discount rate implied by the valuer in his independent valuation of the Riverwalk property. We compared the implied rate used by the Group and found the discount rate to be reasonable.





### Independent Auditor's Report (continued)

#### **OTHER MATTER**

The consolidated annual financial statements of the group for the year ended 31 July 2022, were audited by another auditor who expressed an unmodified opinion on those financial statements on the 28th of October 2022.

#### OTHER INFORMATION

The directors are responsible for the other information. The other information comprises the information included in the document titled "New African Properties Integrated Annual Report for the year ended 31 July 2023" and "New African Properties Audited Abridged Financial Results for the year ended 31 July 2023". The other information does not include the consolidated or the separate financial statements and our auditor's report thereon.

Our opinion on the consolidated and separate annual financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate annual financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information we have obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

The directors are responsible for the preparation and fair presentation of the consolidated and separate financial statements in accordance with International Financial Reporting Standards, and for such internal control as the directors determine is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate annual financial Statements, the directors are responsible for assessing the group and company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group and/or the company or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the group's financial reporting process.

#### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with International Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate annual financial statements.

As part of an audit in accordance with International Standards on Auditing, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.





### Independent Auditor's Report (continued)

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the group and/or company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**Grant Thornton** 

NTHOUNTON

Firm of Certified Auditors 19 October 2023

Practicing member: Aswin Vaidyanathan (CAP 0016 2023) Gaborone



## Statements Of Financial Position

at 31 July 2023

		G	roup	Company	
	Notes	2023	2022	2023	2022
		P'000	P'000	P'000	P'000
ASSETS					
Non-current assets					
Investment property	5	1 551 482	1 514 711	1 507 420	1 471 566
At fair value		1 582 569	1 544 713	1 538 045	1 501 121
Rental straight line adjustment		(32 018)	(30 689)	(31 556)	(30 242)
Lease accounting adjustment		931	687	931	687
Investment in subsidiary	6	-	-	36 650	36 650
Investment in associate	7	67 578	60 766	4 951	4 951
Financial asset receivable	8	24 497	24 726	24 497	24 726
Intangible asset	9	2 502	3 383	2 502	3 383
Rent straight line adjustment		24 088	25 257	23 712	25 101
Total non-current assets		1 670 147	1 628 843	1 599 732	1 566 377
Current assets					
Trade and other receivables	10	21 796	45 542	24 879	48 715
Rent straight line adjustment - current portion	10	7 930	5 432	7 844	5 141
Tax receivable	25	1 850	1 415	1 800	1 381
Deposits in money market funds	11	46 247	25 060	46 247	25 060
Cash and cash equivalents	11	18 185	12 227	12 729	6 635
Total current assets		96 008	89 676	93 499	86 932
TOTAL ASSETS		1 766 155	1 718 519	1 693 231	1 653 309
EQUITY AND LIABILITIES					
Equity					
Linked units	12	871 824	871 824	871 824	871 824
Foreign currency translation reserve		(13 675)	(12 696)		
Retained income		662 863	624 266	588 545	557 753
Total equity		1 521 012	1 483 394	1 460 369	1 429 577
Non-current liabilities					
Borrowings	13	343	4 343	343	4 343
Deferred tax liability	14	115 595	109 777	106 079	100 839
Total non-current liabilities		115 938	114 120	106 422	105 182
Current liabilities					
Trade and other payables	15	27 923	26 988	25 374	24 533
Distributions payable	24	96 749	89 913	96 749	89 913
Taxation payable	25	534	308	318	308
Borrowings - current portion	13	3 999	3 796	3 999	3 796
Total current liabilities		129 205	121 005	126 440	118 550
TOTAL EQUITY AND LIABILITIES		1 766 155	1 718 519	1 693 231	1 653 309



# Statements Of Comprehensive Income for the year ended 31 July 2023

		G	roup	Company		
	Notes	2023	2022	2023	2022	
		P'000	P'000	P'000	P'000	
Revenue	16	239 642	224 336	229 695	214 554	
Contractual rental and recoveries		238 302	225 814	228 381	215 524	
Rent straight line adjustment		1 340	(1 478)	1 314	(970)	
Other income	17	4 253	4 412	10 815	11 116	
Property costs	18	(40 856)	(41 558)	(40 038)	(40 996)	
Impairment of trade receivables		(3 633)	(4 653)	(3 411)	(4 632)	
Other property costs		(37 223)	(36 905)	(36 627)	(36 364)	
Net rental income		203 039	187 190	200 472	184 674	
Other expenses	19	(14 406)	(12 431)	(14 230)	(12 219)	
		188 633	174 759	186 242	172 455	
Net finance income		3 304	2 408	3 107	2 360	
Finance income	20	3 857	3 062	3 660	3 003	
Finance expense	21	(553)	(654)	(553)	(643)	
		191 937	177 167	189 349	174 815	
Investment property fair value adjustment	5	37 808	16 618	35 854	16 179	
At fair value		38 904	14 904	36 924	14 973	
Rent straight line adjustment		(1 340)	1 478	(1 314)	970	
Lease accounting adjustment		244	236	244	236	
Investment in subsidiary impairment	6	-	-	-	-	
Financial asset receivable fair value adjustment	8	(229)	1 397	(229)	1 397	
Intangible asset amortisation	9	(881)	(881)	(881)	(881)	
		228 635	194 301	224 093	191 510	
Share of associate's profit	7	6 812	7 078	-	-	
Profit before taxation		235 447	201 379	224 093	191 510	
Taxation	22	(9 427)	24 120	(5 878)	27 639	
Profit for the year attributable to linked						
unitholders		226 020	225 499	218 215	219 149	
Other comprehensive income						
Items that may subsequently be reclassified to						
profit or loss						
Currency translation differences		(979)	35	-	-	
Comprehensive income for the year attribu	ıtable					
to linked unitholders		225 041	225 534	218 215	219 149	
Units in issue at end of year		604 397 124	604 397 124	604 397 124	604 397 124	
onits in issue at end of year		004 35/ 124	004 39/ 124	004 39/ 124	004 33/ 124	
		Thebe	Thebe	Thebe	Thebe	
Basic and diluted earnings per unit attributable						
linked unitholders	23	37.40	37.31	36.10	36.26	



# Statements Of Changes In Equity for the year ended 31 July 2023

	Stated capital P'000	Debentures P'000	Total linked units P'000	Foreign currency translation reserve P'000	Non distributable retained income P'000	Distributable retained income P'000	Total
Group	P 000	P 000	P 000	P 000	P 000	P 000	P'000
2022							
Balance at beginning of year	8 719	863 105	871 824	(12 731)	572 236	1 867	1 433 196
Transactions with owners				( : )			
Distributions declared (note 24)							
Number 21 - declared 20 April 2022	_	_	_	_	-	(86 187)	(86 187)
Number 22 - declared 21 July 2022	_	-	_	_	_	(89 149)	(89 149)
Total transactions with owners	-	_	_	-	-	( , , ,	(175 336)
Comprehensive income						, ,	
Profit for the year	_	_	_	-	_	225 499	225 499
Transfer of revaluation gains net of							
related taxes	-	-	-	-	50 236	(50 236)	-
Other comprehensive income	-	-	-	35	-	-	35
Total comprehensive income	-	-	-	35	50 236	175 263	225 534
Balance at end of year	8 719	863 105	871 824	(12 696)	622 472	1 794	1 483 394
2023							
Balance at beginning of year	8 719	863 105	871 824	(12 696)	622 472	1 794 :	1 483 394
Transactions with owners							
Distributions declared (note 24)						(0.4.00.4)	(0.4.00.4)
Number 23 - declared 25 April 2023	_	-	-	-	-	•	(91 324)
Number 24 - declared 31 July 2023	-						(96 099)
Total transactions with owners	-	-				(187 423)	(187 423)
Comprehensive income							
Profit for the year	-	-	-	-	-	226 020	226 020
Transfer of revaluation gains net of						(00 -00)	
related taxes	-	-	-	(0.00)		(38 722)	-
Other comprehensive income	-	-	-	(979)		-	(979)
Total comprehensive income	-	-	-	(979)		187 298	225 041
Balance at end of year	8 719	863 105	871 824	(13 675)	661 194	1 669	1 521 012



# Statements Of Changes In Equity (continued) for the year ended 31 July 2023

				Foreign	Non		
	CL-L-J		Total Baland	•		Distributable	
	Stated	Debentures	Total linked units	translation	retained income	retained income	Total
	capital P'000	P'000	P'000	reserve P'000	P'000	P'000	P'000
Company							
2022							
Balance at beginning of year	8 719	863 105	871 824	-	512 815	1 125	1 385 764
Transactions with owners							
Distributions declared (note 24)							
Number 21 - declared 20 April 2022	-	-	-	-	-	(86 187)	(86 187)
Number 22 - declared 21 July 2022	-	-	-	-	-	(89 149)	(89 149)
Total transactions with owners	-	-	-	-	-	(175 336)	(175 336)
Comprehensive income							
Profit for the year	-	-	-	-	-	219 149	219 149
Transfer of revaluation gains net							
of related taxes	-	-	-	-	43 773	(43 773)	-
Other comprehensive income	-	-	-	-	-	-	-
Total comprehensive income	-	-	-	-	43 773	175 376	219 149
Balance at end of year	8 719	863 105	871 824	-	556 588	1 165	1 429 577
2023							
Balance at beginning of year	8 719	863 105	871 824	-	556 588	1 165 1	L 429 577
Transactions with owners							
Distributions declared (note 24)							
Number 23 - declared 25 April 2023	_	-	-	-	-	(91 324)	(91 324)
Number 24 - declared 31 July 2023	_	-	-	-	-	(96 099)	(96 099)
Total transactions with owners	-	-	-	-	-	(187 423)	(187 423)
Comprehensive income							
Profit for the year	-	-	-	-	-	218 215	218 215
Transfer of revaluation gains net							
of related taxes	-	-	-	-	30 626	(30 626)	-
Other comprehensive income	-	-	-	-	-	-	-
Total comprehensive income	-	-	-	-	30 626	187 589	218 215
Balance at end of year	8 719	863 105	871 824	-	587 214	1 331 1	L 460 369



## Statements Of Cash Flows

for the year ended 31 July 2023

		G	roup	Con	Company	
	Notes	2023	2022	2023	2022	
Cash flows from operating activities		P'000	P'000	P'000	P'000	
Profit before taxation		235 447	201 379	224 093	191 510	
Adjustments for:						
Net finance income		(3 304)	(2 408)	(3 107)	(2 360)	
Dividend income	17	(5 5 5 1)	-	(6 376)	(6 451)	
Fair value and amortisation adjustments	_,	(36 698)	(17 134)	(34 744)	(16 695)	
Share of associate's profit	7	(6 812)	(7 078)	-	-	
Rent straight line adjustment	•	(1 340)	1 478	(1 314)	970	
Changes in working capital		(= 0 10)	1 170	(-0-1)	370	
Trade and other receivables		957	286	1 148	75	
Trade and other payables		935	(1 208)	841	(719)	
Currency translation difference		(11)	(187)		-	
Cash generated from operations		189 174	175 128	180 541	166 330	
Finance expense		(553)	(654)	(553)	(643)	
Finance income		3 857	3 062	3 660	3 003	
Dividends received			_	6 275	5 758	
Distributions paid to linked unitholders	24	(180 587)	(170 704)	(180 587)	(170 704)	
Taxation paid	25	(3 738)	(3 785)	(1 047)	(684)	
Net cash flows from operating activities		8 153	3 047	8 289	3 060	
Cash flows from investing activities						
Investment property acquired / improved	5	-	(63 022)	-	(63 022)	
Movement in related party receivable	10	22 789	63 241	22 789	63 241	
Deposits		(58 273)	(83 200)	(58 273)	(83 200)	
Withdrawals		81 062	146 441	81 062	146 441	
Movement in deposit in money market funds		(21 187)	(21 234)	(21 187)	(21 234)	
Deposits		(149 737)	(80 234)	(149 737)	(80 234)	
Withdrawals		128 550	59 000	128 550	59 000	
Net cash flows from investing activities		1 602	(21 015)	1 602	(21 015)	
Cash flows from financing activities		(2 = 2 = 2	(0.4=0)	(2 = 2 = 2	(0.4=6)	
Borrowings decreased	13	(3 797)	(3 678)	(3 797)	(3 678)	
Net cash flows from financing activities		(3 797)	(3 678)	(3 797)	(3 678)	
Net change in cash and cash equivalents		5 958	(21 646)	6 094	(21 633)	
Cash and cash equivalents at beginning of year		12 227	33 873	6 635	28 268	
Cash and cash equivalents at end of year	11	18 185	12 227	12 729	6 635	



## Notes To The Annual Financial Statements

31 July 2023

#### 1. GENERAL INFORMATION

New African Properties Limited and its subsidiary (together the Group) own a portfolio of investment property located primarily in Botswana. The company is listed on the Botswana Stock Exchange.

These financial statements have been approved by the Board of Directors on 19 October 2023.

#### 2. PRINCIPAL ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these Group and Separate annual financial statements are set out below and are consistent in all material respects with those applied in the previous year.

#### 2.1 Basis of preparation

These annual financial statements have been prepared on a going concern basis, are prepared in accordance with International Financial Reporting Standards ("IFRS") and IFRIC interpretations and have been prepared under the historical cost convention as modified by the measurement of investment properties and certain financial assets at fair value. Fair value adjustments do not affect the calculation of distributable income but do impact the net asset value per linked unit to the extent that adjustments are made to the carrying value of assets and liabilities.

#### 2.2 Basis of consolidation

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to or has rights to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The Group annual financial statements incorporate the results and financial position of the Company and all subsidiaries, currently only New African Properties (Namibia) (Proprietary) Limited. The results of subsidiaries are included from the effective dates of gaining control and up to the effective dates of relinquishing control.

All Group companies have a 31 July year end and apply uniform accounting policies for like transactions.

All intercompany transactions and balances between Group entities are eliminated with the exception of intercompany interest capitalised to the cost of investment property during construction.

The Company carries its investment in subsidiaries in its separate financial statements at cost less any accumulated impairment.

#### 2.3 Common control transactions

Business combinations which result from transactions between the holding company and its subsidiaries or between subsidiaries of the Company are defined as common control transactions and are accounted for using the predecessor method of accounting.

Under the predecessor method of accounting the results of the entities or businesses under common control are presented as if the business combination had been effected from the effective date. The assets and liabilities combined are accounted for prospectively based on the carrying amounts applying the Company's accounting policies at the date of transfer. On consolidation the cost of the business combination is cancelled with the values of the net assets received. Any resulting differences are classified as equity.

#### 2.4 Business combinations

The Group may invest in subsidiaries that hold properties but do not constitute a business. These transactions are therefore treated as asset acquisitions rather than business combinations.





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#### 2. PRINCIPAL ACCOUNTING POLICIES (continued)

#### **2.4 Business combinations** (continued)

For acquisitions meeting the definition of a business combination the acquisition method of accounting is used. The cost of an acquisition is measured as the aggregate of the fair value of the underlying assets transferred, equity instruments issued and liabilities incurred or assumed at the date of exchange. Costs directly attributable to the acquisition are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

The excess of the cost of the acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. Goodwill is not amortised but is tested for impairment on an annual basis. An impairment loss recognised for goodwill is not reversed in a subsequent period. On disposal of a subsidiary attributable goodwill is included in the determination of the profit or loss on disposal. If the cost of acquisition is less than the fair value of the net assets acquired the difference is recognised directly in profit or loss.

#### 2.5 Investment in associate

An associate is an entity over which the Group has significant influence and which is neither a subsidiary nor a joint arrangement. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies. Currently the only associate is Edco Proprietary Limited and the Group's interests are protected in terms of a shareholders agreement, which includes a pre-emptive right.

An investment in associate is accounted for using the equity method in the consolidated financial statements and at cost in the separate company financial statements except when the investment is classified as held-for-sale in accordance with IFRS 5 Non-current assets held-for-sale and discontinued operations. Under the equity method, investments in associates are carried in the consolidated statement of financial position at cost adjusted for post-acquisition changes in the Group's share of net assets of the associate, less any impairment losses.

The Group's share of post-acquisition profit or loss is recognised in profit or loss, and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income with a corresponding adjustment to the carrying amount of the investment.

Losses in an associate in excess of the Group's interest in that associate are recognised only to the extent that the Group has incurred a legal or constructive obligation to make payments on behalf of the associate.

Any goodwill on acquisition of an associate is included in the carrying amount of the investment, however, a gain on acquisition is recognised immediately in profit or loss.

At each reporting date the Group determines whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount adjacent to "share of profit/(loss) of associates" in profit or loss.

Profits or losses on transactions between the Group and an associate are eliminated to the extent of the Group's interest therein. When the Group reduces its level of significant influence or loses significant influence, the Group proportionately reclassifies the related items which were previously accumulated in equity through other comprehensive income to profit or loss as a reclassification adjustment. In such cases, if an investment remains, that investment is measured to fair value with the fair value adjustment being recognised in profit or loss as part of the gain or loss on disposal.

#### 2.6 Investment properties

Investment properties are those properties either owned by the Group or where the Group is a lessee under a finance lease that are held either to earn rental income or for capital appreciation, or both, and that is not occupied by companies in the consolidated Group. In addition, properties held under operating leases are accounted for as investment properties when the rest of the definition of an investment property is met.



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#### PRINCIPAL ACCOUNTING POLICIES (continued)

#### **2.6 Investment properties** (continued)

Investment property is measured initially at its cost, including related transaction costs and where applicable borrowing

After initial recognition, investment property is carried at fair value adjusted for accrued operating lease income and other assets that are also supported by the same cash flows used in determining the value of investment property. Fair value is based on active market prices, adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. These valuations are assessed at every reporting date. Investment property that is being redeveloped for continuing use as investment property or for which the market has become less active continues to be measured at fair value. The fair value of investment property reflects, among other things, rental income from current leases and assumptions about rental income from future leases in the light of current market conditions.

Subsequent expenditure is charged to the asset's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. Direct costs relating to major capital projects are capitalised and are incurred to maintain, upgrade or refurbish properties to preserve or improve capital value. All other repairs and maintenance costs are charged to the statement of comprehensive income during the financial period in which they are incurred.

Changes in fair values, as well as gains or losses on disposal are recorded in the statement of comprehensive income in the period in which they occur. Such gains, losses or fair value adjustments, net of relevant taxes thereon, are excluded from the calculation of distributable income and are transferred to non-distributable retained income.

#### 2.7 Intangible assets

Intangible assets other than goodwill are recognised where the entity has acquired or developed identifiable, nonmonetary assets that are expected to generate future economic benefits for the entity and where the cost can be reliably measured. These assets are initially recognised at cost and subsequently carried at cost less accumulated impairment losses and where the assets have a finite useful life any accumulated amortisation.

Land lease rights have a finite useful life (until 2026), based on the underlying contractual agreement and are carried at cost less accumulated amortisation. Amortisation is calculated using the straight line method to allocate the cost of the lease rights over their estimated useful lives based on the underlying lease period.

#### 2.8 Impairment of non-financial assets

Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value may not be recoverable.

The Group determines whether there is objective evidence that the investment in subsidiaries or associates is impaired at each reporting date. If this is the case the Group calculates the amount of any impairment and recognises the loss in profit and loss.

An impairment loss is recognised for the amount by which the asset's carrying value exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows.

Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date. Impairment losses on goodwill are not reversed.

Such impairments and reversals, net of relevant taxes thereon, are excluded from the calculation of distributable income and are transferred to non-distributable retained income.



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#### 2. PRINCIPAL ACCOUNTING POLICIES (continued)

#### 2.9 Financial instruments

#### 2.9.1 Investments and other financial assets

#### 2.9.1.1 Classification

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through Other Comprehensive Income (OCI) or through profit or loss); and
- those to be measured at amortised cost.

The classification depends on the Group's business model for managing the financial assets and the contractual terms of the cash flows. For assets measured at fair value, gains and losses will either be recorded in profit or loss or OCI. For investments in equity instruments, other than investments in associates and subsidiaries, that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income (FVOCI). The Group reclassifies debt investments when and only when its business model for managing those assets changes.

#### 2.9.1.2 Recognition and derecognition

Financial assets are recognised on the trade date the date on which the Group irrevocably commits to purchase the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

#### 2.9.1.3 Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss (FVPL), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss. Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

Subsequent measurement of debt instruments depends on the Group's business model for the cash flow characteristics of the asset. There are three measurement categories into which the Group classifies its debt instruments:

- 2.9.1.3.1 Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in either finance income or other income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss. Impairment losses are presented as a separate line item in the notes to the statements of profit or loss. At present all receivables other than the Financial Asset Receivable reflected on the statements of financial position fall into this category.
- 2.9.1.3.2 FVOCI: Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI. Movements in the carrying amount are taken through OCI except for the recognition of impairment gains or losses, interest income and foreign exchange gains and losses, which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in other gains (losses). Interest income from these financial assets is included in finance income using the effective interest rate method. Foreign exchange gains and losses are presented in other gains (losses) and impairment expenses are presented as a separate line item in the consolidated statement of profit or loss. The Group currently has no assets falling in to this category.





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#### 2. PRINCIPAL ACCOUNTING POLICIES (continued)

#### **2.9 Financial instruments** (continued)

#### **2.9.1 Investments and other financial assets** (continued)

#### 2.9.1.3 Measurement (continued)

2.9.1.3.3 FVPL: Assets that do not meet the criteria for amortised cost or FVOCI are measured at FVPL. A gain or loss on a debt investment that is subsequently measured at FVPL is recognised in profit or loss in the period in which it arises. The Financial Asset Receivable reflected on the statements of financial position falls into this category.

#### 2.9.1.4 Impairment

The Group assesses the expected credit losses for assets carried at amortised cost and FVOCI on a forward-looking basis. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

The Group's financial assets are subject to the expected credit loss model.

Debt investments and other instruments are considered to be low credit risk when they have a low risk of default and the issuer has a strong capacity to meet its contractual cash flow obligations in the near term.

The impairment charge for debt investments at FVOCI is recognised in profit or loss and reduces the fair value loss otherwise recognised in OCI.

For trade receivables, the Group applies the simplified approach permitted by IFRS 9 which requires expected lifetime losses to be recognised from initial recognition of the receivables. Trade receivables primarily comprise rentals payable monthly in advance. Any rentals not paid within 30 days of when they fall due are considered to be in default. The Group makes use of a provision matrix as a practical expedient to the determination of expected credit losses on trade receivables. The provision matrix is based on historic credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current and forecast direction of conditions at the reporting date, including the time value of money, where appropriate.

Trade and other receivables are written off when there is no reasonable expectation of recovery once approved in terms of the Board mandate. Indicators that there is no reasonable expectation of recovery include, among others, the probability of insolvency or significant financial difficulties of the debtor. Impaired debts are derecognised when they are assessed as uncollectible. Subsequent recoveries of amounts previously written off are credited as other income in the statement of comprehensive income.

#### 2.9.1.5 Trade receivables

Trade and other receivables are recognised initially at fair value and subsequently are measured at amortised cost using the effective interest method, less an impairment provision based on expected credit losses. The Group holds the trade receivables with the objective to collect the contractual cash flows.

#### 2.9.1.6 Deposits in money market instruments

These deposits are highly liquid, available on demand and readily convertible to cash and cash equivalents with an insignificant risk of change in value.

#### 2.9.1.7 Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible into known amounts of cash and which are subject to an insignificant risk of change in value and bank overdrafts. Bank overdrafts are shown within current liabilities in the statements of financial position.





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#### 2. PRINCIPAL ACCOUNTING POLICIES (continued)

#### **2.9 Financial instruments** (continued)

#### 2.9.2 Financial liabilities

The Group recognises a financial liability when it first becomes a party to the contractual rights and obligations in the contract.

All financial liabilities are initially recognised at fair value, less (in the case of a financial liability that is not at FVPL) transaction costs that are directly attributable to issuing the financial liability.

The fair value of a non-interest bearing liability is its discounted repayment amount. If the due date of the liability is less than one year, discounting is omitted.

After initial recognition, financial liabilities are measured at amortised cost, unless the Group opted to measure a liability at FVPL. At present Group has not elected to measure any liability at FVPL. The Group accordingly measures interest bearing loans, borrowings and financial liabilities included in trade and other payables at amortised cost using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting date.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

#### 2.9.3 Derivatives

The Group currently has no derivative financial instruments.

#### 2.10 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events for which it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made. The Group recognises a provision for onerous contracts when the expected benefits to be derived from a contract are less than the unavoidable costs of meeting the obligations under the contract.

#### 2.11 Revenue recognition

Revenue includes rental income from properties and operating cost recoveries.

Rental income and fixed operating cost recoveries from operating leases are recognised in income on a straight-line basis over the lease term. Variable operating cost recoveries are recognised in the period in which the services are rendered based on individual lease terms.

#### 2.12 Interest income

Interest income is recognised using the effective interest rate method.

Interest from tenants on arrears is recognised within "other income" and comprises part of "net rental income" in the statement of comprehensive income and as part of cash flows from operations in the statement of cash flows. Other interest income, arising from investing activities, is recognised within 'finance income' in the statement of comprehensive income and separately disclosed in the cash flow statement as part of net cash flows from operating activities.

#### 2.13 Dividend income

Dividend income is recognised when the right to receive payment has been established. Dividends from the subsidiary are recognised in other income.





31 July 2023

#### 2. PRINCIPAL ACCOUNTING POLICIES (continued)

#### 2.14 Other income

Other income is recognised when the right to receive payment has been established. It comprises dividends, promotion and advertising income, tenant market contributions, interest on tenant arrears, legal fee recoveries, fuel rebates and forex gains on foreign dividend receipts earned on an ad hoc basis.

#### 2.15 Leases

#### 2.15.1 As lessor

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases.

When properties are leased out under an operating lease, the properties are included in the statement of financial position as investment properties. Lease income is recognised over the term of the lease on a straight-line basis and the adjustments between this and the contractual rentals, net of relevant taxes thereon, are transferred to non-distributable retained income.

#### 2.15.2 As lessee

Liabilities arising from a lease are initially measured on a net present value basis calculated by discounting the expected future payments, net of any incentives, at the Group's incremental borrowing rate. Lease payments are thereafter allocated between principal, which reduces the liability, and finance costs which are recognised within 'finance expense' in the statement of comprehensive income.

A right of use asset is recognised based on the initial measurement of the lease liability together with any lease payments made, net of lease incentives received, before the commencement date and any initial direct costs and restoration costs. Right of use assets are amortised on a straight-line basis in the statement of comprehensive income over the lease term.

The lease liability is reassessed for any subsequent change in rentals or lease terms, with a corresponding adjustment to the right of use asset. Changes in the borrowing rate are not adjusted for after initial recognition.

The adjustments between the contractual rentals, the finance expense on the lease liability and the amortisation of the right of use asset, net of relevant taxes thereon, are transferred to non-distributable retained income.

The Group has elected to exclude immaterial leases from the above treatment.

#### **2.16 Interest expense**

Where the Group undertakes a major development or refurbishment of its property, interest is capitalised to the cost of the property concerned during the construction period. All other interest expenses for borrowings are recognised within 'finance expense' in the statement of comprehensive income using the effective interest rate method.

#### 2.17 Current and deferred income tax

The tax expense comprises current and deferred income tax and is recognised in the statement of comprehensive income, except where it relates to items recognised directly in other comprehensive income or equity. In those cases the tax is also recognised in other comprehensive income or equity as applicable.

Current tax is determined at current rates on the net income for the year after taking into account income and expenditure which is not subject to tax, assessed or estimated tax losses brought forward from prior years and the tax effect of credits and charges, including depreciation, attributable to periods other than the current year.



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#### 2. PRINCIPAL ACCOUNTING POLICIES (continued)

#### **2.17 Current and deferred income tax** (continued)

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is not accounted for the following temporary differences:

- If it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting or taxable profit or loss;
- Goodwill that arises on initial recognition of a business combination;
- Differences relating to investments in subsidiaries to the extent that they will not reverse in the foreseeable future.

Deferred income tax is determined using the tax rates that have been enacted as at the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

The carrying value of the Group's investment property will generally be realised by capital (the consideration on the sale at the end of use). The capital gains tax rate applied is that which would apply on a direct sale of the property recorded in the statement of financial position. The deferred tax is then calculated based on the respective temporary differences and tax consequences arising from recovery through sale.

Taxation on items that are not distributable is similarly excluded from the calculation of distributable income and is transferred to non-distributable retained income.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available, against which the temporary differences can be utilised.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### 2.18 Distributions

Distributions to linked unitholders are recognised as a liability in the Group's financial statements in the period in which the distributions are approved by the Board.

#### 2.19 Foreign currency translation

#### 2.19.1 Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The Group financial statements are presented in Pula, which is the Company's functional currency and Group's presentation currency.

#### 2.19.2 Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at year-end exchange rates of foreign currency denominated monetary assets and liabilities, and non-monetary assets not carried at fair value, are recognised in the statement of comprehensive income. They are deferred in equity and included in other comprehensive income if they relate to qualifying cash flow hedges or are attributable to part of the net investment in a foreign operation. Other gains or losses on monetary assets or liabilities, and on non-monetary assets not carried at fair value, are included in profit and loss on an net basis within other income or expenses.





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#### 2. PRINCIPAL ACCOUNTING POLICIES (continued)

#### **2.19 Foreign currency translation** (continued)

#### **2.19.2 Transactions and balances** (continued)

Non-monetary assets that are measured at fair value in a foreign currency are translated using the exchange rates at the date when fair value was determined. Translation differences on non-monetary assets carried at fair value are reported as part of the respective fair value gain or loss. For example, translation differences on non-monetary assets such as investment property held at fair value through profit and loss are recognised in profit and loss as part of the fair value gain or loss, while translation differences on non-monetary financial assets such as equities as at fair value through other comprehensive income are recognised in other comprehensive income.

#### 2.19.3 Group companies

The results and financial position of all the Group entities (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- 2.19.3.1 assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- 2.19.3.2 translation differences on non-monetary items carried at fair value are reported as part of the respective fair value gain or loss. For example, translation differences on non-monetary assets such as investment property held at fair value through profit and loss are recognised in profit and loss as part of the fair value gain or loss;
- 2.19.3.3 income and expenses for each statement of comprehensive income other than for the fair value adjustment for valuation of assets held at fair value, are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates in which case income and expenses are translated at the rate on the dates of the transactions); and
- 2.19.3.4 the resulting exchange differences are recognised in other comprehensive income on a net basis.

#### 2.20 Operating segments

As stated in note 29 no segmental results are reflected. This is consistent with the internal reporting to the Managing Director, the Group's chief operating decision-maker, who reviews the performance of the Group as a single economic entity.

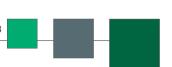
#### 3. ADOPTION OF NEW AND REVISED STANDARDS

## 3.1 Standards and amendments to existing standards and interpretations effective in the current financial year for the first time.

Amendment/ Standard/ interpretation	Content	Applicable for financial years beginning on/after
IFRS 1, IFRS 9,	Narrow scope amendments: 'First time adoption of IFRS',	
IFRS 16, IAS 41^	'Financial instruments', 'Leases' and 'Agriculture'	1 January 2022
IFRS 3, IAS 16,	Narrow scope amendments: 'Business Combinations',	
IAS 37	'Property, Plant and Equipment': Proceeds before Intended	
	Use and 'Provisions, Contingent Liabilities and Contingent	
	Assets' on Onerous Contracts - Cost of Fulfilling a Contract	1 January 2022

<sup>^</sup> part of the annual improvements cycle 2018 - 2020

These amendments had no material impact on the Group's financial statements.





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#### 3. ADOPTION OF NEW AND REVISED STANDARDS (continued)

#### 3.2 New standards amendments and interpretations issued but not yet effective and not early adopted.

The following new and amended standards and interpretations have been issued and are mandatory for the Group's accounting periods beginning on or after 1 August 2023. None of these are expected to have a material impact on the Group or Company.

Amendment/ Standard/	Content	Applicable for financial years beginning on/after
interpretation		
IFRS 10, IAS 28	Amendments to IFRS 10 and IAS 28: Sale or Contribution of	To be determined *
	Assets between an Investor and its Associate or Joint Venture	
IFRS 16	Amendment: 'Lease liability in a sale and leaseback'	1 January 2024
IFRS 17	'Insurance Contracts' and related amendments including	
	extension of temporary exemption from applying IFRS 9 and	
	initial application of IFRS 17 and IFRS 9 comparative	
	information	1 January 2023
IAS 1	Amendment: 'Presentation of Financial Statements' on	
	classification of Liabilities as Current and Non-current and	1 January 2023#
IAS 1	Amendment: 'Non current liabilities with covenants'	1 January 2024
IAS 1, Practice	Narrow scope amendments: 'Presentation of Financial	
statement 2,	Statements', Practice statement 2, 'Accounting policies,	
IAS 8	Changes in Accounting Estimates and Errors'	1 January 2023
IAS 7, IFRS 7	Amendment: Disclosures on supplier finance arrangements	1 January 2024
IAS 12	Amendment: 'Income Taxes: Deferred Tax related to	
	Assets and Liabilities arising from a Single Transaction'	1 January 2023
IAS 12	Amendment: 'International tax reform' - Pillar two model rules	1 January 2023

<sup>\*</sup> IASB deferred application date until finalising research project on the equity method.

# IASB has issued an exposure draft proposing further changes and deferring the amendments until at least 1 January 2024.

International Sustainability Standards Board (ISSB) has issued in June 2023 its first two Sustainability Disclosure Standards; IFRS S1 'General Requirements for Disclosure of Sustainability-related Financial Information' and IFRS S2 'Climate-related Disclosures' effective for applicable companies from period commencing 1 January 2024. We are assessing the applicability and materiality of these standards in our company for its application.

#### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

In arriving at the amounts at which assets and liabilities are measured in the financial statements, the Group makes estimates and assumptions concerning the future. The resulting estimates will, by definition, seldom equal the related actual results. The estimates, assumptions and management judgments that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are outlined below.

#### 4.1 Investment property

The best evidence of fair value is current prices in an active market for similar properties. In the absence of such information the Group determines the estimated fair value and has utilised an independent expert in making this assessment.

The valuation basis used is market value, which is defined as the estimated amount for which a property should exchange on the date of valuation between a willing buyer and a willing seller in an arm's-length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion.





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#### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

**4.1 Investment property** (continued)

In calculating the market value the investment method has been adopted. The key assumptions underlying the investment method are net cash flows and the capitalisation rate used. These are unobservable inputs and accordingly result in the valuations being classed as level 3 in terms of the fair value hierarchy.

Net cash flows were based on rentals and relevant expenditure taking cognisance of existing tenancies, operating expense budgets and specific market circumstances relative to these. A 10% change in the net cash flows would have the estimated impact of P190 million for Group and P185 million for Company (2022: P183 million for Group and P179 million for Company) on the aggregate independent valuation.

The capitalisation rate has been determined based on a relevant long bond yield, adjusted for property as an asset class as well as individual property specific factors such as sector, location, building, leasehold / freehold and tenancy. A 1% upward shift in the capitalisation rate would reduce the aggregate independent valuation by an estimated P180 million for Group and P179 million for Company (2022: P180 million for Group and P179 million for Company), while a 1% downward shift in capitalisation rate would increase the valuations by an estimated P222 million for Group and P221 million for Company (2022: P224 million for Group and P224 million for Company).

There are inter-relationships between unobservable inputs. To avoid double counting or omitting the effects of risk factors, capitalisation rates reflect assumptions that are consistent with those inherent in the cash flows.

The value of one property has been reduced by the directors to take into account specific contractual arrangements:

- NAP's Associate (Edco) holds the Government lease on part of the Riverwalk property and sub-let this portion to NAP until 2026. The portion of the property occupied by the anchor tenant is held directly by NAP under the Government lease and not through Edco.
- NAP also has the option to increase the holding in the Associate between 2024 and 2029, based on the fair value
  of the Associate's shares. This being determined by taking into account the value of the Deeds of Grant and
  leases as well as any liabilities.
- NAP obtains an annual independent valuation for Riverwalk, which assumes that standard terms and conditions with respect to title apply to the property as a whole. Given the specific ownership structure and related contractual arrangements, the directors reduce the value of this property to take account of these factors, assuming the exercise of the option.
- The resultant fair value of the investment in the Riverwalk property is accounted for in investment property and in investment in associate.
- The total value of this investment property is calculated by discounting the expected cash flows to NAP from the property assuming outflows from the exercise of the option (in 2026) and using the implied discount rate determined from the independent valuation and projected cash flows for the property.
- The fair value of Edco's investment in Riverwalk is calculated as the present value of expected cash flows to Edco and using the same implied discount rate. NAP equity accounts for its 26% interest in this fair value (after allowing for deferred income tax).
- The investment property portion of NAP's investment in Riverwalk is represented by the total value of the investment minus the carrying value of the investment in the Associate.

The current discount rate used for calculating the value of NAP's investment in Riverwalk is 14.65% (2022: 15.10%). A 1% downward shift in the discount rate would increase the carrying value by approximately P31 million (2022: P32 million) and a 1% upward shift would decrease the carrying value by approximately P25 million (2022: P26 million), while a 10% change in the lump sum payment would have an estimated P17 million (2022: P15 million) impact on the carrying value of investment property.

#### 4.2 Financial asset

The financial asset arises from the right to receive 63% of the rental income from an investment property in terms of a cession. The asset has been valued by discounting the projected income streams at 14.25% (2022: 14.00%). These assumptions are unobservable inputs and therefore considered level 3 in terms of the fair value hierarchy.





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#### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

#### **4.2 Financial asset** (continued)

A 1% downward shift in the discount rate would increase the carrying value by approximately P1.4 million (2022: P1.5 million) and a 1% upward shift would decrease the carrying value by approximately at P1.3 million (2022: P1.4 million), while a 10% change in the cash flows would have an estimated P2.5 million (2022: P2.5 million) impact on the carrying value.

#### 4.3 Associate

The Associate's financial statements are prepared on the historical cost basis based on a 30 June year end. To comply with the group's accounting policies, this investment is equity accounted based on the Directors' fair value of the only underlying asset which has been valued by discounting the expected cash flows from operations at the Group's year end using a discounted rate of 14.65% (2022: 15.10%) and the related deferred tax liability. These assumptions are unobservable inputs and therefore considered level 3 in terms of the fair value hierarchy.

A 1% downward shift in the discount rate would increase the carrying value of the investment in the associate by approximately P12.6 million (2022: P12.4 million) and a 1% upward shift would decrease the carrying value by approximately P10.0 million (2022: P9.8 million).

#### 4.4 Lease liabilities

Lease liabilities are recognised based on the net present value of the expected future payments, net of any incentives, discounted at the Group's incremental borrowing rate.

The future lease payments are based on expected payments over the period of the lease, including expected extensions, using current contractual escalation rates. In view of the long-term nature of the leases one renewal has been assumed for all leases. A 1% change in the projected lease payments would impact both the lease liability and right of use asset by P0.03 million (2022: P0.03 million) for both Group and Company.

The incremental borrowing rate used to discount the projected rentals is based on indicative borrowing rates on retail properties at the time the liability is recognised. A 1% increase in this rate would decrease both the lease liability and right of use asset by P0.4million (2022: P0.4 million) and a 1% decrease would increase both by P0.5 million (2022: P0.5 million) both Group and Company.

IFRS 16 allows immaterial leases to be excluded and the Group has elected to apply this exemption. Materiality for this purpose is based on the net present value of the lease liability and has been set at P0.5 million for individual leases, subject to an aggregate limit for all individually immaterial leases of 0.5% of Group net asset value. This exemption will not be applied for all upfront lease payments.

#### 4.5 Income taxes

The Group is subject to tax in two jurisdictions, Botswana and Namibia. Certain estimates are required in determining the provision for income taxes and where the final tax is different from the amounts estimated such differences will impact the current and deferred taxation provisions.

The principal assumption that has a material effect on these financial statements is the tax that will be payable on the future disposal of investment properties. Following the adoption of IAS 12 for investment property, it is assumed that capital gains will be taxed using the applicable capital gains tax rate and calculations, and not the corporate tax rates. For Botswana properties this is based on normal company tax rates being applied to the difference between the selling price and the indexed adjusted cost, while in Namibia it means that no tax is payable. The Group has provided for tax on fair value gains on this basis. In the event that the tax regulations are amended before the disposal of properties, the actual liability that would arise could be very different.



31 July 2023

		Group	Company		
	2023	2022	2023	2022	
	P'000	P'000	P'000	P'000	
INVESTMENT PROPERTY					
Opening balances	1 514 711	1 434 835	1 471 566	1 392 365	
At fair value	1 544 713	1 466 546	1 501 121	1 423 126	
Rent straight line adjustment	(30 689)	(32 162)	(30 242)	(31 212	
Lease accounting adjustment	687	451	687	451	
Subsequent additions and improvements at cost	-	63 022	-	63 022	
Fair value adjustment	37 808	16 618	35 854	16 179	
At fair value	38 904	14 904	36 924	14 97	
Rent straight line adjustment	(1 340)	1 478	(1 314)	97	
Lease accounting adjustment	244	236	244	23	
Effect of translation to presentation currency	(1 037)	236	_		
At fair value	(1 048)	241	-		
Rent straight line adjustment	11	(5)	-		
Total valuation at end of year					
At fair value	1 582 569	1 544 713	1 538 045	1 501 12	
Rent straight line adjustment	(32 018)	(30 689)	(31 556)	(30 24)	
Lease accounting adjustment	931	687	931	` 68	
Net carrying value at end of year	1 551 482	1 514 711	1 507 420	1 471 56	

The investment property acquired at listing was settled primarily by the issue of linked units to the vendors.

The investment properties were independently valued at an aggregate P 1 899 million for Group and P 1 854 million for Company as at 31 July 2023 (2022: P 1 833 million for Group and P 1 789 million for Company) by Eranse Mooki of Knight Frank (Botswana) Pty Ltd. He holds recognised relevant professional qualifications, is a member of the Royal Institute of Chartered Surveyors (RICS) and the Real Estate Institute of Botswana and has relevant experience for the investment properties valued.

The properties were valued in accordance with Statement of Asset Valuation Practice and Guidance Notes prepared by the RICS (The Red Book) on an open market basis using an adapted discounted cash flow approach at capitalisation rates ranging between 7.4% and 18.0% (2022: 7.4% and 18.4%), assuming that the properties are not subject to any adverse easements, restrictive covenants or undue provisions that would otherwise depress the values.

The independently determined fair values totalling P1 899 million (2022: P1 833 million) have been reduced by the directors to account for the impact of the specific contractual arrangements pertaining to one of the Group's properties and to avoid double accounting in view of the investment in the Associate, with the resultant fair value recognised under investment property being P1 583 million (2022: P1 545 million) for Group and P1 538 million (2022: P1 501 million) for Company.

Investment property valued at P133 million (2022: P126 million) is used as security for the bank borrowings referred to in note 13.

No interest was capitalised to investment property during the year (2022: nil).

There were no capital commitments at the year end.





31 July 2023

#### **INVESTMENT PROPERTY** (continued)

	(	Group	Company	
	2023 P'000	2022 P'000	2023 P'000	2022 P'000
Operating income attributable to the investment property	P 000	F 000	P 000	P 000
amounts to:				
Revenue	239 642	224 336	229 695	214 554
Rent straight line adjustment	(1 340)	1 478	(1 314)	970
Contractual revenue earned from investment property	238 302	225 814	228 381	215 524
Other income	4 253	4 412	10 815	11 116
Property costs	(40 856)	(41 558)	(40 038)	(40 996)
Recoverable expenses	(16 290)	(16 909)	(15 905)	(16 516)
Other property expenses	(24 566)	(24 649)	(24 133)	(24 480)
Net rental income excluding rent straight line				
adjustment	201 699	188 668	199 158	185 644
And to reconcile to statement of comprehensive income:				
Add : Straight line adjustment	1 340	(1 478)	1 314	(970)
Net rental income per statement of comprehensive				
income	203 039	187 190	200 472	184 674

#### **INVESTMENT IN SUBSIDIARY**

Total investment in shares and loans at cost comprise:

	% holding	Investment : in shares P'000		Total investment P'000
Company 2023				
New African Properties (Namibia) (Proprietary) Limited	100%			
At cost		36 650	-	36 650
Carrying value		36 650	-	36 650
2022 New African Properties (Namibia) (Proprietary) Limited	100%			
At cost		36 650	-	36 650
Carrying value		36 650	-	36 650

This wholly owned subsidiary is carried at cost less impairment in the company financial statements and its assets, liabilities and results included in the consolidated financial statements. The investment is impaired when the Pula equivalent net asset value of the subsidiary is less than cost and subsequently reversed when the net asset value of the subsidiary increases. The subsidiary owns investment properties in Namibia. Note 30.1.1.2 sets out the net asset value of the subsidiary at year end.

The subsidiary is based in Namibia and is accordingly subject to local exchange control regulations which impose certain restrictions on transferring funds from the country. Normal dividends are however permitted with routine Bank of Namibia approvals. The assets and liabilities of the subsidiary that are included in the consolidated statement of financial position are set out in note 30.1.1.2.





31 July 2023

	Group		Cor	Company	
	2023	2022	2023	2022	
% holdings	P'000	P'000	P'000	P'000	
INVESTMENT IN ASSOCIATE					
Acquired at cost 26%	4 951	4 951	4 951	4 951	
Share of associate's profit post acquisition	62 627	55 815	-		
Opening balance	55 815	48 737	-		
Current period	6 812	7 078	-		
	67 578	60 766	4 951	4 95	
This investment was acquired on 4 June 2012.					
The Botswana based associate company holds the unencumbered lease rights to certain plots after the expiry					
of an existing lease, is not expected to generate cash flows until that time, has earned no revenue since acquisition					
and has no liabilities. No dividends have been declared or					
received since acquisition.					
A change in the operations of the company would be					
considered an impairment indicator and there have been					
no impairment indicators since the last impairment test					
as at 31 July 2012 when it was tested by discounting the					
projected future income streams at a discount rate of 16.5%. No impairment is considered necessary at this					
time.					
New African Properties Ltd has an option to increase its					
holding in the Associate to 80% between 2024 and 2029.					
Such option is exercisable at open market value.					
FINANCIAL ASSET RECEIVABLE					
Opening balance	24 726	23 329	24 726	23 32	
Fair value adjustment	(229)	1 397	(229)	1 39	
Carrying value	24 497	24 726	24 497	24 72	

This asset comprises the right to receive 63% of the rental income from an investment property comprising a shopping mall in Gaborone until 2037 in terms of a cession agreement with Mynco Proprietary Limited and is effectively secured over the underlying asset.

The asset is carried at fair value as determined by directors based on the estimated future cash flows to the company discounted at 14.25% (2022:14.00%) and is within level 3 of the fair value hierarchy.



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		Group		Cor	npany
		2023 P'000	2022 P'000	2023 P'000	2022 P'000
9	INTANGIBLE ASSET Land lease rights				
	Acquired Amortisation	12 193 (9 691)	12 193 (8 810)	12 193 (9 691)	12 193 (8 810)
	Opening balance Current period	(8 810) (881)	(7 929) (881)	(8 810) (881)	(7 929) (881)
		2 502	3 383	2 502	3 383
	The land lease right arises from contractual rights acquired by the Group on acquisition of the investment in the Associate in the 2012 financial year which allow future cost and operational efficiencies. This asset is amortised over the useful life which extends until 2026.				
	There have been no impairment indicators since the last impairment test as at 31 July 2012 when it was tested by discounting the projected future income streams at a discount rate of 16.5%. No impairment is considered necessary at this time.				
10	TRADE AND OTHER RECEIVABLES				
	Trade receivables net of impairment	3 714	3 880	3 646	3 693
	Trade receivables Less: impairment	30 353 (26 639)	28 047 (24 167)	29 274 (25 628)	27 051 (23 358)
	Prepayments	554	735	554	735
	Related party receivables Dividends receivable	13 593	36 382	13 593 3 181	36 382 3 080
	Right of use asset	3 434	3 538	3 434	3 080 3 538
	Other receivables	501	1 007	471	1 287
		21 796	45 542	24 879	48 715

Financial assets comprising trade and other receivables are measured at amortised cost less an impairment provision based on expected credit losses.

The Group assessed the expected credit losses on a forward looking basis. For trade receivables the simplified approach has been used which requires the lifetime expected losses to be recognised on original recognition of the receivable. The Group makes use of a provision matrix as a practical expedient to the determination of expected credit losses on trade receivables. The provision matrix is based on historic credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current and forecast direction of conditions at the reporting date, including the time value of money, where appropriate. The impairment provision was determined as set out below for trade receivables.



#### TRADE AND OTHER RECEIVABLES (continued)

	Up to 30 days overdue P'000	31 to 60 days overdue P'000	61 to 90 days overdue P'000	>90 days overdue P'000	Total overdue P'000
Group					
2023	2.050	4.675	4.040	25 272	20.252
Total gross trade receivables	2 059 1 373	1 675 1 647	1 340 1 334	25 279 25 269	30 353
Less: Considered for specific impairment Balance considered for general impairment		28	1 334	25 269	29 623 730
balance considered for general impairment	080	20	0	10	730
Expected loss rate for general impairment	15%	36%	50%	80%	17%
General impairment	(103)	(10)	(3)	(8)	(124)
Specific impairment	(1 282)	(1 593)		(22 394)	(26 515)
Total impairment	(1 385)			(22 402)	(26 639)
2022	1 001	1 205		22.666	20.047
Total gross trade receivables	1 984	1 285	1 112	23 666	28 047
Less: Considered for specific impairment	1 133	1 038	941	23 167	26 279
Balance considered for general impairment	851	247	171	499	1 768
Expected loss rate for general impairment	14%	32%	46%	88%	40%
General impairment	(115)	(79)	(78)	(441)	(713)
Specific impairment	(1 012)	(932)	, ,	(20 667)	(23 454)
Total impairment	(1 127)	(1 011)		(21 108)	(24 167)
Company 2023					
Total gross trade receivables	2 064	1 575	1 189	24 446	29 274
Less: Considered for specific impairment	1 611	1 560	1 183	24 438	28 792
Balance considered for general impairment	453	15	6	8	482
Expected loss rate for general impairment	14%	35%	50%	100%	17%
General impairment	(64)	(5)	(3)	(8)	(80)
Specific impairment	(1 564)		(1 112)	(21 363)	(25 548)
Total impairment	(1 628)		(1 115)	(21 371)	(25 628)
2022	4.044	4 050	4 00:	20 77 1	27.054
Total gross trade receivables	1 944	1 252	1 081	22 774	27 051
Less: Considered for specific impairment	1 101	1 011	916	22 316	25 344
Balance considered for general impairment	843	241	165	458	1 707
Expected loss rate for general impairment	13%	32%	45%	89%	39%
General impairment	(113)	(76)	(74)	(407)	(670)
Specific impairment	(988)	, ,	(822)	(19 970)	(22 688)
Total impairment	(1 101)		(896)	(20 377)	(23 358)



31 July 2023

#### 10 TRADE AND OTHER RECEIVABLES (continued)

Movements in accumulated impairment losses are accounted for in the statement of comprehensive income under property costs and are summarised as follows:

	Group		Company	
	2023 P'000	2022 P'000	2023 P'000	2022 P'000
Trade receivable impairment: Opening balance Net movement in impairments charged to the income	24 167	20 965	23 358	20 181
statement Write-Offs Effect of translation to presentation currency	3 633 (1 141) (20)	4 653 (1 455) 4	3 411 (1 141)	4 632 (1 455)
Balance at end of year	26 639	24 167	25 628	23 358
The impairment provision above excludes VAT which is included in the arrears amount above. The impairment amount including VAT is set out below.				
Trade receivable Less: VAT included	30 353 (2 545)	28 047 (2 478)	29 274 (2 404)	27 051 (2 355)
Trade receivable excluding VAT Impairment	27 808 (26 639)	25 569 (24 167)	26 870 (25 628)	24 696 (23 358)
Unimpaired excluding VAT	1 169	1 402	1 242	1 338
Related party receivables comprise: Cash Bazaar Holdings Proprietary Limited	13 593	36 382	13 593	36 382

The Cash Bazaar Holdings Proprietary Limited related party receivable has been in existence since before listing. It is secured by NAP linked units based on a 1.33 times cover (2022: 1.33 times cover) and certain warranties, is repayable on demand with 3 months' notice and bears interest at 1.5% below prime lending rate, repayable half yearly and there are no arrear amounts at year end (2022: nil). NAP also has the right to offset amounts due to the related party against this loan. The receivable is considered to have low credit risk and immaterial loss.

While dividends receivable and other receivables are also subject to the impairment requirements of IFRS 9, the identified impairment loss was immaterial.

The expected lifetime credit losses on the remaining financial assets are immaterial.

The Board considers that material credit risk exposure has been adequately provided for on all trade and other receivables.



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		Group		Company	
		2023 P'000	2022 P'000	2023 P'000	2022 P'000
11	CASH AND CASH EQUIVALENTS AND DEPOSITS IN MARKET FUNDS				
	Current account - ABSA Bank	151	860	151	860
	- First National Bank Call account - Bank Gaborone	1 072 22	1 262 22	-	- 22
	- Access Bank	79	78	22 79	78
	- ABSA Bank	12 477	5 675	12 477	5 675
	- First National Bank	4 384	4 330	- 40 700	
	Total cash and cash equivalents	18 185	12 227	12 729	6 635
	Vunani Money Market Fund	46 247	25 060	46 247	25 060
	Total deposits in money market funds	46 247	25 060	46 247	25 060
	Cash and cash equivalents and deposits in money market funds are measured at amortised cost.				
12	<b>LINKED UNITS</b> 604 397 124 Linked units in issue	871 824	871 824	871 824	871 824
	Each linked unit comprises one ordinary share indivisibly linked to one unsecured variable rate debenture. Linked units are considered as equity as there is no obligation to transfer cash or assets to settle the linked unit.				
	Stated capital comprises 604 397 124 fully paid linked units, each comprising one ordinary share of no par value indivisibly linked to one variable rate unsecured debenture.				
	<ul> <li>In terms of the Trust Deed governing the Debentures:</li> <li>The debentures are only redeemable at the instance of the Company, after approval by resolution of the Board and with the written consent of the creditors of the Company or at the discretion of the Trustee following certain events specified in the Trust Deed. In the event that they are to be redeemed the amount payable for every debenture shall be the higher of 99/100 of the three month average weighted traded price of a linked unit on the BSE or the issue price of P1.98.</li> <li>The interest payable on debentures shall be determined by and in the sole discretion of the Company's Directors. Notwithstanding this, the Company is obliged to distribute at least 80% of monies available after the payment of approved capital expenditure, repayment of capital and interest due on third party debt, provision for replacement, repair and refurbishment of assets and operating costs as interest on the debentures.</li> </ul>				
13	BORROWINGS				
	Bank Gaborone Limited comprising:	242	A 2A2	242	A 2A2
	Non-current portion Current portion	343 3 999	4 343 3 796	343 3 999	4 343 3 796
		4 342	8 139	4 342	8 139



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	Group		Company		
	2023	2022	<b>2023</b> 2022		
	P'000	P'000	P'000	P'000	
BORROWINGS (continued) This loan is secured by a mortgage bond for P40 million registered over Tribal Lot 39 Molepolole in the Bakwena Tribal Territory which is classified as investment property n note 5 and valued at P133 million (2022: P126 million).					
The loan is repayable in monthly instalments, currently amounting to P344,374 per month until August 2024 and neurs interest at 1.5% below prime lending rate, 5.26% at year end (July 2022: 4.76%). The capital portion repayable over the next 12 months has been reflected as a current liability.					
The Group is exposed to floating interest rates on this iability.					
The interest on this facility for the next 12 months at the current rate amounts to	133	338	133	33	
A 1% increase in the prime lending rate would have the mpact of increasing this by	26	65	26	6	
Movement in borrowings: Balance at the beginning of the year Repayment of borrowings Balance at the end of the year	8 139 (3 797) 4 342	11 817 (3 678) 8 139	8 139 (3 797) 4 342	11 81 (3 67) 8 13	
·	1012	0 133		0 13	
The Group has no other debt facilities in place at this time.					
The Company's borrowing capacity is limited to 70% of the value of the assets of the Company or such other sum as the Company may, by ordinary resolution, in general meeting determine. Directors are authorised to secure the repayment of or raise any such sum by mortgage or charge upon the whole or any part of the property and assets of the Company.					
DEFERRED TAX LIABILITY Fair value gains on investment property (after indexed cost adjustment) Building allowances claimed	77 316 25 993 7 090	72 852 26 061 6 790	77 316 22 492 6 943	72 85 22 49 6 65	
Rent straight line adjustment	6 263	5 582	-		
Share of associate's profit Prepaid expenses/ income received in advance Impairment of receivables Tax loss	(414) (243) (410)	(430) (194) (884)	(262) - (410)	(274	



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		G	roup	Company		
		2023 P'000	2022 P'000	2023 P'000	2022 P'000	
14	DEFERRED TAX LIABILITY (continued) And the movement for the year comprises: Opening balances Current year charge Effect of translation to presentation currency	109 777 5 899 (81)	137 443 (27 685) 19	100 839 5 240	129 123 (28 284)	
	Balance at end of year	115 595	109 777	106 079	100 839	
	The Company and Group have estimated tax losses carried forward of P1.9 million (2022:P4.0 million), which has been utilised to reduce the deferred tax liability.					
15	TRADE AND OTHER PAYABLES					
	Related party payable Lease liability Tenant deposits	1 511 3 060 8 414	1 499 2 920 8 809	3 060 7 999	2 920 8 385	
	Trade payables	774	643	668	557	
	Rent received in advance Accruals	2 681	2 493	2 619	2 433	
	VAT	8 970 2 513	8 089 2 535	8 749 2 279	7 939 2 299	
		27 923	26 988	25 374	24 533	
16	REVENUE					
10	Contractual rental	223 954	211 529	214 159	201 354	
	- Basic	223 954	211 452	214 159	201 277	
	- Turnover Rent straight line adjustment	1 340	77 (1 478)	1 314	77 (970)	
	Rental income	225 294	210 051	215 473	200 384	
	Operating cost recoveries	14 348	14 285	14 222	14 170	
		239 642	224 336	229 695	214 554	
	The Investment properties are leased to tenants under operating leases with rentals payable monthly. These rentals are recognised in income on a straight line basis over the lease term.					
	The undiscounted future minimum contractual rentals receivable under non-cancellable operating leases are as follows:					
	Within 1 year Between 1 and 2 years Between 2 and 3 years Between 3 and 4 years Between 4 and 5 years Later than 5 years	192 374 143 815 107 762 62 134 28 969 1 555	195 527 129 528 80 340 49 859 25 307 3 516	184 466 137 339 103 967 60 819 27 679 1 555	190 074 127 577 79 502 49 563 28 823 3 516	

Of this P32.0 million for Group and P31.6 million for Company (2022: P30.7 million for Group and P30.2 million) has been recognised as a receivable in view of the adjustment to straight line rentals over the lease period.





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		Gr	Group		Company	
		2023 P'000	2022 P'000	2023 P'000	2022 P'000	
7	OTHER INCOME					
	Dividends from subsidiary company	-	-	6 376	6 451	
	Promotion and advertising income	1 242	780	1 242	780	
	Tenant contribution to marketing	462	549	462	549	
	Interest on tenant arrears	2 240	2 774	2 138	2 716	
	Sundry income	309	309	597	620	
	- Sandi y income	4 253	4 412	10 815	11 116	
8	PROPERTY COSTS					
	Recoverable costs:					
	Cleaning & refuse	(4 386)	(4 182)	(4 287)	(4 07	
	Rates	(1 260)	(1 406)	(1 050)	(1 20	
	Security	(2 896)	(2 418)	(2 896)	(2 41	
	Utilities	(7 748)	(8 903)	(7 672)	(8 82	
	Recoverable expenses	(16 290)	(16 909)	(15 905)	(16 51	
	Other property costs:	(10 250)	(10 303)	(20 500)	(10 51	
	Impairment of trade receivables	(3 633)	(4 653)	(3 411)	(4 63	
	Insurance					
		(959)	(891)	(830)	(77	
	Leasing fees	(2 726)	(2 558)	(2 726)	(2 55	
	Property management fee	(11 446)	(10 797)	(11 446)	(10 79	
	Repairs and maintenance	(3 290)	(3 031)	(3 225)	(2 99	
	Right of use asset amortisation	(104)	(104)	(104)	(10	
	Tenant installations	-	(431)	-	(43	
	Variable lease payments	(1 051)	(1 041)	(1 051)	(1 04	
	Other property expenses	(1 357)	(1 143)	(1 340)	(1 14	
	Total property costs	(40 856)	(41 558)	(40 038)	(40 99	
9	OTHER EXPENSES					
	Asset management fee	(10 714)	(9 929)	(10 714)	(9 92	
	Fees paid to the auditors	(698)	(770)	(638)	(63	
	- Current year	(578)	(617)	(518)	(51	
	- Prior year	(25)	(017)	(25)	(01	
	- Other services	(95)	(153)	(95)	(11	
	Other Scrivices					
	Directors' foos	(3EU)	/ 27 / \	(3EU)	/21	
	Directors' fees	(350)	(317)	(350)	(31	
	Exchange loss	(604)	` -	(567)	•	
	Exchange loss Professional and consultancy fees	(604) (297)	(289)	(567) (242)	(25	
	Exchange loss	(604) (297) (1 743)	(289) (1 126)	(567) (242) (1 719)	(25 (1 08	
	Exchange loss Professional and consultancy fees	(604) (297)	(289)	(567) (242)	(25 (1 08	
	Exchange loss Professional and consultancy fees Other portfolio expenses  FINANCE INCOME	(604) (297) (1 743) (14 406)	(289) (1 126) (12 431)	(567) (242) (1 719) (14 230)	(25 (1 08 (12 21	
	Exchange loss Professional and consultancy fees Other portfolio expenses  FINANCE INCOME Banks and money market investments	(604) (297) (1 743) (14 406)	(289) (1 126) (12 431)	(567) (242) (1 719) (14 230)	(25 (1 08 (12 21	
	Exchange loss Professional and consultancy fees Other portfolio expenses  FINANCE INCOME	(604) (297) (1 743) (14 406) 3 472 385	(289) (1 126) (12 431) 449 2 613	(567) (242) (1 719) (14 230) 3 275 385	(25 (1 08 (12 21 39 2 63	
	Exchange loss Professional and consultancy fees Other portfolio expenses  FINANCE INCOME Banks and money market investments Related party	(604) (297) (1 743) (14 406)	(289) (1 126) (12 431)	(567) (242) (1 719) (14 230)	(25 (1 08 (12 21 39 2 61	
	Exchange loss Professional and consultancy fees Other portfolio expenses  FINANCE INCOME Banks and money market investments Related party  FINANCE EXPENSE	(604) (297) (1 743) (14 406) 3 472 385 3 857	(289) (1 126) (12 431) 449 2 613 3 062	(567) (242) (1 719) (14 230) 3 275 385 3 660	(25 (1 08 (12 21 39 2 61 3 00	
	Exchange loss Professional and consultancy fees Other portfolio expenses  FINANCE INCOME Banks and money market investments Related party  FINANCE EXPENSE Bank borrowings	(604) (297) (1 743) (14 406) 3 472 385 3 857	(289) (1 126) (12 431) (12 431) 449 2 613 3 062 (435)	(567) (242) (1 719) (14 230) 3 275 385 3 660	(25 (1 08 (12 21 39 2 61 3 00	
	Exchange loss Professional and consultancy fees Other portfolio expenses  FINANCE INCOME Banks and money market investments Related party  FINANCE EXPENSE Bank borrowings Lease liabilities	(604) (297) (1 743) (14 406) 3 472 385 3 857	(289) (1 126) (12 431) 449 2 613 3 062 (435) (208)	(567) (242) (1 719) (14 230) 3 275 385 3 660	(25 (1 08 (12 21 39 2 61 3 00	
	Exchange loss Professional and consultancy fees Other portfolio expenses  FINANCE INCOME Banks and money market investments Related party  FINANCE EXPENSE Bank borrowings	(604) (297) (1 743) (14 406) 3 472 385 3 857 (335) (218)	(289) (1 126) (12 431) 449 2 613 3 062 (435) (208) (11)	(567) (242) (1 719) (14 230) 3 275 385 3 660 (335) (218)	(25 (1 08 (12 21 39 2 61 3 00 (43 (20	
	Exchange loss Professional and consultancy fees Other portfolio expenses  FINANCE INCOME Banks and money market investments Related party  FINANCE EXPENSE Bank borrowings Lease liabilities Other	(604) (297) (1 743) (14 406) 3 472 385 3 857	(289) (1 126) (12 431) 449 2 613 3 062 (435) (208)	(567) (242) (1 719) (14 230) 3 275 385 3 660	(25 (1 08 (12 21 39 2 61 3 00 (43 (20	
	Exchange loss Professional and consultancy fees Other portfolio expenses  FINANCE INCOME Banks and money market investments Related party  FINANCE EXPENSE Bank borrowings Lease liabilities Other  TAXATION	(604) (297) (1 743) (14 406) 3 472 385 3 857 (335) (218)	(289) (1 126) (12 431) 449 2 613 3 062 (435) (208) (11)	(567) (242) (1 719) (14 230) 3 275 385 3 660 (335) (218)	(25 (1 08 (12 21 39 2 61 3 00 (43 (20	
	Exchange loss Professional and consultancy fees Other portfolio expenses  FINANCE INCOME Banks and money market investments Related party  FINANCE EXPENSE Bank borrowings Lease liabilities Other  TAXATION Botswana current taxation	(604) (297) (1 743) (14 406) 3 472 385 3 857 (335) (218)	(289) (1 126) (12 431) 449 2 613 3 062 (435) (208) (11) (654)	(567) (242) (1 719) (14 230) 3 275 385 3 660 (335) (218) - (553)	(25 (1 08 (12 21 39 2 61 3 00 (43 (20	
L	Exchange loss Professional and consultancy fees Other portfolio expenses  FINANCE INCOME Banks and money market investments Related party  FINANCE EXPENSE Bank borrowings Lease liabilities Other  TAXATION Botswana current taxation Current year	(604) (297) (1 743) (14 406) 3 472 385 3 857 (335) (218)	(289) (1 126) (12 431) 449 2 613 3 062 (435) (208) (11)	(567) (242) (1 719) (14 230) 3 275 385 3 660 (335) (218)	(25 (1 08 (12 21 39 2 61 3 00 (43 (20	
	Exchange loss Professional and consultancy fees Other portfolio expenses  FINANCE INCOME Banks and money market investments Related party  FINANCE EXPENSE Bank borrowings Lease liabilities Other  TAXATION Botswana current taxation Current year Namibian current taxation	(604) (297) (1 743) (14 406) 3 472 385 3 857 (335) (218) - (553)	(289) (1 126) (12 431) 449 2 613 3 062 (435) (208) (11) (654)	(567) (242) (1 719) (14 230) 3 275 385 3 660 (335) (218) - (553)	(25 (1 08 (12 21 39 2 61 3 00 (43 (20	
2	Exchange loss Professional and consultancy fees Other portfolio expenses  FINANCE INCOME Banks and money market investments Related party  FINANCE EXPENSE Bank borrowings Lease liabilities Other  TAXATION Botswana current taxation Current year	(604) (297) (1 743) (14 406) 3 472 385 3 857 (335) (218)	(289) (1 126) (12 431) 449 2 613 3 062 (435) (208) (11) (654)	(567) (242) (1 719) (14 230) 3 275 385 3 660 (335) (218) - (553)	(31 (25 (1 08 (12 21 39 2 61 3 00 (43 (20 (64	



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		Group	C	Company		
	2023	2022	2023	2022		
	P'000	P'000	P'000	P'000		
TAXATION (continued)						
Botswana deferred taxation						
Current year	(5 921)	27 577	(5 240)	28 284		
Namibia deferred taxation						
Current year	23	108	-	-		
Total deferred taxation	(5 898)	27 685	(5 240)	28 284		
Total taxation	(9 427)	24 120	(5 878)	27 639		
Attributable to:						
Distributable income	(3 491)	(3 618)	(638)	(645)		
Fair value adjustments	(4 465)	28 091	(4 465)	28 091		
Fair value	(7 834)	(3 508)	(7 834)	(3 508)		
Indexation	3 369	31 599	3 369	31 599		
Share of associates profit	(681)	(708)	-	-		
Rental straight line adjustments	(303)	376	(288)	214		
IFRS 16 adjustment	(13)	(13)	(13)	(13)		
Other tax charges	(474)	(8)	(474)	(8)		
	(9 427)	24 120	(5 878)	27 639		

		Group	Company	
	2023	2022	2023	2022
Reconciliation of the effective and statutory tax rate				
Effective tax rate	4.0%	(12.0%)	2.6%	(14.4%
Adjusted for:		, , ,		·
Fair value and other adjustments - net difference	1.5%	15.8%	1.4%	16.59
Interest on debentures allowed for tax purposes	16.8%	18.5%	17.7%	19.59
Share of associate's profit	0.4%	0.4%	-	
Non-deductible expenses	-	-	-	
Dividend income	-	-	0.6%	0.79
Tax on dividends	(0.3%)	(0.3%)	(0.3%)	(0.39
Other tax charges	-	-	-	
Effect of difference in country tax rates	(0.4%)	(0.4%)	-	
Statutory tax rate in Botswana	22.0%	22.0%	22.0%	22.0
BASIC AND DILUTED EARNINGS AND				
HEADLINE EARNINGS PER UNIT				
ATTRIBUTABLE TO LINKED UNITHOLDERS				
The earnings and headline earnings per linked unit				
is calculated by dividing the net profit by the weighted				
number of linked units in issue during the year.				
Profit for the year attributable to linked				
unitholders (P'000)	226 020	225 499	218 215	219 14
Weighted average number of linked units	604 397 124	604 397 124	604 397 124	604 397 12
Earnings per linked unit in thebe	37.40	37.31	36.10	36.2

There are no dilutive linked units and the diluted headline earnings per linked unit is therefore the same as the earnings per linked unit.





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	2023 P'000	2022 P'000	2023 thebe per linked unit	202 thebe p linked ur
<b>DISTRIBUTIONS PAID TO LINKED UNITHOLDERS</b> Distributions per linked unit are based on the linked units in issue on the respective declaration date.				
<b>Group and Company</b> 2023: Number 23 - declared 25 April 2023, paid 31 May 2023				
(2022: Number 21 - declared 20 April 2022, paid 1 June 2022)				
Interest Dividends	87 456 3 868	83 407 2 780	14.47 0.64	13. 0.
	91 324	86 187	15.11	14.
2023: Number 24 - declared 31 July 2023 paid 4 October 2023 (2022: Number 22 - declared 21 July 2022 paid 5 October 2022)				
Interest	92 291	86 127	15.27	14.
Dividends	3 808	3 022	0.63	0.
	96 099	89 149	15.90	14.
Total distribution declared Amounts unpaid at beginning of year	187 423 89 913	175 336 85 281	31.01 14.88	29. 14.
Amounts unpaid at end of year	(96 749)	(89 913)		(14.
Not yet payable	(96 099)	(89 149)		(14.)
Unclaimed distributions	(650)	(764)	(0.11)	(0.3
Distributions paid to linked unitholders	180 587	170 704	29.88	28.

Group		Company	
2023 P'000	2022 P'000	2023 P'000	2022 P'000
1 415	1 034	1 381	1 034
(308)	(147)	(308)	-
(3 529)	(3 565)	(638)	(645)
(1 850)	(1 415)	(1800)	(1 381)
534	308	318	308
(3 738)	(3 785)	(1 047)	(684)
	2023 P'000 1 415 (308) (3 529) (1 850) 534	2023 2022 P'000 P'000 1 415 1 034 (308) (147) (3 529) (3 565) (1 850) (1 415) 534 308	2023       2022       2023         P'000       P'000       P'000         1 415       1 034       1 381         (308)       (147)       (308)         (3 529)       (3 565)       (638)         (1 850)       (1 415)       (1 800)         534       308       318

#### **26 RELATED PARTY TRANSACTIONS**

Related parties with whom transactions have occurred and their relationships with the Group are:

Afritec Proprietary Limited

Cash Bazaar Holdings Proprietary Limited

Furnmart Limited

Hunters Africa Proprietary Limited

Mynco Proprietary Limited

Nafprop Proprietary Limited

New African Properties (Namibia) (Proprietary) Limited NAP subsidiary

Directors

Linked unitholders

Related through common directors

Related through unitholding and common directors

Related through common directors
Related through common directors

Related through common directors

Related through common directors and management contracts

Company officers Linked unitholders







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		G	roup	Company	
		2023	2022	2023	2022
	Terms Notes	P'000	P'000	P'000	P'000
RELATED PARTY TRANSACTIONS (CO	ontinued)				
Nature of transaction and party		26 444	24.045	22 055	21 E1
Rental (contractual)	Longo	36 444	34 945	32 855	31 51
Afritec Proprietary Limited	Lease	975	901	975	90 27 24
Furnmart Limited	Lease	32 240 241	30 674 390	28 651 241	
Hunters Africa Proprietary Limited	Lease	2 988	2 980	2 988	39
Mynco Proprietary Limited	Cession	2 900	2 900	2 900	2 98
Operating cost recoveries		703	648	635	58
Afritec Proprietary Limited	Lease	49	48	49	4
Furnmart Limited	Lease	649	594	581	53
Hunters Africa Proprietary Limited	Lease	5	6	5	
Other income - shared service recovery New African Properties (Namibia) (Proprietary) Limited	Board approved	-	-	295	31
Interest received Cash Bazaar Holdings Proprietary Limited	Linked to prime	385	2 613	385	2 61
Asset management fee Nafprop Proprietary Limited	Contract	(10 714)	(9 929)	(10 714)	(9 92
Naiprop Proprietary Elimica	Contract	(10 / 14)	(3 323)	(10 / 14)	(3 32
Property management fee Nafprop Proprietary Limited	Contract	(11 446)	(10 797)	(11 446)	(10 79
Leasing fees					
Nafprop Proprietary Limited	Contract	(2 726)	(2 558)	(2 726)	(2 55
Directors' fees to independent directors	Board approved	(350)	(217)	(250)	/21
Directors' fees to independent directors  JP McLoughlin	Board approved	(214)	(317) (193)	(350) (214)	(31 (19
S Venkatakrishnan		(136)	(124)	(136)	(12
Distributions - Linked unitholders	Board approved	(187 423)	(175 336)	(187 423)	(175 33
Dividends received New African Properties (Namibia) (Proprietary) Limited	Board approved		-	6 376	6 45
And the following balances exist at the b date:	alance sheet				
Nature of transaction and party Financial asset receivable - Mynco Propri	etary Limited 8	24 497	24 726	24 497	24 72
Related party receivables					
Cash Bazaar Holdings Proprietary Lim	nited 10	13 593	36 382	13 593	36 38



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		Group		Company	
	Notes	2023 P'000	2022 P'000	2023 P'000	2022 P'000
RELATED PARTY TRANSACTIONS (continued) Nature of transaction and party (continued)					
Related party trade and other receivables		3 455	3 554	3 448	3 555
Furnmart Limited		3 449	3 533	3 147	3 223
Afritec		6	-	6	-
Mynco Proprietary Limited New African Properties (Namibia) Proprietary		-	21	-	21
Limited		-	-	295	311
Dividends receivable New African Properties (Namibia) (Proprietary) Limited	10		-	3 181	3 080
Related party payable Cash Bazaar Holdings Proprietary Limited	15	(1 511)	(1 499)	-	-
Distribution payable - Linked unitholders	24	96 749	89 913	96 749	89 913

#### **CONTINGENCIES AND COMMITMENTS**

There are no material contingent liabilities or commitments at the date of the statement of financial position.

#### **SUBSEQUENT EVENTS**

Kasane Mall was partially damaged by a fire in August 2023, reinstatement works are underway and the costs associated with this are covered by insurance.

#### 29 **SEGMENT RESULTS**

The portfolio comprises 67 properties, predominantly retail and Botswana based, with a small exposure to Namibian retail (3%) and Botswana industrial (1%). Certain Botswana retail properties have a small office component but properties are categorised based on primary use.

No segmental results are reflected as the Group's business activities are concentrated on one segment, namely retail property primarily situated in Botswana, and the Board considers results on an aggregate basis. The Management report elsewhere in this document reflects the geographic and sectoral allocation of the portfolio which supports the immaterial nature of the other segments.

#### FINANCIAL RISK MANAGEMENT FINANCIAL INSTRUMENTS AND FAIR VALUE HIERARCHY

In the normal course of operations the Group is exposed to strategic and business risk financial risk, regulatory and compliance risk. This note deals with the major elements of financial risk which arise from financial instruments to which the Group is exposed during or at the end of the financial reporting period. Financial risk comprises market risk (incorporating interest, currency and other price risk), credit risk and liquidity risk. The primary objective of risk management is to gain an understanding of the risk the Group is exposed to, establish acceptable tolerance levels and manage the risks to ensure they stay within the tolerable levels.



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# 30 FINANCIAL RISK MANAGEMENT FINANCIAL INSTRUMENTS AND FAIR VALUE HIERARCHY (continued) 30.1 Financials Risks

### 30.1.1 Market risk

This is the risk that the fair value or future cash flows will fluctuate because of changes in market prices. The Group's market risk on financial instruments arises primarily from interest bearing assets and liabilities and foreign exchange movements with respect to the Namibian subsidiary company.

All sensitivities in these financial statements are based on the change of one factor with all others remaining constant, which is unlikely to occur in practice.

### 30.1.1.1 Interest rate

In view of the Group's limited interest-bearing assets and liabilities, the operating cash flows are substantially independent of changes in market interest rates.

The Board considers that the current debt level is sufficiently low to allow all debt to be at floating rates and that this would be reconsidered when the external borrowings exceed 10% of the value of investment property. The impact on Group and Company of a 1% increase in the interest rate applicable to external borrowings for the next 12 months is negligible (2022: P0.1 million).

Assets on which interest is earned include trade receivables, the related party receivable, deposits in money market funds and cash and cash equivalents. The balances on each of these at the year end and the impact of a 1% change in interest rate on these balances is set out below:

Impact of 1% change

	G	iroup	Con	npany	G	roup	Con	npany
	2023 P'000	2022 P'000	2023 P'000	2022 P'000	2023 P'000	2022 P'000	2023 P'000	2022 P'000
Trade receivable Related party	30 353	28 047	29 274	27 051	304	280	293	271
receivable Deposits in money	13 593	36 382	13 593	36 382	136	364	136	364
market funds Cash and cash	46 247	25 060	46 247	25 060	462	251	462	251
equivalents	18 185	12 227	12 729	6 635	182	122	127	66

The Group has no exposure to fixed rate financial instruments (2022: no exposure) and therefore has no exposure to fair value interest rate risk (2022: no exposure).

### 30.1.1.2 Foreign exchange risk

The Group owns a Namibian subsidiary company, which holds investment property in Namibia, and the Group is accordingly exposed to foreign exchange translation risk in respect of assets and liabilities that are not in the Group's functional currency which is the Botswana Pula. The relevant exchange rate is the South African Rand and Botswana Pula rate in view of the Namibian Dollar being linked to the Rand. In view of the size of these assets relative to the overall portfolio the Board does not consider it necessary to enter into foreign exchange hedges. The Group is not exposed to fair value risk arising from foreign exchange.

The net assets subject to foreign exchange translation risk, converted at a rate of 1.3485 (2022: 1.3161) Rand to the Pula, at the reporting date comprise:



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Impact of a 10% increase

	G	roup	Con	npany	G	roup	Com	pany
	2023 P'000	2022 P'000	2023 P'000	2022 P'000	2023 P'000		2023 P'000	2022 P'000
<b>30.1 Financials Risks</b> (continued)								
<b>30.1.1 Market risk</b> (continued)								
30.1.1.2 Foreign exchange risk								
(continued)								
Investment property	44 062	43 145	-	-	(4 006)	(3 922)	-	-
Cash and cash								
equivalents	5 456	5 592	-	-	(496)	(508)	-	-
All other receivables	560	354	-	-	(51)	(30)	-	-
Trade and other						, ,		
payables	(5946)	(5 535)	-	-	541	503	-	-
Deferred taxation	(3 252)	(3 356)	-	-	296	305	-	-
	40 880	40 200	-	-	(3 716)	(3 652)	-	-
Reconciled to								
Investment in								
subsidiary:								
Net assets per above			40 880	40 200				
Less: post acquisition								
reserves			(17 905)	(16 246)				
Add: cumulative foreign			,	,				
exchange translation								
difference			13 675	12 696				
Carrying value of								
investment			36 650	36 650				

### 30.1.1.3 Price risk

The Group's exposure to price risk is primarily related to non-financial assets, namely its investment in investment property. Refer to note 5 in this regard.

### 30.1.2 Credit risk

Credit risk is the risk that a counterparty may cause financial loss to the Group by failing to discharge an obligation. The Group's financial assets that are subject to credit risk are primarily cash and cash equivalents and trade and other receivables. The Group's maximum exposure to credit risk at the year end was:

	G	Froup	Cor	npany
	2023	2022	2023	2022
	P'000	P'000	P'000	P'000
Financial asset receivable Trade and other receivables Deposits in money market funds Cash and cash equivalents	24 497	24 726	24 497	24 726
	17 808	41 269	20 891	44 442
	46 247	25 060	46 247	25 060
	18 185	12 227	12 729	6 635
	106 737	103 282	104 364	100 863
Trade and other receivables includes primarily the related party receivable and comprises: Related party receivable Dividends receivable Trade receivables net of impairment Other receivables	13 593	36 382	13 593	36 382
	-	-	3 181	3 080
	3 714	3 880	3 646	3 693
	501	1 007	471	1 287
	17 808	41 269	20 891	44 442



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### 30.1 Financials Risks (continued)

### **30.1.2 Credit risk** (continued)

The financial asset receivable is carried at fair value based on a discounted cash flow projection. Actual amounts receivable every 6 months are based on rentals actually collected by the counterparty during the period. Thereafter the 6 monthly payment to NAP is receivable from Mynco Proprietary Limited, with no default to date and no indicators of any change in circumstances. The asset is carried at fair value and therefore the risk for NAP is more of a fair value risk than a credit risk and this is dealt with in note 30.4.

The Cash Bazaar Holdings Proprietary Limited related party receivable is payable on 3 months' notice and is secured by NAP linked units based on a 1.33 times cover (2022: 1.33 times cover). The Group also has the right to offset amounts due to the related party against the loan and the debtor has provided certain warranties to the Group.

Credit risk with respect to trade receivables is minimised by the diverse tenant base. Credit checks are performed prior to concluding leases and arrear rentals are actively managed. In addition, deposits of P8.4 million for Group and P8.0 million for Company (2022: P8.8 million for Group and P8.3 million for Company) are held and may be withheld by the Group if receivables due from the tenant are not settled.

A detailed analysis of these receivables is set out in note 10.

Credit risk attached to the Group's cash and cash equivalents and deposits in money market funds is minimised by only investing cash resources with reputable financial institutions, but they are not externally rated. The balances at the various institutions are detailed in note 11. The banks in Botswana and Namibia are not typically rated but the Group only invests with well established financial institutions with a solid track record, many of which are subsidiaries of South African rated banks.

The deposit in the money market fund is in the Vunani Money Market Fund, which is similarly not rated, but governed and regulated by the Non-Bank Financial Institutions Regulatory Authority and the Collective Investments Undertaking Act.

### 30.1.3 Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its obligations as they become due in the ordinary course of business at a reasonable cost. The Group's liquidity risk is managed by the Group's asset managers on a daily basis with formal cash flow reporting to the Board at each meeting.

The maturity profile of financial instruments is set out in the table below based on the earliest likely settlement:

	Less than 3 months P'000	Between 3 months and 1 year P'000	Between 1 and 5 years P'000	After 5 years P'000	Total P'000
Group					
2023					
Assets	768	2 270	14 713	40 475	67 326
Financial asset receivable <sup>1</sup> Trade and other receivables <sup>2</sup>	17 808	2 370	14 / 13	49 475	17 808
Deposits in money market funds	46 247				46 247
Cash and cash equivalents	18 185		_	_	18 185
Total assets	83 008	2 370	14 713	49 475	149 566
Liabilities					
Borrowings <sup>3</sup>	980	3 019	343	_	4 342
Interest on borrowings <sup>3</sup>	53	80	2	_	135
Trade and other payables <sup>2</sup>	19 669	1 788	348	11 352	33 157
Distributions payable	96 749	-	-	-	96 749
Total liabilities	117 451	4 887	693	11 352	134 383



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### **30.1 Financials Risks** (continued)

**30.1.3 Liquidity risk** (continued)

	Less than 3	Between 3 months and	Between 1		
	months P'000	1 year P'000		After 5 years P'000	Total P'000
Group (continued) 2022					
Assets					
Financial asset receivable <sup>1</sup>	717	2 269	13 992	54 511	71 489
Trade and other receivables <sup>2</sup>	19 082	22 187	-	-	41 269
Deposits in money market funds	25 060	-	-	-	25 060
Cash and cash equivalents	12 227	- 24.456	- 12.002	-	12 227
Total assets	57 086	24 456	13 992	54 511	150 045
Liabilities					
Borrowings <sup>3</sup>	929	2 866	4 343	-	8 138
Interest on borrowings <sup>3</sup>	104	234	134	-	472
Trade and other payables <sup>2</sup>	19 040	78	338	11 443	30 899
Distributions payable	89 913	-	-	-	89 913
Total liabilities	109 986	3 178	4 815	11 443	129 422
Company					
2023					
Assets					
Financial asset receivable <sup>1</sup>	768	2 370	14 713	49 475	67 326
Trade and other receivables <sup>2</sup>	20 891	-	-	-	20 891
Deposits in money market funds	46 247	-	-	-	46 247
Cash and cash equivalents	12 729	-	-	-	12 729
Total assets	80 635	2 370	14 713	49 475	147 193
Liabilities					
Borrowings <sup>3</sup>	980	3 019	343	_	4 342
Interest on borrowings <sup>3</sup>	53	80	2	-	135
Trade and other payables <sup>2</sup>	17 416	1 788	348	11 352	30 904
Distributions payable	96 749	-	-	-	96 749
Total liabilities	115 198	4 877	693	11 352	132 130
2022					
Assets					
Financial asset receivable <sup>1</sup>	717	2 269	13 992	54 511	71 489
Trade and other receivables <sup>2</sup>	22 255	22 187	-	-	44 442
Deposits in money market funds	25 060	-	-	-	25 060
Cash and cash equivalents	6 635	-	-	-	6 635
Total assets	54 667	24 456	13 992	54 511	147 626
Liabilities					
Borrowings <sup>3</sup>	929	2 866	4 343	_	8 138
Interest on borrowings <sup>3</sup>	104	234	134	_	472
				44 440	
Ifade and other payables <sup>2</sup>	16 881	78	338	11 443	28 /40
Trade and other payables <sup>2</sup> Distributions payable	16 881 89 913	78 -	338	11 443 -	28 740 89 913

<sup>&</sup>lt;sup>1</sup> based on expected cash flows and not carrying value

 $<sup>^{\</sup>rm 3}$  based on expected cash flows which are split between capital and interest



<sup>&</sup>lt;sup>2</sup> excludes prepayments and income received in advance which will not impact future cash flows and non-financial instruments, but includes interest



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### 30.2 Capital risk management

The Group's objective when managing capital is to safeguard the Group's ability to continue as a going concern in order to provide returns for linked unitholders and benefits for other stakeholders while maintaining an optimal capital structure which reduces the cost of capital.

The capital structure of the Group comprises linked units, being an ordinary share linked to a debenture, external long term borrowings, the related party receivable and cash and cash equivalents as set out in notes 12, 13, 10, and 11 respectively.

The company is a variable loan stock company and as such its distributions are governed by the Trust Deed, details of which are set out in note 12. Loan stock companies are typically funded through a combination of linked units and long term debt.

The Group has a business planning cycle that runs on an annual basis with updates as appropriate. The planning process identifies the funding opportunities available to the Group and the expected cost of each as part of this process. Any specific transaction is also considered together with the relative funding considerations. The Group monitors capital on the basis of the gearing ratio, both in absolute terms and based on net debt, at a Group level. This ratio is calculated as the debt or net debt over the total investment property value. Net debt is calculated as total borrowings less cash and cash equivalents, the related party receivable as well as liquid deposits in money market funds while the total property value is the investment property at fair value plus any assets designated as Property, Plant & Equipment or Held for sale.

The Group's borrowings are currently low and the Board anticipates increasing this when suitable investment opportunities arise.

	G	Group	Соі	Company		
	2023 P'000	2022 P'000	2023 P'000	2022 P'000		
The gearing ratios as at the year end were as follows:  Net debt  Borrowings  Cash and cash equivalents  Deposit in money market funds  Related party receivable  Investment property at fair value	4 342 (18 185) (46 247) (13 593) 1 582 569	8 139 (12 227) (25 060) (36 382) 1 544 713				
Gearing ratios:  Debt to property value  Net debt to property value	0.3% n/a	0.5% n/a				
The company's borrowing capacity is limited to 70% of the value of the assets of the Company, or such other sum as the Company may by ordinary resolution in general meeting determine, in terms of its Constitution.						
At the year end the gearing ratio on this basis was: Borrowings Total assets Gearing ratio	4 342 1 766 155 0.2%	8 139 1 718 519 0.5%	4 342 1 693 231 0.3%	8 139 1 653 309 0.5%		



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### **30.3 Categories of financial instruments**

The financial instruments are categorised and reconciled to the statement of financial position as follows:

Trace   Profice   Profi		Financial as at fair v	alue	Financial assets at	Financial liabilities at		Total per statement of
Protection   Pro				amortised	amortised	assets &	financial
Group 2023   Assets   Assets							
Name	Group				1 000	1 000	1 000
Nessets   Ness							
Investment in property							
Investment in associate			-	-	-	1 551 482	1 551 482
Intangible asset			-	-	-	67 578	67 578
Rent straight line adjustment         -         -         32 018         32 018           Trade and other receivables         -         17 808         -         3 988         21 796           Tax receivable         -         -         1 850         1 850           Deposits in money market funds         -         46 247         -         -         46 247           Cash and cash equivalents         -         18 185         -         -         18 185           Total assets         24 497         82 240         -         1659 418         1766 155           Liabilities           Borrowings         -         -         4 342         -         4 342           Deferred tax liability         -         -         -         19 669         8 254         27 923           Distributions payable         -         -         19 669         8 254         27 923           Tax payable         -         -         19 669         8 254         27 923           Assets         -         -         19 6749         -         -         1514 711         1514 711         1514 711         11 15 14711         1514 711         11 15 14711         1514 711         11 15 1471	Financial asset receivable	24	497	-	-	-	24 497
Trade and other receivables         -         17 808         -         3 988         21 796           Tax receivable         -         -         -         1 850         1 850           Deposits in money market funds         -         46 247         -         -         46 247           Cash and cash equivalents         -         18 185         -         -         18 185           Total assets         24 497         82 240         -         1659 418         1766 155           Liabilities           Borrowings         -         -         -         4 342         -         4 342           Deferred tax liability         -         -         -         115 595	Intangible asset		-	-	-	2 502	2 502
Tax receivable         -         -         -         1 850         1 850           Deposits in money market funds         -         46 247         -         -         46 247           Cash and cash equivalents         -         18 185         -         -         18 185           Total assets         24 497         82 240         -         1659 418         1766 155           Liabilities           Borrowings         -         -         4 342         -         4 342           Deferred tax liability         -         -         -         115 595         115 595           Trade and other payables         -         -         19 669         8 254         27 923           Distributions payable         -         -         96 749         -         96 749           Tax payable         -         -         96 749         -         96 749           Tax payable         -         -         120 760         124 383         245 143           20222           Assets           Investment in property         -         -         1514 711         1 514 711         1 514 711         1 514 711         1 14171         1 1415 </td <td>Rent straight line adjustment</td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>32 018</td> <td>32 018</td>	Rent straight line adjustment		-	-	-	32 018	32 018
Deposits in money market funds         46 247         -         46 247           Cash and cash equivalents         18 185         -         -         18 185           Total assets         24 497         82 240         -         1659 418         1766 155           Liabilities         Borrowings         -         4 342         -         4 342           Deferred tax liability         -         -         -         15 595         115 595         115 595         115 595         15 595         15 15 595         15 15 595         15 15 595         15 595         15 15 595         15 15 595         15 15 595         15 15 595         15 15 595         15 15 595         15 15 595         15 15 595         15 15 595         15 15 595         15 15 595         15 15 595         15 15 595         15 15 595         20 32         20 202         20 20 2         20 20 2         20 20 2         20 20 2         20 20 2         20 20 2         20 20 2         20 20 2         20 20 2         20 20 2         20 20 20 20 20 20 20 20 20 20 20 20 20 2	Trade and other receivables		-	17 808	-	3 988	21 796
Cash and cash equivalents         -         18 185         -         -         18 185           Total assets         24 497         82 240         -         1 659 418         1 766 155           Liabilities         Liabilities           Borrowings         -         -         4 342         -         4 342           Deferred tax liability         -         -         -         115 595         123 15         123 15         123 15         123 15         123 15         123 15         123 15         123 15         123 15 </td <td></td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>1 850</td> <td></td>			-	-	-	1 850	
Total assets         24 497         82 240         - 1 659 418         1 766 155           Liabilities         Borrowings         -         -         4 342         -         4 342           Deferred tax liability         -         -         -         115 595         115 595           Trade and other payables         -         -         19 669         8 254         27 923           Distributions payable         -         -         96 749         -         96 749           Tax payable         -         -         96 749         -         96 749           Tax payable         -         -         120 760         124 383         245 143           2022           Assets           Investment in property         -         -         1514 711         1 514 711         1 514 711         1 514 711         1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         <			-		-	-	
Company   Comp	I		-			-	
Borrowings         -         -         4 342         -         4 342           Deferred tax liability         -         -         115 595         115 595           Trade and other payables         -         -         19 669         8 254         27 923           Distributions payable         -         -         96 749         -         96 749           Tax payable         -         -         120 760         124 383         245 143           2022           Assets           Investment in property         -         -         -         1514 711         1 514 711         1 514 711         1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 514 711	Total assets	24	<u>497                                    </u>	82 240	-	1 659 418	1 766 155
Borrowings         -         -         4 342         -         4 342           Deferred tax liability         -         -         115 595         115 595           Trade and other payables         -         -         19 669         8 254         27 923           Distributions payable         -         -         96 749         -         96 749           Tax payable         -         -         120 760         124 383         245 143           2022           Assets           Investment in property         -         -         -         1514 711         1 514 711         1 514 711         1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 1 514 711         1 514 711	Liahilities						
Deferred tax liability         -         -         1 15 595         115 595           Trade and other payables         -         1 9669         8 254         27 923           Distributions payable         -         -         96 749         -         96 749           Tax payable         -         -         -         534         534           Total liabilities         -         -         120 760         124 383         245 143           Total liabilities           Total liabilities           Total liabilities           Total liabilities           Total liabilities           Total liabilities           Total liability         -         -         -         1 514 711         1 514 71					4 342		4 342
Trade and other payables         -         -         19 669         8 254         27 923           Distributions payable         -         -         96 749         -         96 749           Tax payable         -         -         -         534         534           Total liabilities         -         -         120 760         124 383         245 143           2022           Assets           Investment in property         -         -         -         1514 711         1514 711         1514 711         11 514 711         1 514 711 <td>5</td> <td></td> <td>_</td> <td>_</td> <td></td> <td>115 595</td> <td></td>	5		_	_		115 595	
Distributions payable   -   -   96 749   -   96 749   Tax payable   -   -   -   120 760   124 383   245 143   245	,		_	_			
Tax payable         -         -         -         534         534           Total liabilities         -         120 760         124 383         245 143           2022           Assets           Investment in property         -         -         -         1514 711         1 514 711         1 514 711         1 514 711         1 514			-	_		-	
Total liabilities         -         -         120 760         124 383         245 143           2022           Assets           Investment in property         -         -         -         1514 711         1 514 711         1 514 711         1 514 711         1 514 711         1 514			-	_	-	534	
Assets         Investment in property       -       -       -       1514 711       1514 711         Investment in associate       -       -       -       60 766       60 766         Financial asset receivable       24 726       -       -       -       24 726         Intangible asset       -       -       -       3 383       3 383         Rent straight line adjustment       -       -       -       30 689       30 689         Trade and other receivables       -       41 269       -       4 273       45 542         Tax receivable       -       -       -       1 415       1 415         Deposits in money market funds       -       25 060       -       -       25 060         Cash and cash equivalents       -       12 227       -       -       12 227         Total assets       24 726       78 556       -       1 615 237       1 718 519         Liabilities         Borrowings       -       -       8 139       -       8 139         Deferred tax liability       -       -       19 040       7 948       26 988         Distributions payable       -       -			-	-	120 760		
Assets         Investment in property       -       -       -       1514 711       1514 711         Investment in associate       -       -       -       60 766       60 766         Financial asset receivable       24 726       -       -       -       24 726         Intangible asset       -       -       -       3 383       3 383         Rent straight line adjustment       -       -       -       30 689       30 689         Trade and other receivables       -       41 269       -       4 273       45 542         Tax receivable       -       -       -       1 415       1 415         Deposits in money market funds       -       25 060       -       -       25 060         Cash and cash equivalents       -       12 227       -       -       12 227         Total assets       24 726       78 556       -       1 615 237       1 718 519         Liabilities         Borrowings       -       -       8 139       -       8 139         Deferred tax liability       -       -       19 040       7 948       26 988         Distributions payable       -       -							
Investment in property							
Investment in associate							
Financial asset receivable       24 726       -       -       24 726         Intangible asset       -       -       -       3 383       3 383         Rent straight line adjustment       -       -       -       30 689       30 689         Trade and other receivables       -       41 269       -       4 273       45 542         Tax receivable       -       -       -       1 415       1 415         Deposits in money market funds       -       25 060       -       -       25 060         Cash and cash equivalents       -       12 227       -       -       12 227         Total assets       24 726       78 556       -       1 615 237       1 718 519         Liabilities         Borrowings       -       -       8 139       -       8 139         Deferred tax liability       -       -       -       109 777       109 777         Trade and other payables       -       -       -       19 040       7 948       26 988         Distributions payable       -       -       89 913       -       89 913         Tax payable       -       -       -       308       308 <td></td> <td></td> <td>-</td> <td>-</td> <td></td> <td></td> <td></td>			-	-			
Intangible asset       -       -       -       3 383       3 383         Rent straight line adjustment       -       -       -       30 689       30 689         Trade and other receivables       -       41 269       -       4 273       45 542         Tax receivable       -       -       -       1 415       1 415         Deposits in money market funds       -       25 060       -       -       25 060         Cash and cash equivalents       -       12 227       -       -       12 227         Total assets       24 726       78 556       -       1 615 237       1 718 519         Liabilities         Borrowings       -       -       8 139       -       8 139         Deferred tax liability       -       -       -       109 777       109 777         Trade and other payables       -       -       -       19 040       7 948       26 988         Distributions payable       -       -       89 913       -       89 913         Tax payable       -       -       -       308       308		2.4	-	-		60 766	
Rent straight line adjustment       -       -       -       30 689       30 689         Trade and other receivables       -       41 269       -       4 273       45 542         Tax receivable       -       -       -       1 415       1 415         Deposits in money market funds       -       25 060       -       -       25 060         Cash and cash equivalents       -       12 227       -       -       12 227         Total assets       24 726       78 556       -       1 615 237       1 718 519         Liabilities         Borrowings       -       -       8 139       -       8 139         Deferred tax liability       -       -       -       109 777       109 777         Trade and other payables       -       -       -       19 040       7 948       26 988         Distributions payable       -       -       89 913       -       89 913         Tax payable       -       -       -       308       308		24		-		2 202	
Trade and other receivables       -       41 269       -       4 273       45 542         Tax receivable       -       -       -       1 415       1 415         Deposits in money market funds       -       25 060       -       -       25 060         Cash and cash equivalents       -       12 227       -       -       12 227         Total assets       24 726       78 556       -       1 615 237       1 718 519         Liabilities         Borrowings       -       -       8 139       -       8 139         Deferred tax liability       -       -       -       109 777       109 777         Trade and other payables       -       -       -       19 040       7 948       26 988         Distributions payable       -       -       89 913       -       89 913         Tax payable       -       -       -       308       308			-	-	-		
Tax receivable       -       -       -       -       1 415       1 415         Deposits in money market funds       -       25 060       -       -       25 060         Cash and cash equivalents       -       12 227       -       -       12 227         Total assets       24 726       78 556       -       1 615 237       1 718 519         Liabilities         Borrowings       -       -       8 139       -       8 139         Deferred tax liability       -       -       -       109 777       109 777         Trade and other payables       -       -       -       19 040       7 948       26 988         Distributions payable       -       -       89 913       -       89 913         Tax payable       -       -       -       308       308			-	41 260	-		
Deposits in money market funds       -       25 060       -       -       25 060         Cash and cash equivalents       -       12 227       -       -       12 227         Total assets       24 726       78 556       -       1 615 237       1 718 519         Liabilities         Borrowings       -       -       8 139       -       8 139         Deferred tax liability       -       -       -       109 777       109 777         Trade and other payables       -       -       19 040       7 948       26 988         Distributions payable       -       -       89 913       -       89 913         Tax payable       -       -       -       308       308			-	41 209	-		
Cash and cash equivalents         -         12 227         -         -         12 227           Total assets         24 726         78 556         -         1 615 237         1 718 519           Liabilities         Borrowings         -         -         8 139         -         8 139           Deferred tax liability         -         -         -         109 777         109 777           Trade and other payables         -         -         19 040         7 948         26 988           Distributions payable         -         -         89 913         -         89 913           Tax payable         -         -         -         308         308			_	25.060	_		
Total assets       24 726       78 556       -       1 615 237       1 718 519         Liabilities         Borrowings       -       -       8 139       -       8 139         Deferred tax liability       -       -       -       109 777       109 777         Trade and other payables       -       -       -       19 040       7 948       26 988         Distributions payable       -       -       89 913       -       89 913         Tax payable       -       -       -       308       308	. ,						
Liabilities         Borrowings       -       -       8 139       -       8 139         Deferred tax liability       -       -       -       109 777       109 777         Trade and other payables       -       -       19 040       7 948       26 988         Distributions payable       -       -       89 913       -       89 913         Tax payable       -       -       -       308       308		24	726			1 615 237	
Borrowings       -       -       8 139       -       8 139         Deferred tax liability       -       -       -       109 777       109 777         Trade and other payables       -       -       19 040       7 948       26 988         Distributions payable       -       -       89 913       -       89 913         Tax payable       -       -       -       308       308	100010000	2.1	720	70 330		1 013 237	1 / 10 313
Deferred tax liability       -       -       -       109 777         Trade and other payables       -       -       19 040       7 948       26 988         Distributions payable       -       -       89 913       -       89 913         Tax payable       -       -       -       308       308	Liabilities						
Trade and other payables       -       -       19 040       7 948       26 988         Distributions payable       -       -       89 913       -       89 913         Tax payable       -       -       -       308       308			-	-	8 139	-	8 139
Distributions payable       -       -       89 913       -       89 913         Tax payable       -       -       -       308       308			-	-	-		
<u>Tax payable</u> 308 308			-	-		7 948	
	. ,		-	-	89 913	-	
Total liabilities 117 092 118 033 235 125			-	-	-		
	Total liabilities		-	-	117 092	118 033	235 125



### **30.3 Categories of financial instruments** (continued)

	at	cial assets t fair value ough profit & loss P'000	Financial assets at amortised cost P'000	Financial liabilities at amortised cost P'000	Non- financial assets & liabilities P'000	Total per statement of financial position P'000
Company						
2023						
Assets					4 507 400	4 507 420
Investment in property		-	-	-	1 507 420	1 507 420
Investment in subsidiary Investment in associate		-	-	-	36 650 4 951	36 650 4 951
Financial asset receivable		- 24 497	-	-	4 951	24 497
Intangible asset		24 437			2 502	2 5 0 2
Rent straight line adjustment					31 556	31 556
Trade and other receivables			20 891		3 988	24 879
Tax receivable			20 091		1 800	1 800
Deposits in money market funds		_	46 247	_	1 000	46 247
Cash and cash equivalents			12 729	_	_	12 729
Total assets		24 497	79 867	-	1 588 867	1 693 231
Liabilities				4.242		4 2 4 2
Borrowings		-	-	4 342	106.070	4 342
Deferred tax liability		-	-	17.416	106 079	106 079
Trade and other payables		-		17 416 96 749	7 958	25 374
Distributions payable Tax payable		_		90 749	318	96 749 318
Total liabilities		-	-	118 507	114 355	232 862
2022 Assets						
Investment in property		_	_	_	1 471 566	1 471 566
Investment in subsidiary		_	_	_	36 650	36 650
Investment in associate		_	_	_	4 951	4 951
Financial asset receivable		24 726	_	_	1 331	24 726
Intangible asset		-	_	_	3 383	3 383
Rent straight line adjustment		_	_	_	30 242	30 242
Trade and other receivables		_	44 442	_	4 273	48 715
Tax receivable		_	-	_	1 381	1 381
Deposits in money market funds		_	25 060	_	-	25 060
Cash and cash equivalents		-	6 635	-	-	6 635
Total assets		24 726	76 137	-	1 552 446	1 653 309
Liphilities						
<b>Liabilities</b> Rorrowings				8 139		8 139
Borrowings Deferred tax liability		-	-	0 139	100 839	100 839
Trade and other payables		-	-	16 881	7 652	24 533
maue and other payables		-	-		/ 052	
. ,				20 012		00.010
Distributions payable Tax payable		-	-	89 913	308	89 913 308



31 July 2023

### **30.4 Financial instruments - fair value hierarchy**

This analysis categorises the financial instruments carried at fair value through profit and loss into different levels based on the level of subjectivity applied in determining the inputs used in the determination of fair value. This assessment is determined based on the lowest level of input that is significant to the fair value measurement in its entirety. Assessing the significance of a particular input into the fair value measurement in its entirety requires judgment, considering the factors specific to the asset or liability. If a fair value uses observable inputs that require significant adjustment based on unobservable inputs or any other significant unobservable inputs, that measurement is a Level 3 measurement.

The fair value hierarchy is measured as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities.

Level 2: inputs other than quoted prices included in level 1 that are observable for the asset or liability either directly or indirectly.

Level 3: inputs for the asset or liability that are not based on observable market data that is unobservable inputs.

The Group's financial assets and liabilities carried at fair value as at the year end were classified as follows:

		Group			Company	
	Level 1 P'000	Level 2 P'000	Level 3 P'000	Level 1 P'000	Level 2 P'000	Level 3 P'000
<b>2023</b> Financial asset receivable	-	-	24 497	-	-	24 497
<b>2022</b> Financial asset receivable	-	-	24 726	-	-	24 726

There have been no transfers between any of the hierarchy levels during the year (2022: Nil).

No financial assets carried at fair value are classified as level 1 or level 2.

Level 3 financial assets comprise the receivable more fully described in note 8. The significant inputs used in determining this value are set out in note 4.

Movements in level 3 financial instruments carried at fair value comprise:

		Group	Company		
	2023	2022	2023	2022	
	P'000	P'000	P'000	P'000	
Opening balance	24 726	23 329	24 726	23 329	
Fair value adjustment recognised in profit and loss	(229)	1 397	(229)	1 397	
Closing balance	24 497	24 726	24 497	24 726	

### 30.5 Non-financial instruments - fair value hierarchy

This analysis categorises the non-financial instruments carried at fair value into different levels based on the level of subjectivity applied in determining the inputs used in the determination of fair value. This assessment is determined based on the lowest level of input that is significant to the fair value measurement in its entirety. Assessing the significance of a particular input into the fair value measurement in its entirety requires judgment, considering the factors specific to the asset or liability. If a fair value uses observable inputs that require significant adjustment based on unobservable inputs or any other significant unobservable inputs that measurement is a Level 3 measurement.





31 July 2023

### **30.5 Non-financial instruments - fair value hierarchy** (continued)

The fair value hierarchy is measured as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities.

Level 2: inputs other than quoted prices included in level 1 that are observable for the asset or liability either directly or indirectly.

Level 3: inputs for the asset or liability that are not based on observable market data that is unobservable inputs.

The Group's non-financial assets and liabilities carried at fair value as at the year end were classified as follows:

		Group			Company	
	Level 1 P'000	Level 2 P'000	Level 3 P'000	Level 1 P'000	Level 2 P'000	Level 3 P'000
2023 Investment property	-	-	1 551 482	-	-	1 507 420
<b>2022</b> Investment property	-	-	1 514 711	-	-	1 471 566

There have been no transfers between any of the hierarchy levels during the year (2022: Nil).

No non-financial assets carried at fair value are classified as level 1 or 2.

Level 3 non-financial assets comprise the investment property portfolio more fully described in note 5. The significant inputs used in determining this value are set out in that note and note 4.

Movements in level 3 non-financial instruments carried at fair value comprise:

	(	Group	Company		
	2023 P'000	2022 P'000	2023 P'000	2022 P'000	
Opening balance Fair value adjustment recognised in profit and loss	1 514 711 37 808	1 434 835 16 618	1 471 566 35 854	1 392 365 16 179	
Capital expenditure	-	63 022	-	63 022	
Foreign currency gains reflected under other comprehensive income	(1 037)	236	-	-	
Closing balance	1 551 482	1 514 711	1 507 420	1 471 566	

In addition to the investment property disclosed as such in these financial statements, the Group equity accounts for its associate which owns an investment property accounted for at fair value. This property asset is also classified as a level 3 hierarchy and is valued based on a 14.65% (2022: 15.10%) discount rate.

The value of the investment in the associate is based on the Group's share of the net asset value of the company comprising investment property with a value of P397 million (2022: P364 million) less deferred taxation of P87 million (2022: P80 million). The movement in this net asset value comprises both profit and total comprehensive income of the associate for the year and has been equity accounted.



# **Terms And Definitions**

#### **AGM**

Annual General Meeting of Linked Unitholders.

### Amalgamations, acquisitions, assignment, purchase and receivable

The method of acquisition of the portfolio and related assets on listing which included the short and long form amalgamation of companies, acquisition of properties, purchase of shares, assignment of rights and obligations and cession of the right to receive the income, all with effect from the effective date of 1 August 2011, and subsequently the amalgamation of wholly owned subsidiary Riverwalk Proprietary Limited and NAP on 1 August 2012.

#### Bos

Basis points expressed as a hundredth of a percentage.

### **BSE**

The Botswana Stock Exchange as established by the Botswana Stock Exchange Act Cap 56:08.

### Capitalisation (cap) rates

The rate at which the annual net income from an investment is capitalised to ascertain its capital value at a given date.

### **CAGR**

Compound annual growth rate is a useful measure of growth over multiple time periods. It can be thought of as the growth rate from the initial value to the ending / current value assuming that the investment has been compounding over the time period at a constant rate.

### **Capital return**

The movement in unit price as a percentage of the opening unit price.

### **CBH**

Cash Bazaar Holdings Proprietary Limited, a company registered in the Republic of Botswana.

### Company, Holding Company or NAP

New African Properties Limited.

### **CSDB**

Central Securities Depository Company of Botswana Limited.

### **Debentures**

Variable rate unsecured debentures in the debenture capital of the Company, each of which is indivisibly linked to an ordinary share, together making up a Linked Unit.

### **Discount / Premium to NAV**

The difference between the price at which units are trading on the BSE and the NAV, divided by the NAV.

### Distributable income

The sum of net rental income, portfolio expenses, net finance interest and taxes related to these items. It excludes items of a capital nature (being primarily fair value adjustments and gains / losses on disposal), other accounting entries such as rent straight line and lease accounting adjustments, and taxes on these excluded amounts.

### **Distribution**

Payments to linked unitholders twice per annum based on the distributable income and determined by the Board. These distributions comprise dividends on shares and interest on debentures. It is the income return on linked units.

### Financial asset receivable

The right to receive a portion of the income derived by Mynco Proprietary Limited, for a period of 25 years, by way of cession granted by Mynco Proprietary Limited to the Company.





### Terms And Definitions (continued)

### Financial year

The financial year ending 31 July annually.

### Forward yield

Expected income for the following 12 months divided by the current price / value, expressed as a percentage.

#### **FVPL**

Fair value through profit and loss is a measurement category for financial assets in terms of IFRS. Assets categorised as FVPL are measured at fair value with movements in fair value being reflected in the Statement of Comprehensive Income and included in profit or loss but are excluded from distributable income.

#### **FVOCT**

Fair value through Other Comprehensive Income a measurement category for financial assets in terms of IFRS. Assets categorised as FVOCI are measured at fair value with movements in fair value being reflected in the Statement of Comprehensive Income under other comprehensive income and are excluded from the determination of profit or loss and distributable income.

### Group

NAP and its subsidiary companies, currently New African Properties (Namibia) (Pty) Ltd.

### **GLA**

Gross Lettable Area.

### **Historic yield**

Distributions for the previous 12 months divided by the current trading price on any given day, expressed as a percentage.

### **IFRS**

International Financial Reporting Standards

### Income / distribution yield

Distributions for a 12 month period divided by the unit price at the start of the 12 month period, expressed as a percentage.

### **Interest cover**

The number of times that distributable earnings before interest paid, tax and distributions covers the interest expense.

### Linked unit

One Ordinary share indivisibly linked to one Debenture of the Company, being the equity structure of the Company.

### **Linked unitholders**

Holders, from time to time, of Linked Units.

### $m^2$

A unit of measure the area of a square the sides of which measure exactly one metre.

### Natprop

Nafprop Proprietary Limited a company registered in the Republic of Botswana, a subsidiary of CBH. NAP's asset and property manager.

### Net asset value (NAV)

The value of all assets less all liabilities, also equal to total unitholders' funds. Also expressed as NAV per linked unit by dividing NAV by the number of linked units.

### N\$

Namibian Dollars, the legal tender of Namibia.



### Terms And Definitions (continued)

### **Ordinary share**

Ordinary share of no par value in the stated capital of the Company which, together with one indivisibly linked Debenture make up a Linked Unit in the Company.

### PLS / VLS / VRLS

Property loan stock / variable rate loan stock company, being a company registered as such and having a linked unit equity structure and investing in immovable property.

### **Property portfolio**

The properties owned by the Company, either directly or indirectly through subsidiary companies.

#### Pula or P

The legal tender of Botswana the reporting currency for the Group.

#### **Shares**

Ordinary shares of no par value in the stated share capital of the Company each of which is indivisibly linked to one Debenture.

### **Straight line adjustment**

The accounting adjustment required to smooth escalating income streams from leases over the period of each lease. This adjustment is required in terms of IFRS and is included in profit but not in the calculation of distributable income which is based on the cash flows inherent in the leases.

### **Tenant retention**

The square metres (m<sup>2</sup>) renewed on expiry expressed as a percentage of the total m<sup>2</sup> that expired during the period.

### Thebe or t

The legal tender of Botswana, representing one hundredth of a Pula.

### Total return/s

The income distribution plus the movement in the linked unit price as a percentage of the opening unit price ignoring any reinvestment of income.

### tpu

Thebe per linked unit.

### **Trust Deed**

The trust deed relating to the Debentures entered into between the Company and J Y Stevens, as trustee for Linked Unitholders.

### Trustee

Party to the Debenture Trust Deed, and acts on behalf of debenture holders in terms of the Deed.

### **Vacancy factor**

Unoccupied space (excluding where vacant due to development) relative to total space, either calculated using GLA or rental income.

### WHT

Withholding tax, being a tax deducted at the source of an income stream for direct payment to the revenue authority.





# Unitholder Analysis as at 31 July 2023

The following summarises the unitholders:

Category	Number of unitholders		Number of units held		% of units held	
	2023	2022	2023	2022	2023	2022
Unitholders by size of holding:						
1 - 500	664	665	158 367	158 722	-	-
500 - 1 000	104	103	82 428	82 337	-	-
1 001 - 5 000	192	205	475 577	503 842	0.1%	0.1%
5 001 - 10 000	43	42	299 796	285 650	0.1%	0.1%
10 001 - 100 000	87	156	2 417 417	27 877 2254	0.4%	4.6%
Over 100 000	102	38	600 963 539	575 489 448	99.4%	95.2%
Total	1192	1 209	604 397 124	604 397 124	100.0%	100.0%
Unitholders by classification:						
Body corporates / trusts	27	29	97 413 883	97 413 883	16.0%	16.1%
Insurance companies, pension / equity funds	90	96	478 339 535	476 671 188	79.0%	78.9%
Individuals	1 075	1 084	28 736 253	30 312 053	5.0%	5.0%
Total	1 192	1 209	604 397 124	604 397 124	100.0%	100.0%
Public	1 190	1 205	507 649 417	507 309 085	83.9%	83.9%
Non-public						
Directors' interests (including associates)*	2	4	96 747 707	97 088 039	16.1%	16.1%
Total	1 192	1 209	604 397 124	604 397 124	100.0%	100.0%

<sup>\*</sup> Some of these holdings are also non-public by virtue of the person holding 10% or more of the linked units

### Registered unitholders holding more than 5% at the respective year end:

Botswana Public Officers Pension Fund	1	-	119 032 618	-	19.7%	-
Cash Bazaar Holdings Pty Ltd	1	1	96 271 242	96 234 242	15.9%	15.9%
Stanbic Nominees Botswana RE: DPF	1	1	87 456 295	87 456 295	14.5%	14.5%
FNB Botswana Nominees RE: BIFM - ACT						
MEM & DP EQ	1	1	70 732 763	70 432 763	11.7%	11.7%
Botswana Public Officers pension Fund Vunani	1	1	47 599 022	47 539 022	7.9%	7.9%
Motor Vehicle Fund	1	-	34 768 853	-	5.8%	-
Portfolio CO Allan Gray Botswana	-	1	-	119 032 618	-	19.7%
Total	6	5	455 860 793	420 694 940	75.4%	69.7%



# Unitholder Analysis (continued)

as at 31 July 2023

### 2023

Month	Closing mkt cap	High	Low	Closing #	Volume traded	Value traded	Number of trades	Average trade value
	Pm	P	P	P		P		P
Aug-22	2 067	3.42	3.31	3.42	148 204	500 414	13	38 493
Sep-22	2 073	3.43	3.43	3.43	209 025	716 956	5	143 391
Oct-22	2 085	3.45	3.45	3.45	1 307 628	4 511 317	23	196 144
Nov-22	2 097	3.48	3.45	3.47	869 165	3 002 040	18	166 780
Dec-22	2 103	3.48	3.48	3.48	4 115 420	14 321 662	12	1 193 472
Jan-23	2 103	3.48	3.48	3.48	22 500	78 300	8	9 788
Feb-23	2 127	3.52	3.50	3.52	379 364	1 335 267	9	148 363
Mar-23	2 146	3.55	3.52	3.55	2 426 366	8 541 408	22	388 246
Apr-23	2 164	3.58	3.55	3.58	899 552	3 218 923	13	247 609
May-23	2 176	3.60	3.58	3.60	384 815	1 384 719	9	153 858
Jun-23	2 206	3.70	3.60	3.65	1 259 264	4 597 669	24	191 570
Jul-23	2 266	3.75	3.70	3.75	37 096 572	137 257 726	14	9 804 123
Annual	2 266	3.75	3.31	3.75	49 117 875	179 466 401	170	1 055 685

Number of units traded as a % of total units in issue

8.1%

### 2022

Month	Closing mkt cap	High	Low	Closing #	Volume traded	Value traded	Number of trades	Average trade value
	Pm	Р	Р	P		Р		Р
Aug-21	1 964	3.25	3.25	3.25	131 000	425 750	2	212 875
Sep-21	1 964	3.25	3.25	3.25	532 270	1 729 878	11	157 262
Oct-21	1 970	3.26	3.25	3.26	550 019	1 790 031	23	77 827
Nov-21	1 970	3.26	3.25	3.26	1 260 354	4 107 479	14	293,391
Dec-21	1 970	3.26	3.25	3.26	1 427 973	4 653 917	8	581 740
Jan-22	1 982	3.28	3.28	3.28	42 915	140 761	5	28 152
Feb-22	1 982	3.28	3.28	3.28	78 871	258 697	4	64 674
Mar-22	1 982	3.28	3.28	3.28	35 651	116 935	12	9 745
Apr-22	1 976	3.28	3.27	3.27	610 821	1 997 436	9	221 937
May-22	1 976	3.27	3.27	3.27	388 326	1 269 826	12	105 819
Jun-22	1 976	3.27	3.27	3.27	81 053	265 043	6	44 174
Jul-22	2 001	3.30	3.27	3.31	409 289	1 348 224	3	449 408
Annual	2 001	3.30	3.25	3.31	5 548 542	18 103 977	109	166 092

Number of units traded as a % of total units in issue

0.9%

# the closing value is based on the BSE report for trades that take place on the last day of the month while all other information is based on the record date per the Share Register Support Services records. At times the closing price is therefore outside the minimum to maximum range for a specific month.





# Notice Of Annual General Meeting

### **NEW AFRICAN PROPERTIES LIMITED**

"the Company" or "New African Properties" or "NAP"
Incorporated in the Republic of Botswana, UIN BW00001055962
BSE share code: NAP-EQU ISIN code: BW 000 000 1049

### **NOTICE TO ALL LINKED UNITHOLDERS**

NOTICE IS HEREBY GIVEN THAT the Annual General Meeting of the Company for the 2023 financial year will be held at Nafprop offices, Cash Bazaar Holdings, Plot 20573/4, Block 3, Gaborone, at 08h00 on Friday, the 26th day of January 2024.

### **AGENDA**

### 1. Notice convening the meeting.

### 2. Ordinary resolutions:

### 2.1 Resolution number 1:

"To consider and adopt the annual financial statements and integrated annual report, including the report of the auditors, for the year ended 31 July 2023."

### 2.2 Resolution number 2:

"To consider and ratify the distributions declared for the year, comprising:

- Number 23 declared 25 April 2023, paid 31 May 2023, 15.11 thebe per unit
- Number 24 declared 31 July 2023, paid 4 October 2023, 15.90 thebe per unit."

### 2.3 Resolution number 3:

"To re-elect retiring directors and confirm new directors in accordance with the Company's Constitution. Motions for re-election will be moved individually.

In terms of the Constitution at least one-third of the directors shall retire at each meeting, with all directors who have held office for three years since last election or appointment being required to retire. Accordingly, Messrs. J.P. McLoughlin and S. Venkatakrishnan being eligible, offer themselves for re-election and the appointments of Messrs. L.J. Mynhardt and C.F. van Wyk, appointed during the year as Managing Director and Financial Director respectively, require ratification. The Board having found their attendance and performance satisfactory and thus supports their respective re-election and ratification of appointment. Abridged Curriculum Vitae's of these directors are set out on page 14 of this annual report."

Should any unitholder wish to propose another candidate for election as director ("the Candidate"), the procedures are governed by clause 20.9.3 of the Company's Constitution. This provides that no person not being a retiring Director shall be eligible for election to the office of the director at any Annual General Meeting unless the member intending to propose him has, at least five days before the meeting, left at the registered office of the Company a notice in writing, duly signed signifying the intention of such member to propose the Candidate and the consent of the Candidate to assume the office of director.

### 2.4 Resolution number 4:

"To consider and ratify the directors' fees paid to independent directors for the year ended 31 July 2023 as set out on pages 37,68 and 71 of the annual report."

### 2.5 Resolution number 5:

- " (a) To re-appoint Grant Thornton as auditors for the ensuing year."; and
- " (b) to approve their remuneration for the year ended 31 July 2023."



# Notice Of Annual General Meeting (continued)

- 3. To transact any other business which may be transacted at an annual general meeting.
- 4. To respond to any questions from unitholders.
- 5. Close the meeting.

### NOTE:

Any member who is entitled to attend and vote at a general meeting is entitled to appoint one or more persons as a proxy to attend, speak and vote in his / her stead and the proxy so appointed need not be a member of the Company. Proxy forms must be deposited at the registered office of the Company not less than 24 (twenty-four) hours before the time fixed for the meeting.

### By order of the Board

Dated this 1 November 2023

DPS Consulting Services Proprietary Limited
Company Secretary
Registered office:
Plot 28892 (portion of Plot 50370), Twin Towers, West Wing-First Floor, Fairgrounds, Gaborone



# **Proxy Form**

NEW AFRICAN PROPERTIES LIMITED

"the Company" or "New African Properties" or "NAP"		
I/ We		
Of		
Being the registered holder/s of on Monday, 22nd January 2024, hereby appoint:		linked units in the Company, at the close of business
Or failing him / her	of	;
Or failing him / her the Chairman of the meeting	of	

as my / our proxy to attend, speak and vote for me / us on my / our behalf at the annual general meeting of the company to be held at 08h00 on Friday, 26th January 2024, and at any adjournment thereof and to vote for or against the resolutions or to abstain from voting in respect of the units registered in my / our name/s, in accordance with the following instructions:

Resolution number	Detail	In favour	Against	Abstain
1	Consider and adopt the annual financial statements			
2	Consider and ratify the distributions declared for the year			
3	To re-elect retiring directors			
	(a) J.P. McLoughlin			
	(b) S. Venkatakrishnan			
	To ratify new directors			
	(c) L.J. Mynhardt			
	(d) C.F. van Wyk			
4	Consider and ratify the directors' fees payable to independent			
	directors			
5	(a) Re-appoint Grant Thornton as auditors for the ensuing year			
	(b) Approve their remuneration			



### Proxy Form (continued)

Signed this	_day of
Full name:	
Signature:	
Assisted by (Guardian):	

A member who is entitled to attend and vote at a general meeting is entitled to appoint one or more persons as a proxy to attend, speak and vote in his / her stead and the proxy so appointed need not be a member of the Company.

### Registered office:

Plot 28892 (portion of Plot 50370), Twin Towers, West Wing-First Floor, Fairgrounds, Gaborone Email address for submission of proxy forms: mpho@dpsconsultancy.com

### INSTRUCTIONS ON SIGNING AND LODGING THIS PROXY FORM

- 1. This must be deposited at the Registered Office of the Company not less than 24 (twenty-four) hours before the time of the scheduled meeting.
- A deletion of any printed matter and the completion of any blank space(s) need not be signed or initialled. Any alteration or correction made on this form must be signed, not initialled, by the signatory / signatories.
- 3. The Chairman of the meeting shall be entitled to decline to accept the authority of the signatory:
  - a. Under a power of attorney; or
  - b. On behalf of a company or any other entity; unless such power of attorney or authority is deposited at the registered office of the company not less than 24 (twenty-four) hours before the scheduled time for the meeting.
- 4. The authority of a person signing a Proxy in a representative capacity must be attached to the Proxy form unless the authority has previously been recorded by the Company Secretary.
- The signatory may insert the name of any person(s) whom the signatory wishes to appoint as his proxy in the blank space(s) provided for that purpose.
- When there are joint holders of units and if more than one such joint holder is present in person or represented by proxy, then the person whose name stands first in the register in respect of such units, or his / her Proxy, as the case may be, shall alone be entitled to vote in respect thereof.
- The completion and lodging of this Proxy shall not preclude the signatory from attending the meeting and speaking and voting in person thereat to the exclusion of any Proxy appointed in terms hereof should such signatory wish to
- The Chairman of the meeting may reject or accept any Proxy form which is completed and / or submitted other than in accordance with these instructions, provided that he is satisfied as to the manner in which a member wishes to
- 9. If the unitholding is not indicated on the Proxy form, the Proxy will be deemed to be authorised to vote the total unitholding.
- 10. A minor or any other person under legal incapacity must be assisted by his / her parent or guardian, as applicable, unless relevant documents establishing his / her capacity are produced or have previously been registered.





# Corporate Information And Administration

### **NEW AFRICAN PROPERTIES LTD**

"the Company" or "New African Properties" or "NAP" Incorporated in the Republic of Botswana Company No. BW0000 1055962

BSE share code: NAP-EQU ISIN code: BW 000 000 1049 www.newafricanproperties.co.bw

### **Managing Director**

Louis Mynhardt Cash Bazaar Holdings Plot 20573/4, Block 3, Gaborone Private Bag 115, Gaborone

Tel: +267 367 0501 Fax: +267 397 4734

### **Company Secretary and registered office**

DPS Consulting Services Proprietary Limited
Plot 28892 (Portion of Plot 50370), Twin Towers, West
Wing-First Floor, Fairgrounds, Gaborone
P.O. Box 1453, Gaborone

Tel: +267 316 2062 mpho@dpsconsultancy.com

### **Property and Asset Manager**

Nafprop Proprietary Limited Plot 20573/4, Block 3, Gaborone Private Bag 115, Gaborone Tel: +267 391 3051

Fax: +267 397 2598

Email address: Info@nafprop.co.bw

### **Auditors**

Grant Thornton Acumen Park, Plot 50370, Fairgrounds P.O. Box 1157 Gaborone

Tel: +267 395 2313 Fax: +267 397 2357

### **Bankers**

ABSA Bank Botswana Ltd Plot 74358, Building 4, Prime Plaza, New CBD

P.O. Box 478, Gaborone Tel: +267 363 3904 Fax: +267 397 1373

### **Financial Director**

Collin van Wyk Nafprop Plot 20573/4, Block 3, Gaborone Private Bag 115, Gaborone

Tel: +267 391 3051 Fax: +267 397 2598

### **Share Register Support Services**

Grant Thornton Capital Security Services Proprietary

Limited

Plot 50370, Acumen Park, Gaborone

P.O. Box 1157, Gaborone Tel: +267 395 2313 Fax: +267 397 2357

Email: aparna.vijay@bw.gt.com

### **Trustee**

J.Y. Stevens

Plot 64518 Fairground Office Park, Gaborone P.O. Box 211008, Bentleng, Gaborone

Tel: +267 395 2474 Fax: +267 395 2478

Email: jystevens1950@gmail.com

### **Sponsors**

Motswedi Securities Proprietary Limited Unit 30, Plot 113, Kgale Mews, Gaborone Private Bag 00223, Gaborone

Tel: +267 318 8627 Fax: +267 318 8629

Email: motswedi@motswedi.co.bw



